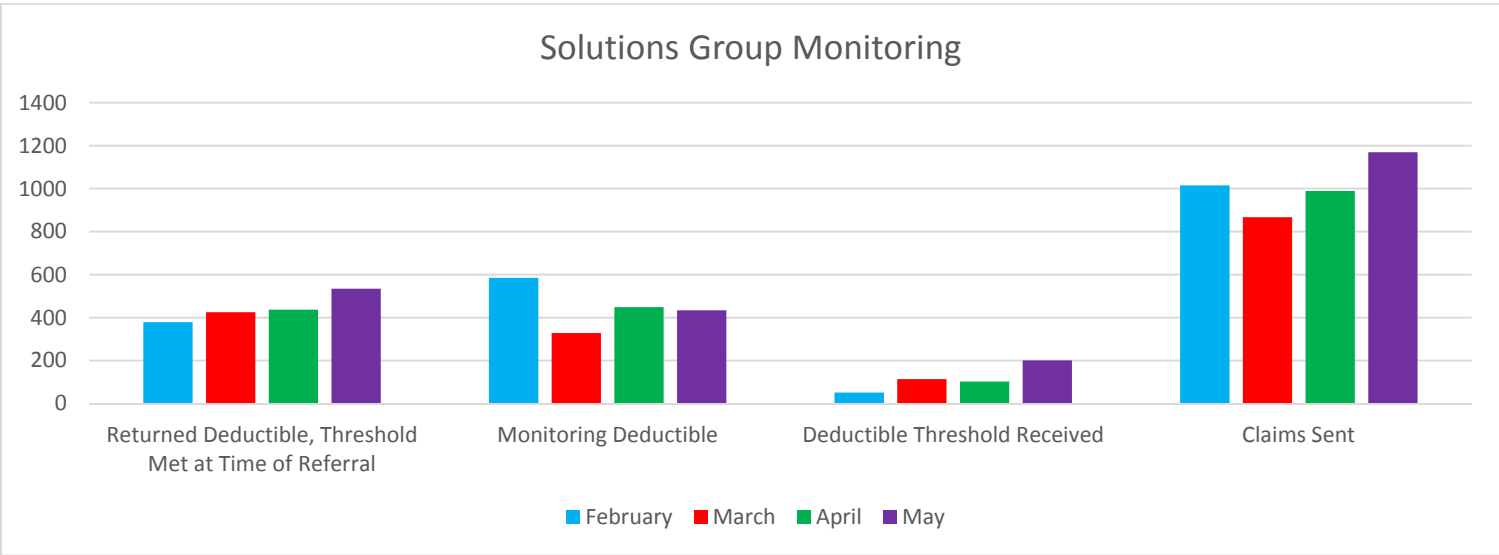


# Solutions Group Patient Financial Services Deductible Project



## Percentage of Accounts and Their Process



**Claims Held and Released Through 5/30/2015**

**Average Deductible at the time of Referring Account**

Payer	# Claims Released	Deductible at DOS	AVG Deductible Per Claim
AETNA	79	\$ 88,845.79	\$ 1,124.63
BCBS	364	\$ 976,903.13	\$ 2,683.80
Cigna	3	\$ 3,250.00	\$ 1,083.33
COMMUNITY CARE	12	\$ 16,324.48	\$ 1,360.37
UNITED HEALTHCARE	109	\$ 124,666.48	\$ 1,143.73
<b>Grand Total</b>	<b>374</b>	<b>\$ 780,030.12</b>	<b>\$ 2,085.64</b>

**ACTUAL Claims PAID through 4/30/2015**

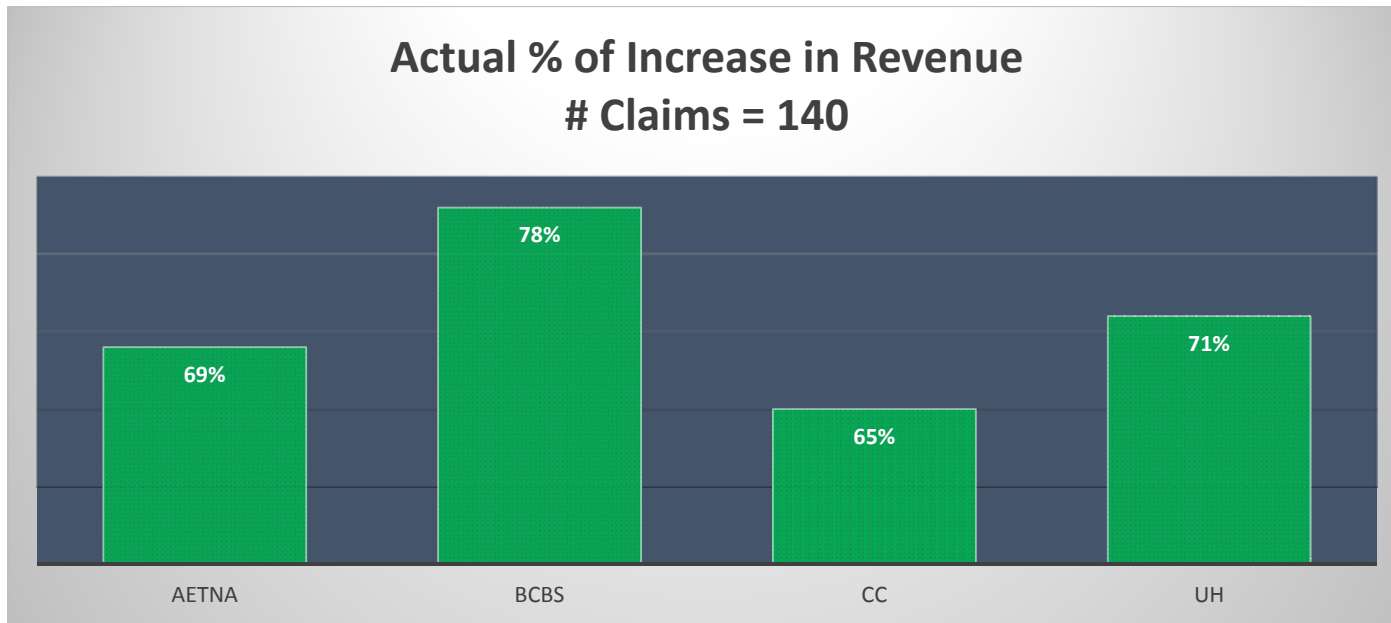
Payer	Expected Reimbursement at DOS	Actual Reimbursement	Vendor Cost	Total Reimbursement	Additional Revenue by Holding the Account
AETNA	\$ 5,362.75	\$ 18,434.83	\$ 1,297.99	\$ 17,136.84	\$ <b>11,774.09</b>
BCBS	\$ 9,953.54	\$ 48,847.71	\$ 4,166.11	\$ 44,681.60	\$ <b>34,728.06</b>
COMMUNITY CARE	\$ 1,033.40	\$ 3,138.47	\$ 210.51	\$ 2,927.96	\$ <b>1,894.56</b>
UNITED HEALTHCARE	\$ 10,808.81	\$ 40,619.68	\$ 2,731.80	\$ 37,887.88	\$ <b>27,079.07</b>
<b>Grand Total</b>	<b>\$ 27,158.50</b>	<b>\$ 111,040.69</b>	<b>\$ 8,406.41</b>	<b>\$ 102,634.28</b>	<b>\$ 75,475.78</b>

**Pending Payment = 329 Claims**

**Additional Revenue Pending**

**\$177,367.19**

**TOTAL THROUGH MAY ADDITIONAL REVENUE: \$252,842.97**



If claims were not held, potentially **\$83,882.19** would have went to either patient responsibility or adjusted off to EMSACare.

This processes averaged **\$539.11** additional revenue from the Insurance Company per claim, instead of having to obtain from the patient.

(Expected Reimbursement at DOS minus Actual Reimbursement.)