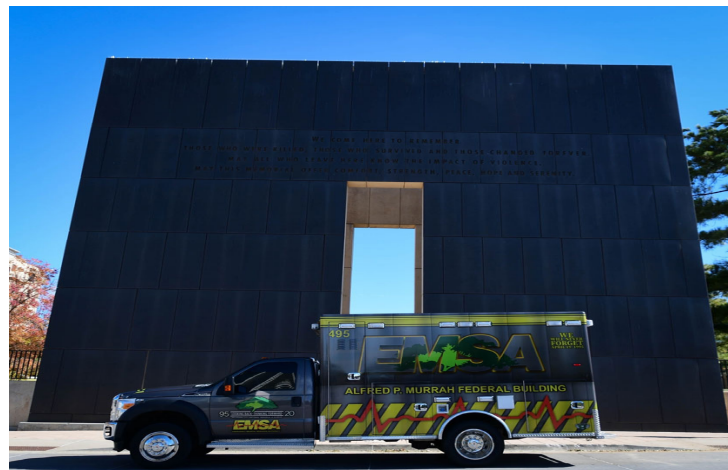


EMSA



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

Financial Update March 2023

Lora Conger
Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY23 Income Statement

	<u>Year to date as of Mar-2023</u>		
	<u>Actuals</u>	<u>Budget 2023</u>	<u>Variance</u>
Revenue			
Patient Revenue	196,331,031	193,965,259	2,395,772
Contractuals & Deductions	(133,737,369)	(135,641,778)	1,904,409
Total Net Patient Revenue	62,593,662	58,293,481	4,300,181
<i>Realization Rate</i>	<i>31.9%</i>	<i>30.1%</i>	
Other Operating Revenue	14,923,859	15,113,740	(189,881)
Total Revenue	77,517,521	73,407,221	4,110,300
Total Operating Expense	67,199,705	66,104,618	(1,095,087)
Net Non-Operating	1,890,744	1,972,539	81,795
Net Income	8,427,072	5,330,064	3,097,008



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EMSA FY23 Operating Expenses

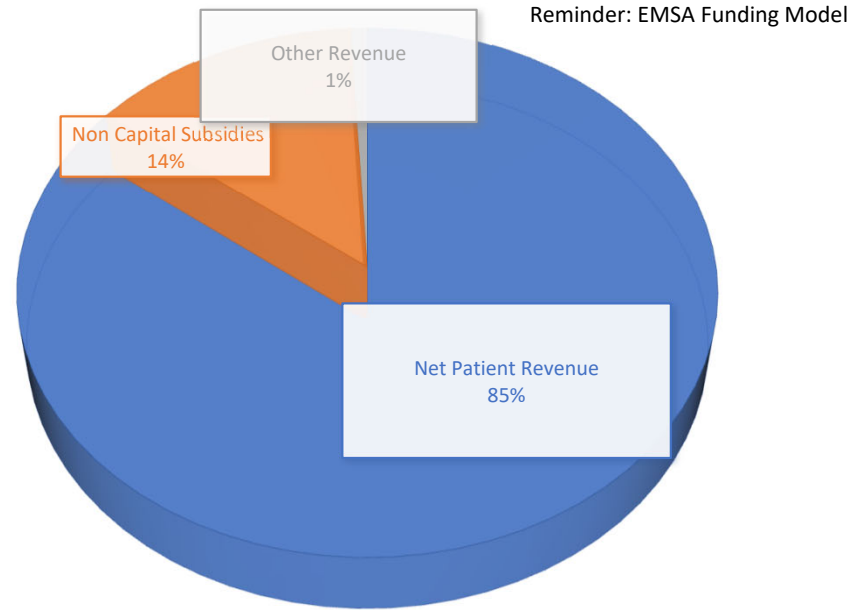
	Year to date as of Mar-2023		
	Actuals	Budget 2023	Variance
Operating Expense:			
Salary & Wages	43,096,314	42,531,961	(564,353)
Benefits	7,332,376	7,383,890	51,514
Professional & Contracted Services	2,629,003	2,408,225	(220,778)
Training & Development	242,902	183,143	(59,759)
Supplies	6,791,067	6,265,365	(525,702)
Repairs & Maintenance	2,369,805	2,344,006	(25,799)
Utilities	925,706	947,943	22,237
Rent	222,997	225,485	2,488
Risk Management	1,453,857	1,606,677	152,820
Public Relations	158,399	191,697	33,298
Other Expenses	1,977,278	2,016,226	38,948
Total Expense	67,199,705	66,104,618	(1,095,087)



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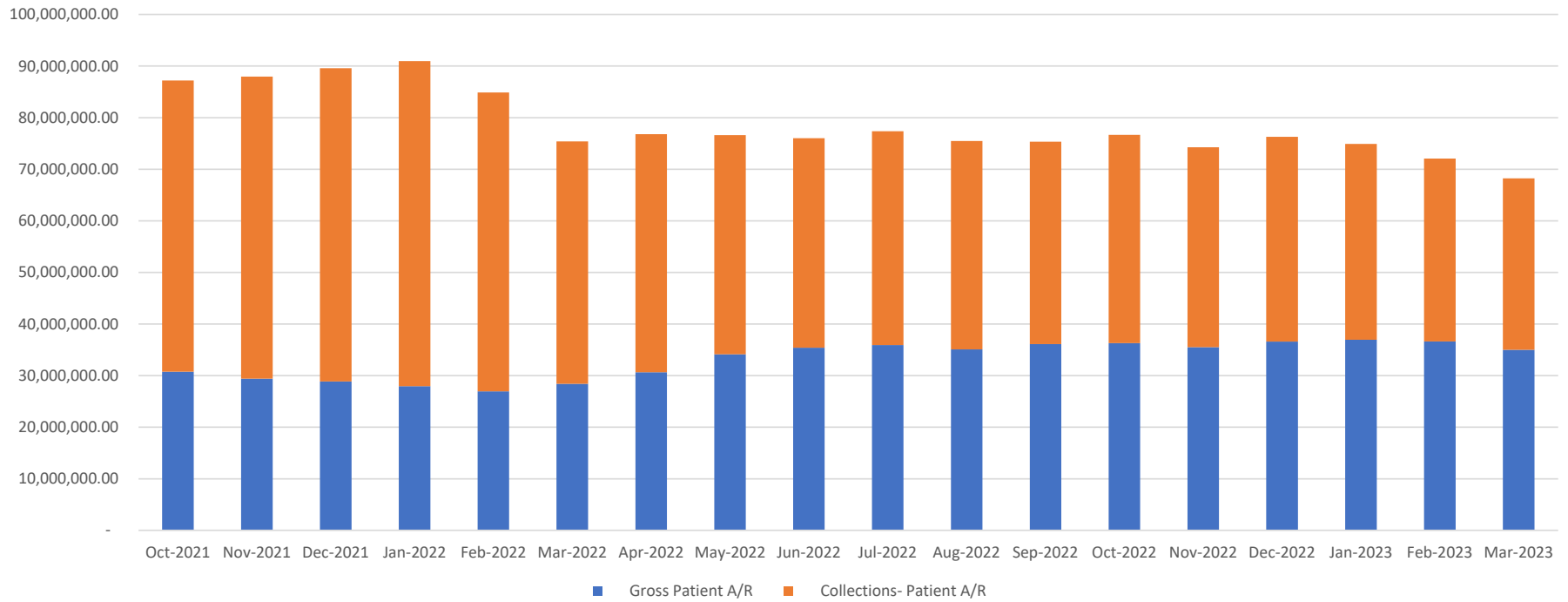
EMSA Funding Model

FY23 REVENUE SOURCES



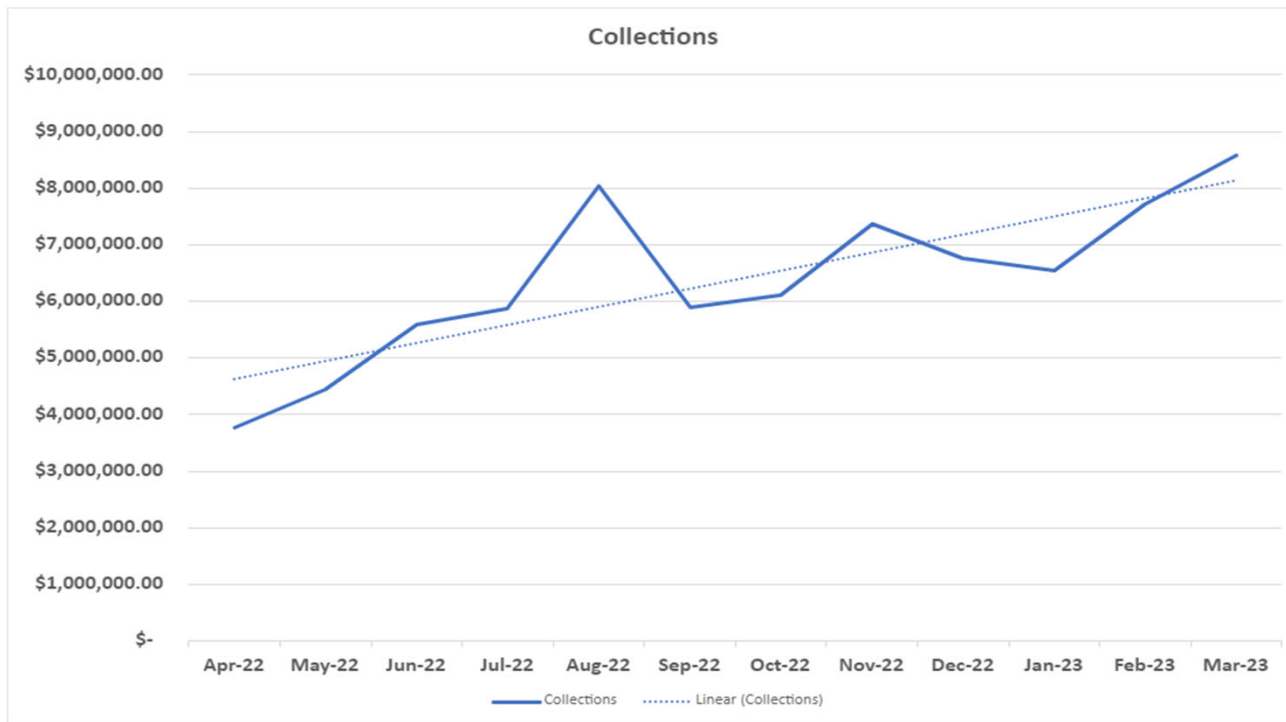
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Total Gross AR



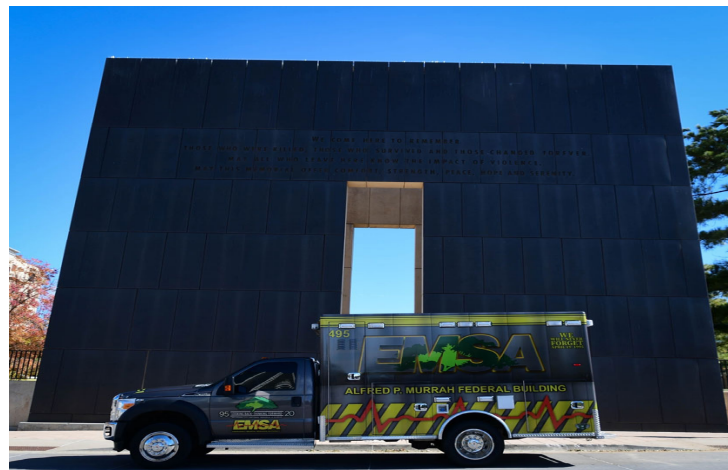
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Cash Collections



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