



## EMSA FY24 Budget

	FY24 Budget Eastern Division	FY24 Budget Western Division	FY24 Budget Consolidated
Total Net Patient Revenue	40,247,126	46,834,361	87,081,487
Total Other Operating Revenue	6,473,000	6,805,000	13,278,000
<b>Total Operating Revenue</b>	<b>46,720,126</b>	<b>53,639,361</b>	<b>100,359,487</b>
Total Salary & Wages	23,804,929	30,222,893	54,027,822
Total Benefits	5,400,009	5,458,030	10,858,039
Total Professional & Contracted Services	1,384,948	1,499,560	2,884,508
Total Training & Development	249,120	269,630	518,750
Total Supplies	3,801,356	5,423,116	9,224,472
Total Repairs & Maintenance	1,546,070	1,735,479	3,281,549
Total Utilities	576,853	703,519	1,280,372
Total Rent	100,859	151,013	251,872
Total Risk Management	1,133,288	1,173,562	2,306,850
Total Public Relations	185,837	201,323	387,160
Total Other Expenses	1,140,945	1,322,153	2,463,098
<b>Total Operating Expenses</b>	<b>39,324,214</b>	<b>48,160,278</b>	<b>87,484,492</b>
Non-Operating Income	56,000	60,000	116,000
Depreciation & Interest Expense	1,644,000	1,400,000	3,044,000
<b>Net Income</b>	<b>5,807,912</b>	<b>4,139,083</b>	<b>9,946,996</b>
Capital Expenditures	(5,112,000)	(5,461,820)	(10,573,820)
Debt Service	(722,603)	-	(722,603)
Add Back Non-Cash Depreciation	1,600,000	1,400,000	3,000,000
<b>Net Cash</b>	<b>1,573,309</b>	<b>77,263</b>	<b>1,650,573</b>



	FY24 Budget Consolidated	FY23 Annualized Consolidated	FY22 Actuals Consolidated
<b>Revenue</b>			
Total Patient Revenue	280,853,714	261,774,707	245,341,703
Total Contractuals & Deductions	(193,772,227)	(178,316,492)	(179,379,262)
<b>Total Net Patient Revenue</b>	<b>87,081,487</b>	<b>83,458,216</b>	<b>65,962,441</b>
<i>Realization Rate</i>	31.0%	31.9%	26.9%
Total Other Operating Revenue	13,278,000	16,363,525	12,121,267
<b>Total Revenue</b>	<b>100,359,487</b>	<b>99,821,741</b>	<b>78,083,708</b>
<b>Expense</b>			
Total Salary & Wages	54,027,822	57,461,751	42,986,118
Total Benefits	10,858,039	9,776,502	8,850,748
Total Professional & Contracted Services	2,884,508	3,907,010	3,223,385
Total Training & Development	518,750	323,869	204,625
Total Supplies	9,224,472	9,077,623	7,583,418
Total Repairs & Maintenance	3,281,549	3,159,740	3,265,147
Total Utilities	1,280,372	1,234,275	1,381,600
Total Rent	251,872	330,013	450,927
Total Risk Management	2,306,850	1,938,476	1,370,346
Total Public Relations	387,160	211,199	145,157
Total Other Expenses	2,463,098	2,630,859	2,192,262
<b>Total Expense</b>	<b>87,484,492</b>	<b>90,051,317</b>	<b>71,653,733</b>
Total Non-Operating Income	116,000	108,791	86,921
Total Depreciation & Interest Expense	3,044,000	2,937,854	2,094,148
<b>Net Income</b>	<b>9,946,996</b>	<b>6,941,360</b>	<b>4,422,747</b>
<b>Additional Cash Outlay</b>			
Add Back Depreciation	3,000,000	3,119,000	2,025,747
Capital Acquisitions	(10,573,820)	(7,798,360)	(8,650,000)
Debt Service	(722,603)	(706,419)	(690,532)
<b>Net Cash- (after capital and debt service)</b>	<b>1,650,573</b>	<b>1,555,581</b>	<b>(2,892,037)</b>