







"To serve our communities' pre-hospital needs through value-driven, compassionate, and clinically superior care."

## Financial Update October 2023

Lora Conger Chief Financial Officer



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## **Projected EMSA FY24 Income Statement**

Year to date as of Oct-2023

|                           | <u>Actuals</u> | Budget 2024  | <u>Variance</u> |
|---------------------------|----------------|--------------|-----------------|
| Revenue                   |                |              |                 |
| Patient Revenue           | 91,698,801     | 93,313,295   | (1,614,494)     |
| Contractuals & Deductions | (61,603,124)   | (64,322,895) | 2,719,771       |
| Total Net Patient Revenue | 30,095,677     | 28,990,400   | 1,105,277       |
| Realization Rate          | 32.8%          | 31.1%        |                 |
| Other Operating Revenue   | 4,549,941      | 4,310,500    | 239,441         |
| Total Revenue             | 34,645,619     | 33,300,900   | 1,344,719       |
|                           |                |              |                 |
| Total Operating Expense   | 31,479,271     | 31,350,353   | (128,919)       |
|                           |                |              |                 |
| Net Non-Operating         | 920,265        | 1,024,332    | 104,067         |
|                           |                |              |                 |
| Net Income                | 2,246,082      | 1,950,547    | 295,535         |



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## **EMSA FY24 Operating Expenses**

|                                    | Year to date as of Oct-2023 |             |           |
|------------------------------------|-----------------------------|-------------|-----------|
|                                    | Actuals                     | Budget 2024 | Variance  |
| Operating Expense:                 |                             |             |           |
| Salary & Wages                     | 20,416,620                  | 20,185,056  | (231,564) |
| Benefits                           | 3,770,702                   | 3,579,633   | (191,069) |
| Professional & Contracted Services | 883,093                     | 995,969     | 112,876   |
| Training & Development             | 98,261                      | 178,918     | 80,657    |
| Supplies                           | 2,633,543                   | 3,058,726   | 425,183   |
| Repairs & Maintenance              | 1,412,800                   | 1,102,404   | (310,396) |
| Utilities                          | 407,693                     | 431,865     | 24,172    |
| Rent                               | 92,383                      | 99,808      | 7,425     |
| Risk Management                    | 793,681                     | 769,184     | (24,397)  |
| Public Relations                   | 53,574                      | 128,591     | 75,017    |
| Other Expenses                     | 917,021                     | 820,199     | (96,823)  |
| Total Expense                      | 31,479,271                  | 31,350,353  | (128,919) |



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