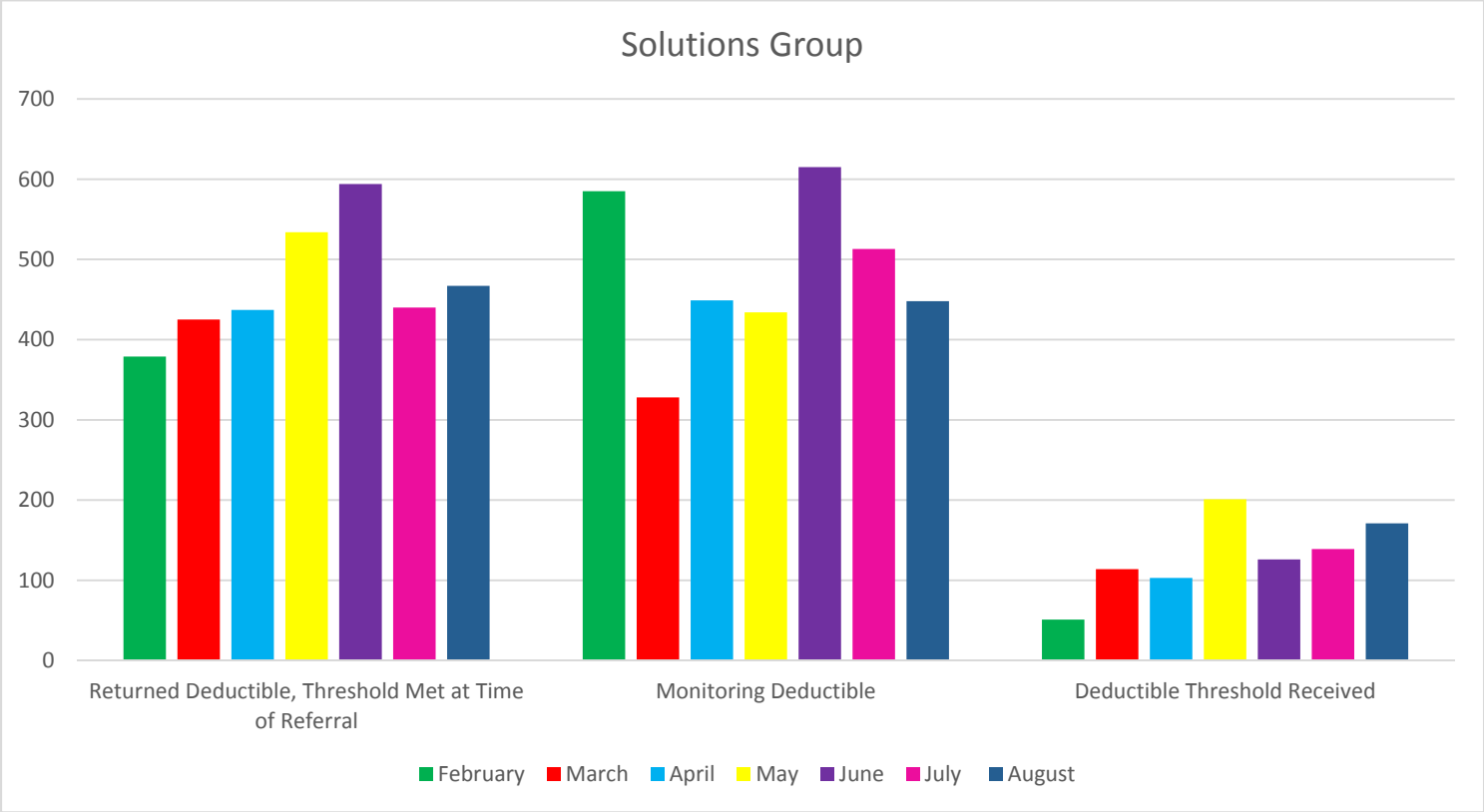
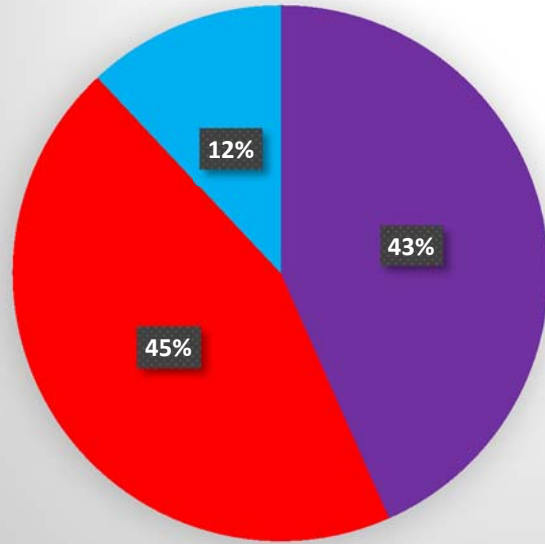


**Solutions Group  
Patient Financial Services Deductible Project  
08/31/2015**





- Returned Deductible, Threshold Met at Time of Referral
- Monitoring Deductible
- Deductible Threshold Received

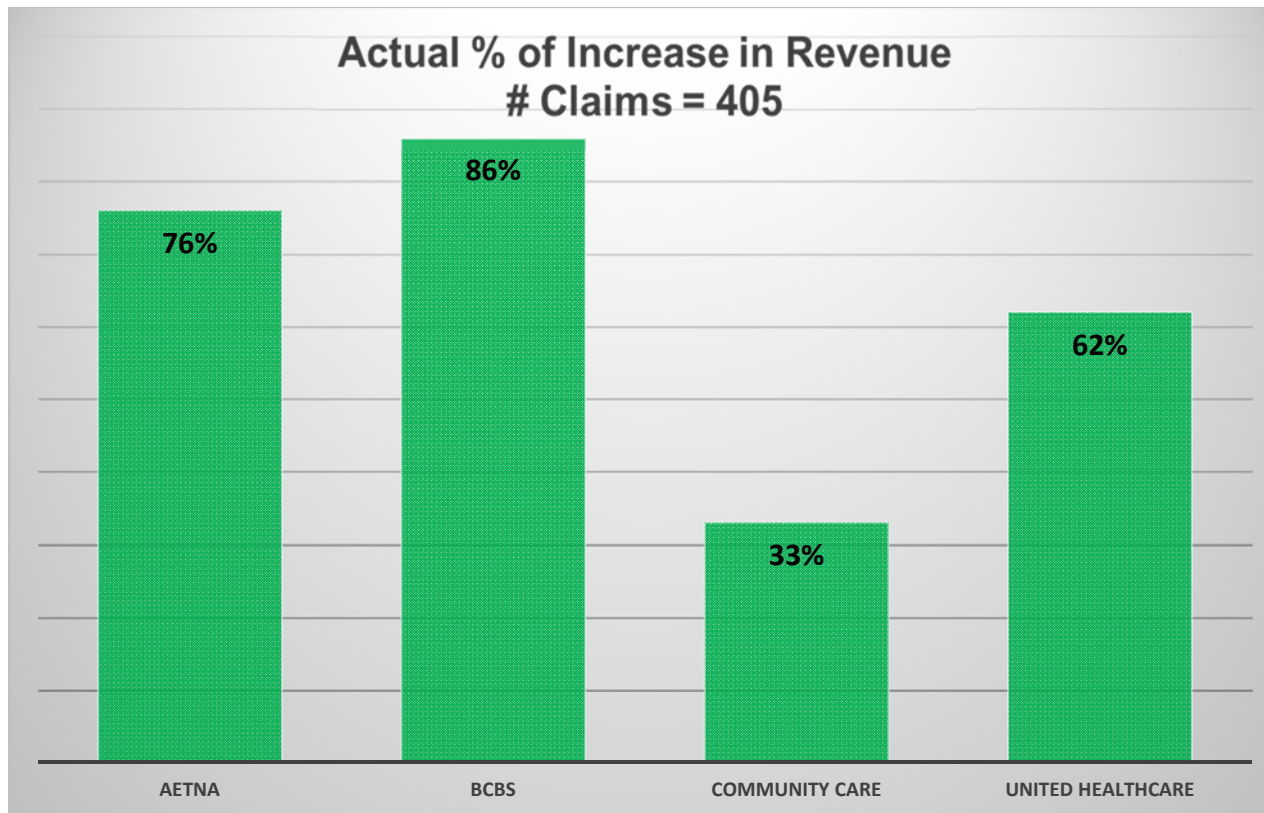
### Claims Held and Released Through 06/30/2015

#### Average Deductible at the time of Referring Account

Payer	Deductible at DOS	AVG Deductible Per Claim
AETNA	\$ 389,574.50	\$ 576.30
BCBS	\$ 2,342,086.00	\$ 812.65
Cigna	\$ 3,652.13	\$ 608.69
COMMUNITY CARE	\$ 18,383.83	\$ 291.81
UNITED HEALTHCARE	\$ 501,249.90	\$ 346.65
<b>Grand Total</b>	<b>\$ 3,254,946.36</b>	<b>\$ 527.22</b>

#### ACTUAL Claims PAID through 06/30/2015

Payer	Expected Reimbursement at DOS	Actual Reimbursement	Vendor Cost	Total Reimbursement	Additional Revenue by Holding the Account
AETNA	\$ 8,320.01	\$ 35,187.28	\$ 2,572.43	\$ 32,614.85	<b>\$ 24,294.84</b>
BCBS	\$ 24,693.59	\$ 181,621.89	\$ 15,597.22	\$ 166,024.67	<b>\$ 141,331.08</b>
COMMUNITY CARE	\$ 2,393.40	\$ 3,589.51	\$ 255.61	\$ 3,603.90	<b>\$ 1,210.50</b>
UNITED HEALTHCARE	\$ 29,685.33	\$ 77,215.53	\$ 5,100.63	\$ 72,114.90	<b>\$ 42,429.57</b>
<b>Grand Total</b>	<b>\$ 65,092.33</b>	<b>\$ 297,614.21</b>	<b>\$ 23,525.89</b>	<b>\$ 274,358.32</b>	<b>\$ 209,265.99</b>



If claims were not held, potentially **\$232,521.88** would have went to either patient responsibility or adjusted off to EMSACare. This processes averaged **\$734.85** additional revenue from the Insurance Company per claim, instead of having to obtain from the patient.

(Expected Reimbursement at DOS minus Actual Reimbursement.)