



Trended Income Statement

	<u>Oct-2023</u>	<u>Nov-2023</u>	<u>Dec-2023</u>	<u>Jan-2024</u>	<u>Feb-2024</u>	<u>Mar-2024</u>	<u>Apr-2024</u>	<u>May-2024</u>	<u>Jun-2024</u>	<u>Jul-2024</u>	<u>Aug-2024</u>	<u>Sep-2024</u>
Revenue												
Net Patient Revenue												
Patient Revenue	22,425,460	22,452,804	23,607,857	23,992,660	21,234,223	21,082,765	21,158,270	21,850,900	23,835,628	21,509,601	22,192,209	21,029,741
Contractuals & Deductions	(14,856,144)	(14,725,814)	(13,031,231)	(15,543,725)	(14,310,140)	(12,941,421)	(14,210,226)	(14,258,925)	(16,936,219)	(14,101,464)	(15,435,223)	(14,078,651)
Total Net Patient Revenue	7,569,316	7,726,990	10,576,626	8,448,935	6,924,083	8,141,344	6,948,044	7,591,975	6,899,409	7,408,136	6,756,986	6,951,090
<i>Realization Rate</i>	<i>33.8%</i>	<i>34.4%</i>	<i>44.8%</i>	<i>35.2%</i>	<i>32.6%</i>	<i>38.6%</i>	<i>32.8%</i>	<i>34.7%</i>	<i>28.9%</i>	<i>34.4%</i>	<i>30.4%</i>	<i>33.1%</i>
Other Operating Revenue	1,062,219	1,460,160	1,121,287	928,582	1,139,482	1,243,361	998,681	1,438,419	932,076	942,926	1,131,353	948,612
Total Revenue	8,631,535	9,187,150	11,697,914	9,377,516	8,063,565	9,384,704	7,946,725	9,030,394	7,831,485	8,351,063	7,888,339	7,899,701
Expense												
Salary & Wages	5,183,844	5,147,713	5,170,534	5,329,426	4,858,529	4,652,609	4,657,902	4,589,560	4,630,254	4,951,006	4,633,925	4,563,557
Benefits	1,053,090	932,048	1,019,583	1,056,405	953,179	956,542	957,537	994,548	789,685	955,603	902,998	934,341
Professional & Contracted Services	248,664	363,212	254,992	201,879	242,082	191,943	250,636	529,755	408,545	222,727	239,617	193,404
Training & Development	35,897	59,178	35,470	12,163	9,932	47,108	53,770	113,366	23,513	14,398	19,033	28,075
Supplies	705,752	636,453	676,641	612,057	594,702	618,843	738,030	556,090	769,531	701,515	800,880	484,641
Repairs & Maintenance	229,058	224,599	332,456	283,690	307,253	270,660	366,587	252,373	292,099	305,714	154,125	323,306
Utilities	103,216	97,530	85,631	111,370	46,609	78,471	82,549	69,809	80,742	90,079	93,987	60,788
Rent	14,209	12,897	20,221	22,584	15,512	24,375	12,904	20,678	14,693	16,227	15,801	14,853
Risk Management	193,518	149,514	207,765	172,055	179,855	324,922	171,418	53,321	79,572	77,758	176,556	193,856
Public Relations	9,745	17,754	23,810	43,030	14,593	533	6,359	12,706	7,711	10,761	17,640	7,998
Other Expenses	233,046	222,060	217,663	210,304	375,005	245,212	233,173	256,862	131,834	302,383	203,695	235,123
Total Expense	8,010,039	7,862,956	8,044,766	8,054,963	7,597,251	7,411,219	7,530,865	7,449,068	7,228,181	7,648,170	7,258,256	7,039,943
Non-Operating Income	55,728	54,413	57,708	66,134	64,664	66,398	63,781	61,921	57,929	42,502	58,548	84,883
Non-Operating Expenses	305,031	381,926	293,331	387,446	391,376	409,251	436,358	444,483	449,335	414,025	407,107	407,915
Net Income	372,193	996,680	3,417,524	1,001,241	139,602.15	1,630,634	43,283	1,198,764	211,898	331,370	281,524	536,727
Net Income %	4.3%	10.8%	29.2%	10.7%	1.7%	17.4%	0.5%	13.3%	2.7%	4.0%	3.6%	6.8%

Provided for additional information



MTD & YTD Income Statement

	<u>Sep-2024</u>			<u>Year to date as of Sep-2024</u>		
	<u>Actuals</u>	<u>Budget 2024</u>	<u>Variance</u>	<u>Actuals</u>	<u>Budget 2024</u>	<u>Variance</u>
Revenue						
Net Patient Revenue						
Patient Revenue	21,029,741	22,441,602	(1,411,861)	64,731,550	68,443,014	(3,711,464)
Contractuals & Deductions	(14,078,651)	(14,960,329)	881,679	(43,615,338)	(45,517,592)	1,902,254
Total Net Patient Revenue	6,951,090	7,481,272	(530,183)	21,116,212	22,925,422	(1,809,210)
	33.1%	33.3%		32.6%	33.5%	
Other Operating Revenue	948,612	1,176,917	(228,305)	3,022,891	3,310,750	(287,859)
Total Revenue	7,899,701	8,658,189	(758,488)	24,139,103	26,236,172	(2,097,068)
Expense						
Salary & Wages	4,563,557	4,566,021	2,464	14,148,488	14,067,488	(81,000)
Benefits	934,341	1,050,230	115,889	2,792,942	3,152,443	359,501
Professional & Contracted Services	193,404	253,919	60,516	655,748	766,693	110,945
Training & Development	28,075	51,140	23,065	61,505	149,420	87,915
Supplies	484,641	669,397	184,756	1,987,036	2,264,558	277,523
Repairs & Maintenance	323,306	294,973	(28,333)	783,145	891,660	108,515
Utilities	60,788	105,296	44,507	244,854	311,376	66,522
Rent	14,853	15,727	874	46,881	48,765	1,884
Risk Management	193,856	218,454	24,598	448,170	655,363	207,193
Public Relations	7,998	28,366	20,369	36,399	220,500	184,101
Other Expenses	235,123	256,997	21,874	741,201	770,992	29,791
Total Expense	7,039,943	7,510,522	470,579	21,946,369	23,299,258	1,352,890
Non-Operating Income	84,883	45,833	39,049	185,932	137,500	48,432
Non-Operating Expenses	407,915	316,667	(91,248)	1,229,046	956,250	(272,796)
Net Income	536,727	876,834	(340,108)	1,149,621	2,118,164	(968,543)
Net Income %	6.8%	10.1%		4.8%	8.1%	



Trended Income Statement
Western Division

	<u>Oct-2023</u>	<u>Nov-2023</u>	<u>Dec-2023</u>	<u>Jan-2024</u>	<u>Feb-2024</u>	<u>Mar-2024</u>	<u>Apr-2024</u>	<u>May-2024</u>	<u>Jun-2024</u>	<u>Jul-2024</u>	<u>Aug-2024</u>	<u>Sep-2024</u>
Revenue												
Net Patient Revenue												
Patient Revenue	12,053,158	12,456,472	12,879,516	13,036,895	11,206,793	11,159,924	11,185,767	11,665,106	12,516,926	10,765,256	11,578,276	10,786,720
Contractuals & Deductions	(7,955,728)	(8,261,094)	(6,932,268)	(7,921,620)	(7,491,743)	(6,356,672)	(7,321,172)	(7,300,873)	(8,855,244)	(6,692,030)	(8,005,728)	(7,330,219)
Total Net Patient Revenue	4,097,430	4,195,378	5,947,248	5,115,275	3,715,050	4,803,252	3,864,594	4,364,233	3,661,682	4,073,226	3,572,548	3,456,501
<i>Realization Rate</i>	34.0%	33.7%	46.2%	39.2%	33.1%	43.0%	34.5%	37.4%	29.3%	37.8%	30.9%	32.0%
Other Operating Revenue	538,890	760,800	495,704	469,636	541,590	475,950	497,309	790,172	467,696	493,278	497,659	477,362
Total Revenue	4,636,319	4,956,178	6,442,952	5,584,911	4,256,640	5,279,203	4,361,904	5,154,405	4,129,378	4,566,504	4,070,206	3,933,863
Expense												
Salary & Wages	3,150,085	3,079,233	3,131,058	3,115,849	2,888,277	2,616,704	2,599,612	2,611,609	2,665,480	2,745,634	2,550,596	2,461,328
Benefits	518,569	464,693	521,873	535,275	480,125	461,448	476,641	503,177	435,050	490,172	458,791	477,990
Professional & Contracted Services	128,023	231,868	114,547	90,717	124,131	104,453	128,510	274,631	219,883	116,519	116,467	113,841
Training & Development	20,432	30,553	8,277	5,231	4,735	27,970	28,071	55,400	13,197	8,662	10,138	16,611
Supplies	448,208	351,494	396,856	400,024	365,854	375,136	411,528	337,628	436,256	476,615	452,435	281,516
Repairs & Maintenance	103,680	120,465	155,035	110,082	153,872	171,598	228,703	117,941	149,920	178,610	108,909	179,892
Utilities	51,795	51,899	46,459	54,780	28,092	41,980	43,092	33,869	44,398	43,235	54,634	29,766
Rent	4,063	4,315	8,689	9,992	6,246	11,178	4,022	8,275	4,705	5,793	6,677	5,384
Risk Management	101,356	56,970	112,739	101,773	109,945	97,452	80,323	27,496	75,632	(18,536)	90,923	108,805
Public Relations	4,750	8,876	12,402	23,864	11,285	261	3,307	6,614	4,010	5,685	9,358	4,442
Other Expenses	125,127	116,785	123,684	111,218	128,496	135,681	116,807	137,322	147,223	161,209	101,503	128,782
Total Expense	4,656,090	4,517,151	4,631,619	4,558,805	4,301,059	4,043,859	4,120,615	4,113,963	4,195,752	4,213,597	3,960,430	3,808,358
Non-Operating Income	27,882	26,975	28,652	30,895	30,355	31,199	29,914	31,039	28,972	20,545	29,355	42,530
Non-Operating Expenses	139,084	141,141	143,592	205,257	223,897	231,842	244,871	254,554	261,484	228,337	224,468	222,173
Net Income	(130,973)	324,861	1,696,392	851,745	(237,961)	1,034,701	26,332	816,928	(298,885)	145,115	(85,337)	(54,138)
Net Income %	-2.8%	6.6%	26.3%	15.3%	-5.6%	19.6%	0.6%	15.8%	-7.2%	3.2%	-2.1%	-1.4%

Provided for additional information



Trended Income Statement
Eastern Division

	<u>Oct-2023</u>	<u>Nov-2023</u>	<u>Dec-2023</u>	<u>Jan-2024</u>	<u>Feb-2024</u>	<u>Mar-2024</u>	<u>Apr-2024</u>	<u>May-2024</u>	<u>Jun-2024</u>	<u>Jul-2024</u>	<u>Aug-2024</u>	<u>Sep-2024</u>
Revenue												
Net Patient Revenue												
Patient Revenue	10,372,302	9,996,332	10,728,341	10,955,765	10,027,430	9,922,841	9,972,503	10,185,794	11,318,702	10,744,345	10,613,933	10,243,021
Contractuals & Deductions	(6,900,415)	(6,464,720)	(6,098,963)	(7,622,105)	(6,818,397)	(6,584,750)	(6,889,054)	(6,958,053)	(8,080,975)	(7,409,434)	(7,429,495)	(6,748,432)
Total Net Patient Revenue	3,471,887	3,531,612	4,629,378	3,333,660	3,209,033	3,338,091	3,083,450	3,227,742	3,237,727	3,334,911	3,184,438	3,494,589
<i>Realization Rate</i>	33.5%	35.3%	43.2%	30.4%	32.0%	33.6%	30.9%	31.7%	28.6%	31.0%	30.0%	34.1%
Other Operating Revenue	523,329	699,360	625,583	458,946	597,892	767,410	501,372	648,246	464,379	449,648	633,694	471,250
Total Revenue	3,995,216	4,230,972	5,254,961	3,792,605	3,806,925	4,105,502	3,584,822	3,875,988	3,702,107	3,784,559	3,818,133	3,965,839
Expense												
Salary & Wages	2,033,759	2,068,480	2,039,477	2,213,577	1,970,252	2,035,906	2,058,291	1,977,952	1,964,774	2,205,372	2,083,329	2,102,229
Benefits	534,521	467,355	497,710	521,131	473,054	495,094	480,896	491,370	354,636	465,431	444,207	456,351
Professional & Contracted Services	120,641	131,344	140,444	111,162	117,951	87,490	122,125	255,124	188,662	106,208	123,150	79,563
Training & Development	15,465	28,624	27,193	6,932	5,198	19,138	25,699	57,966	10,317	5,736	8,895	11,464
Supplies	257,544	284,959	279,785	212,033	228,847	243,707	326,502	218,461	333,275	224,901	348,445	203,125
Repairs & Maintenance	125,378	104,133	177,421	173,608	153,381	99,062	137,885	134,432	142,180	127,104	45,216	143,414
Utilities	51,421	45,631	39,173	56,590	18,517	36,492	39,456	35,940	36,345	46,844	39,353	31,023
Rent	10,146	8,582	11,531	12,592	9,266	13,197	8,882	12,402	9,988	10,434	9,124	9,469
Risk Management	92,162	92,544	95,026	70,282	69,910	227,470	91,095	25,824	3,940	96,294	85,632	85,051
Public Relations	4,995	8,878	11,408	19,166	3,308	272	3,052	6,092	3,702	5,076	8,282	3,555
Other Expenses	107,919	105,275	93,978	99,086	246,509	109,531	116,366	119,540	(15,388)	141,174	102,192	106,341
Total Expense	3,353,950	3,345,805	3,413,147	3,496,158	3,296,192	3,367,360	3,410,250	3,335,104	3,032,430	3,434,573	3,297,826	3,231,585
Non-Operating Income	27,847	27,438	29,057	35,239	34,309	35,199	33,866	30,882	28,957	21,957	29,193	42,352
Non-Operating Expenses	165,947	240,785	149,739	182,189	167,479	177,409	191,487	189,929	187,851	185,688	182,639	185,741
Net Income	503,166	671,819	1,721,132	149,496	377,563	595,933	16,951	381,836	510,783	186,255	366,861	590,865
Net Income %	12.6%	15.9%	32.8%	3.9%	9.9%	14.5%	0.5%	9.9%	13.8%	4.9%	9.6%	14.9%

Provided for additional information



Trended Balance Sheet

	Oct-2023	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	Apr-2024	May-2024	Jun-2024	Jul-2024	Aug-2024	Sep-2024
Assets												
Current Assets												
Cash	15,508,057	14,977,979	18,411,608	16,975,604	16,624,210	18,159,441	17,869,947	14,129,365	15,653,151	14,543,814	15,477,015	16,712,041
Patient A/R												
Gross Patient A/R	29,831,808	29,316,456	30,148,171	32,476,873	29,766,052	27,993,075	28,852,175	30,404,319	29,357,733	28,885,351	28,755,265	27,422,217
Collections- Patient A/R	30,438,205	30,679,580	32,537,795	34,122,353	34,089,151	35,777,604	37,278,567	35,434,121	37,345,936	38,079,070	38,205,559	39,412,816
Allowance for contractual and bad debts	(46,846,041)	(46,599,077)	(48,623,530)	(50,954,926)	(49,820,779)	(49,115,578)	(50,605,584)	(50,204,474)	(51,082,576)	(51,081,626)	(51,758,485)	(52,236,615)
Total Patient A/R	13,423,971	13,396,958	14,062,435	15,644,299	14,034,423	14,655,101	15,525,158	15,633,966	15,621,093	15,882,795	15,202,339	14,598,418
<i>Allowance as % of A/R</i>	<i>77.7%</i>	<i>77.7%</i>	<i>77.6%</i>	<i>76.5%</i>	<i>78.0%</i>	<i>77.0%</i>	<i>76.5%</i>	<i>76.3%</i>	<i>76.6%</i>	<i>76.3%</i>	<i>77.3%</i>	<i>78.2%</i>
Other Current Assets	5,196,029	6,447,169	4,532,151	4,918,504	5,384,175	4,160,901	2,132,811	643,755	2,049,304	3,284,647	2,530,844	2,663,543
Total Current Assets	34,128,058	34,822,106	37,006,195	37,538,407	36,042,809	36,975,443	35,527,916	30,407,085	33,323,548	33,711,257	33,210,198	33,974,001
Fixed Assets												
Property and Equipment	53,396,973	46,800,180	47,289,064	48,782,431	49,977,011	51,891,218	55,472,714	55,472,714	56,574,108	56,894,355	57,639,669	57,370,570
Accumulated Depreciation	(31,782,705)	(25,396,838)	(25,690,169)	(25,811,693)	(26,203,069)	(26,612,319)	(27,042,370)	(27,486,853)	(27,760,549)	(28,174,574)	(28,556,913)	(28,693,862)
Total Fixed Assets	21,614,268	21,403,342	21,598,895	22,970,738	23,773,942	25,278,899	28,430,345	27,985,862	28,813,559	28,719,782	29,082,756	28,676,708
Other LT Assets	283,625	858,589	1,829,959	388,705	410,480	1,961,713	311,577	3,382,652	2,345,159	2,358,734	2,140,863	2,247,882
Total Assets	56,025,951	57,084,037	60,435,048	60,897,851	60,227,232	64,216,055	64,269,838	61,775,599	64,482,266	64,789,773	64,433,816	64,898,592
Liabilities and Equities												
Liabilities												
Current Liabilities												
Accounts Payable and Accrued Liabilities	8,365,898	8,427,304	8,360,791	8,003,475	7,193,254	9,551,443	9,744,178	6,051,174	8,545,943	8,522,080	7,884,598	7,812,646
Current portion of long term debt	363,356	363,356	363,356	182,233	182,233	182,233	-	-	739,298	739,298	739,298	739,298
Total Current Liabilities	8,729,254	8,790,660	8,724,147	8,185,708	7,375,488	9,733,676	9,744,178	6,051,174	9,285,242	9,261,378	8,623,896	8,551,944
Long Term Liabilities	926,773	926,773	926,773	926,773	926,773	926,773	926,773	926,773	187,475	187,475	187,476	187,477
Total Liabilities	9,656,027	9,717,433	9,650,920	9,112,482	8,302,261	10,660,450	10,670,951	6,977,948	9,472,717	9,448,853	8,811,372	8,739,421
Equity	46,369,924	47,366,604	50,784,128	51,785,369	51,924,971	53,555,605	53,598,888	54,797,651	55,009,549	55,340,920	55,622,444	56,159,170
Total Liabilities and Equities	56,025,951	57,084,037	60,435,048	60,897,851	60,227,232	64,216,055	64,269,838	61,775,599	64,482,266	64,789,773	64,433,816	64,898,592
Current Ratio	3.9	4.0	4.2	4.6	4.9	3.8	3.6	5.0	3.6	3.6	3.9	4.0