



Date: January 24, 2024

To: EMSA Board of Trustees and Johna Easley, President & Chief Executive Officer

From: Lora Conger, Chief Financial Officer

Re: ALS Dedicated Medical Standby Rate Increase

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After conducting an internal direct cost analysis and market research to determine fair market value EMSA is seeking Board approval to raise the ALS Dedicated Medical Standby rate to \$240/hour billed in 15 minute increments. The ALS Dedicated Standby rate has not been increased since 2018, and the current rate of \$135 does not cover the direct per hour cost of an ALS dedicated unit in 2024.

In 2023 EMSA billed approximately 12,000 hours of ALS Dedicated Medical Standby at an estimated loss of \$744,000.00, hence the need for an adjusted rate.

Additionally, EMSA is seeking approval to increase the Dedicated Paramedic Standby (Supervisor) rate to \$125/hour from the current rate of \$85/hour. Dedicated Paramedic Supervisors are required for events using more than three EMSA crews.