



Date: July 17, 2024

To: EMSA Board of Trustees
Johna Easley, President & CEO

From: Lora Conger, CFO

Re: UE Scope VL460 Video Laryngoscopes

The Office of Medical Director (OMD) has designated the UE Scope VL460 Video Laryngoscopes as required equipment for airway management protocol with anticipated implementation later in the calendar year. As a result, EMSA needs to purchase 155 video laryngoscopes (70 for East Division and 85 in the West Division). The purchase includes UE Scope VL460 monitor, case, and charger. The single use blades are sold separately. The purchase also includes a two-year warranty and five-year shelf life.

EMSA Purchasing Policy A3 section C, requires that all purchases exceeding \$50,000 must be approved by the EMSA Board of Trustees. EMSA plans to purchase the video laryngoscopes as a sole source/non competitive purchase under Section 5, part H of the purchasing policy. According to the manufacturer, UE Scope VL460 Video Laryngoscopes are sold exclusively through Bound Tree Medical.

EMSA will benefit from significant cost savings from the manufacturer if the scopes are ordered prior to August 1. As such, EMSA is requesting board approval for the purchase of 155 UE VL460 Video Laryngoscopes in the amount of \$209,541.