



Date: January 20, 2023

To: EMSA Board of Trustees  
Johna Easley, Interim President & CEO

From: Frank Gresh, Interim Chief Operating Officer  
Lora Conger, Chief Financial Officer

Re: Stryker Power Pro 2 Stretcher Purchase

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Currently EMSA has 109 in service Stryker PowerPro 2 stretchers. We have 20 stretchers that are out of service for a variety of reasons (parts availability, unrepairable damage, etc.). Between the need to keep some stretchers at hospitals to help with bed delays, and peak staffing in both divisions, we are running dangerously close to not having enough stretchers to meet peak unit deployment needs.

EMSA Purchasing Policy A3 section G allows for blanket or contract purchase agreements. EMSA has a blanket purchase agreement with Stryker for the purchasing of devices (stretchers included), accessories, and disposable supplies. Further in that same policy, section K requires that all purchases exceeding \$50,000 must be approved by the EMSA Board of Trustees.

The total cost for 20 Stryker PowerPro 2 stretchers and accessories is \$629,285.80. The capital funds for this are in the FY23 budget and with a lead time of roughly 12 weeks, these will be delivered before the end of the fiscal year and as such will be expended from the FY23 capital budget.

I am requesting that the EMSA Board of Trustees approve the purchase of 20 Stryker PowerPro 2 stretchers and accessories for the total amount of \$629,285.80.



## Gresh Power Pro 2 Quote 011923

Quote Number: 10581918

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: EMER MED SVCS AUTH

Rep: Todd Shire

Attn:

Email: todd.shire@stryker.com

Phone Number: (405) 919-5493

Quote Date: 01/19/2023

Expiration Date: 01/31/2023

### Delivery Address

### End User - Shipping - Billing

### Bill To Account

Name: EMER MED SVCS AUTH

Name: EMER MED SVCS AUTH

Name: EMER MED SVCS AUTH

Account #: 1096355

Account #: 1096355

Account #: 1339340

Address: 6205 S SOONER RD

Address: 6205 S SOONER RD

Address: 1417 N LANSING AVE RM A

OKLAHOMA CITY

OKLAHOMA CITY

TULSA

Oklahoma 73135-5607

Oklahoma 73135-5607

Oklahoma 74106-5905

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	20	\$22,968.00	\$459,360.00
2.0	650707000002	Lithium-Ion Battery	20	\$630.00	\$12,600.00
3.0	650700450301	ASSEMBLY, BATTERY CHARGER	20	\$901.60	\$18,032.00
4.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	20	\$20.59	\$411.80
Equipment Total:					\$490,403.80

### ProCare Products:

#	Product	Description	Qty	Sell Price	Total
5.1	77500010	ProCare Power-PRO 2 Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with SEM and battery coverage for 6507 POWER PRO 2, HIGH CONFIG	20	\$5,569.50	\$111,390.00
6.1	77500016	ProCare Power-PRO 2 Preventive Maintenance: Annual onsite preventive maintenance inspection for 6507 POWER PRO 2, HIGH CONFIG	20	\$1,374.60	\$27,492.00
ProCare Total:					\$138,882.00

### Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$0.00
<b>Grand Total:</b>	<b>\$629,285.80</b>



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Rep: Todd Shire

Email: [todd.shire@stryker.com](mailto:todd.shire@stryker.com)

Phone Number: (405) 919-5493

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

**Capital Terms and Conditions:**

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html). A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.