

# EMSA

Budget for Year Ending  
June 30, 2014

## **Assumptions**

### **Year Ending June 30, 2014**

- Emergency and non-emergency transport volume are increased 2% over estimated 2013 actuals
- Payer and service mix approximates 2013 actuals
- Joint costs allocated on the basis of unit hours, resulting in 47/53 split between East and West
- Base emergency transport rates increased from \$1300 to \$1500 in the East and West

## **Assumptions**

### **Year Ending June 30, 2014**

- The mileage rate is increased from \$9 to \$12
- In the East, utility bill revenue reflects 110,000 water taps at \$3.64 per month per tap
- This budget excludes the “ First Responder” fee paid to Tulsa and the Eastern non-beneficiaries for 2013. If the same amount was paid in 2014, the emergency rate would need to be \$1700.

## **Budget vs. Actual Comparisons**

- \$3.5 million (6.7%) increase in contractor cost due to an increase in volume and an increase in the contractual rate consistent with past yearly contractual increases
- \$242 thousand (2%) increase in other operating expenses
  - There is no single expense category that individually can be singled out as giving rise to this increase. See the “Comparison of Budget to Actual” in the budget package for detail comparisons and explanations of expense line items.

## Patient Service Revenue Eastern Division

	2014	2013
Patient service revenue	\$107,595	88,554
Deductions from revenue	(76,200)	(60,627)
Net patient service revenue	31,395	27,927

\$ in thousands

## Expense & Net Income Summary Eastern Division

	2014	2013
Operating expenses	\$29,674	29,893
Depreciation	2,221	2,149
Non-operating expenses (income)	69	(5)
Net income (loss)	(569)	(4,110)

\$ in thousands

## Patient Service Revenue Western Division

	2014	2013
Patient service revenue	\$119,086	99,678
Deductions from revenue	(90,100)	(72,352)
Net patient service revenue	28,986	27,326

\$ in thousands

## Expense & Net Income Summary Western Division

	2014	2013
Operating expenses	\$36,793	33,530
Depreciation	1,874	1,878
Non-operating expenses (income)	12	31
Net income (loss)	(9,693)	(8,113)

\$ in thousands

## Assumptions 2014 through 2018

- Transports will increase 2% annually
- No change in payer or service mix
- Emergency rate increases to \$1500 in 2014 and to \$1800 in 2015 for both divisions
- It is assumed that the Eastern utility bill rate is increased from \$3.64 to \$5.64 for fiscal year ended June 30, 2016. The emergency rate would need to increase \$500 to generate the revenue per the above.
- Non-contractual operating expenses will increase 3% per year
- Joint costs split 47/53 between East and West
- The East forecast includes \$1,750,000 of First Responder capital/supply costs (\$350,000 per year)
- West will subsidize the projected cash deficits

## Cash Projections Eastern Division

	2014	2015	2016	2017	2018
Increase (decrease) for the year	(528)	(383)	123	571	(1,213)
Cash Balance	2,272	1,889	2,012	2,583	1,370

\$ in thousands



## Cash Projections Western Division

	2014	2015	2016	2017	2018
Total	(10,166)	(8,794)	(10,105)	(11,252)	(12,699)

\$ in thousands