

EMSA



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

Financial Update February 2023

Lora Conger
Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY23 Income Statement

	<u>Year to date as of Feb-2023</u>		
	<u>Actuals</u>	<u>Budget</u> <u>2023</u>	<u>Variance</u>
Revenue			
Patient Revenue	174,577,592	172,091,759	2,485,833
Contractuals & Deductions	(121,100,515)	(120,160,919)	(939,596)
Total Net Patient Revenue	53,477,077	51,930,840	1,546,237
<i>Realization Rate</i>	<i>30.6%</i>	<i>30.2%</i>	
Other Operating Revenue	13,756,432	13,813,154	(56,722)
Total Revenue	67,233,509	65,743,994	1,489,515
Total Operating Expense	58,372,487	58,675,702	303,215
Net Non-Operating	1,620,260	1,746,539	126,279
Net Income	7,240,762	5,321,753	1,919,009



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

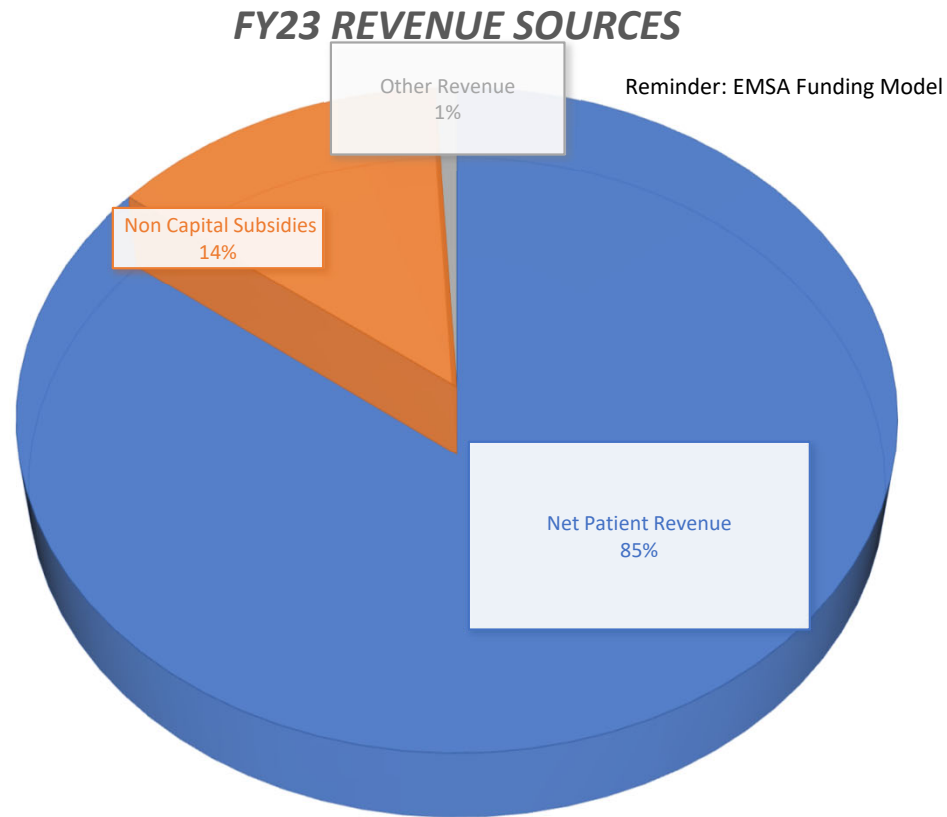
EMSA FY23 Operating Expenses

Operating Expense	Year to date as of Feb-2023		
	Actuals	Budget 2023	Variance
Salary & Wages	37,214,055	37,777,496	563,441
Benefits	6,378,450	6,535,933	157,483
Professional & Contracted Services	2,328,501	2,167,139	(161,362)
Training & Development	209,076	159,843	(49,233)
Supplies	5,930,725	5,568,025	(362,700)
Repairs & Maintenance	2,094,287	2,075,506	(18,781)
Utilities	831,074	839,237	8,163
Rent	197,815	200,474	2,659
Risk Management	1,305,969	1,429,515	123,546
Public Relations	138,377	128,097	(10,280)
Other Expenses	1,744,159	1,794,437	50,278
Total Operating Expense	58,372,487	58,675,702	303,215



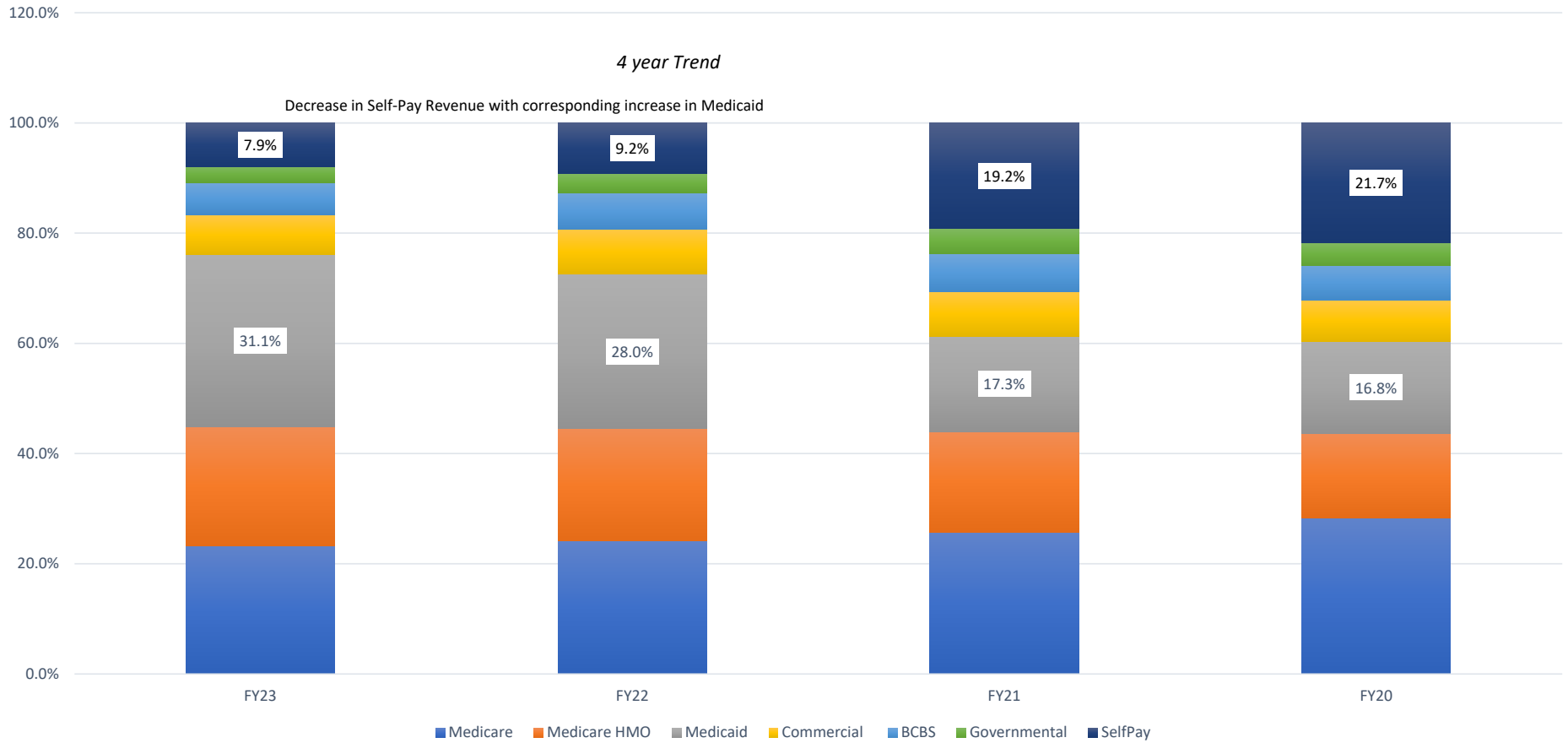
“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA Funding Model



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

Revenue by Payor



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”