

# Financial Report July 2022

*Lora Conger*  
*Chief Financial Officer*



**“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”**

# EMSA FY22 Income Statement

Year to date as of Apr-2022

	<u>Actuals</u>	<u>Budget 2022</u>	<u>Variance</u>
<b>Revenue</b>			
Patient Revenue	200,535,215	189,438,338	11,096,877
Contractuals & Deductions	<u>(145,580,200)</u>	<u>(136,580,936)</u>	<u>(8,999,264)</u>
<b>Total Net Patient Revenue</b>	54,955,016	42,233,324	2,097,614
<i>Realization Rate</i>	27.4%	27.9%	
Other Operating Revenue	10,344,391	10,357,500	(13,109)
<b>Total Revenue</b>	65,299,407	63,214,902	2,084,505
<b>Total Operating Expense</b>	57,277,605	56,178,709	(1,098,897)
<b>Total Non-Operating</b>	2,996,337	2,987,000	(9,337)
<b>Net Income</b>	5,025,465	4,049,194	976,271
<b>Net Income %</b>	7.7%	6.4%	1.3%



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# EMSA FY22 Operating Expenses

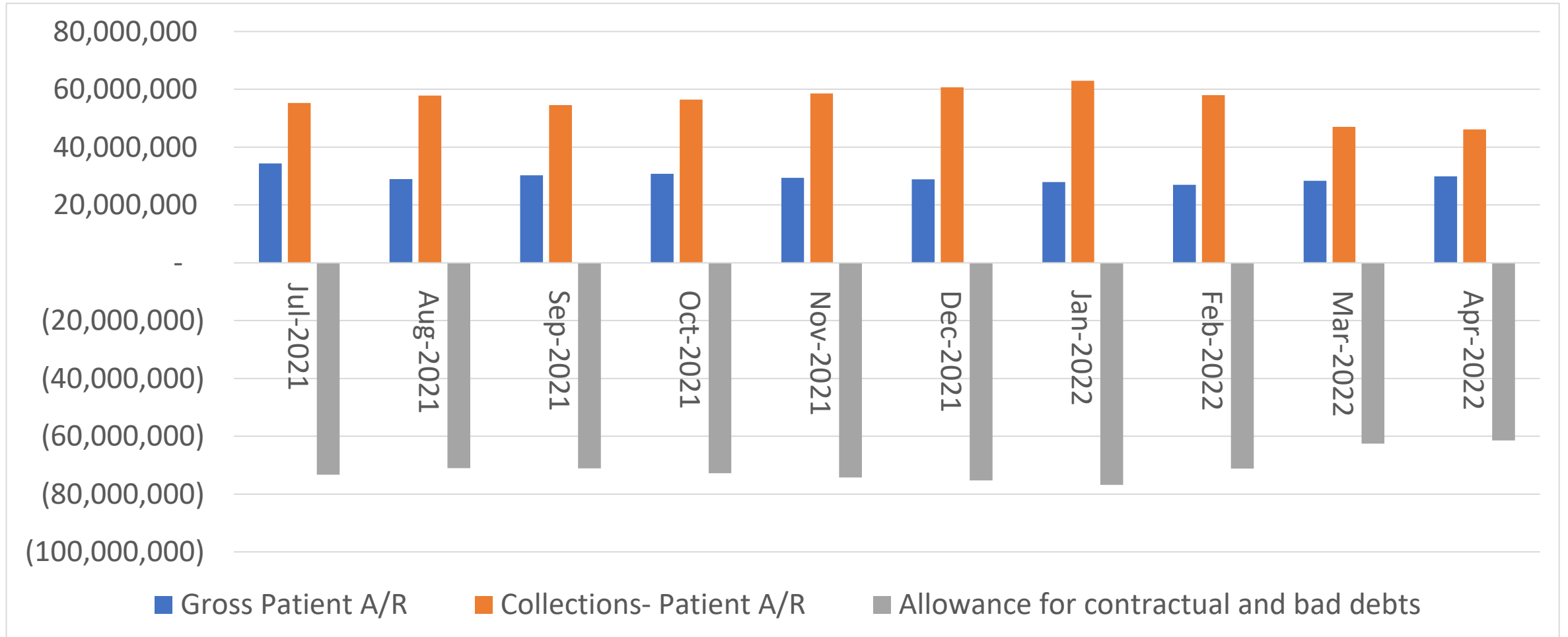
Year to date as of April-2022

	<u>Actuals</u>	<u>Budget 2022</u>	<u>Variance</u>	
Salary & Wages	33,839,928	31,603,587	(2,236,341)	Variance due to unbudgeted retention and performance incentives \$1.7M prior to Jan 22 & Contract Labor variance of \$881K
Benefits	7,716,218	8,323,982	607,764	
Professional & Contracted Services	2,516,310	2,245,088	(271,223)	
Training & Development	154,583	219,612	65,029	
Supplies	5,759,854	5,991,511	231,657	
Repairs & Maintenance	2,557,502	2,254,974	(302,529)	
Utilities	1,157,666	1,042,959	(114,707)	
Rent	397,851	267,205	(130,646)	
Risk Management	1,105,111	2,350,098	1,244,987	
Public Relations	124,803	144,134	19,331	
Other Expenses	<u>1,947,778</u>	<u>1,735,560</u>	<u>(212,218)</u>	
<b>Total Operating Expense</b>	<b>57,277,605</b>	<b>56,178,709</b>	<b>(1,098,897)</b>	



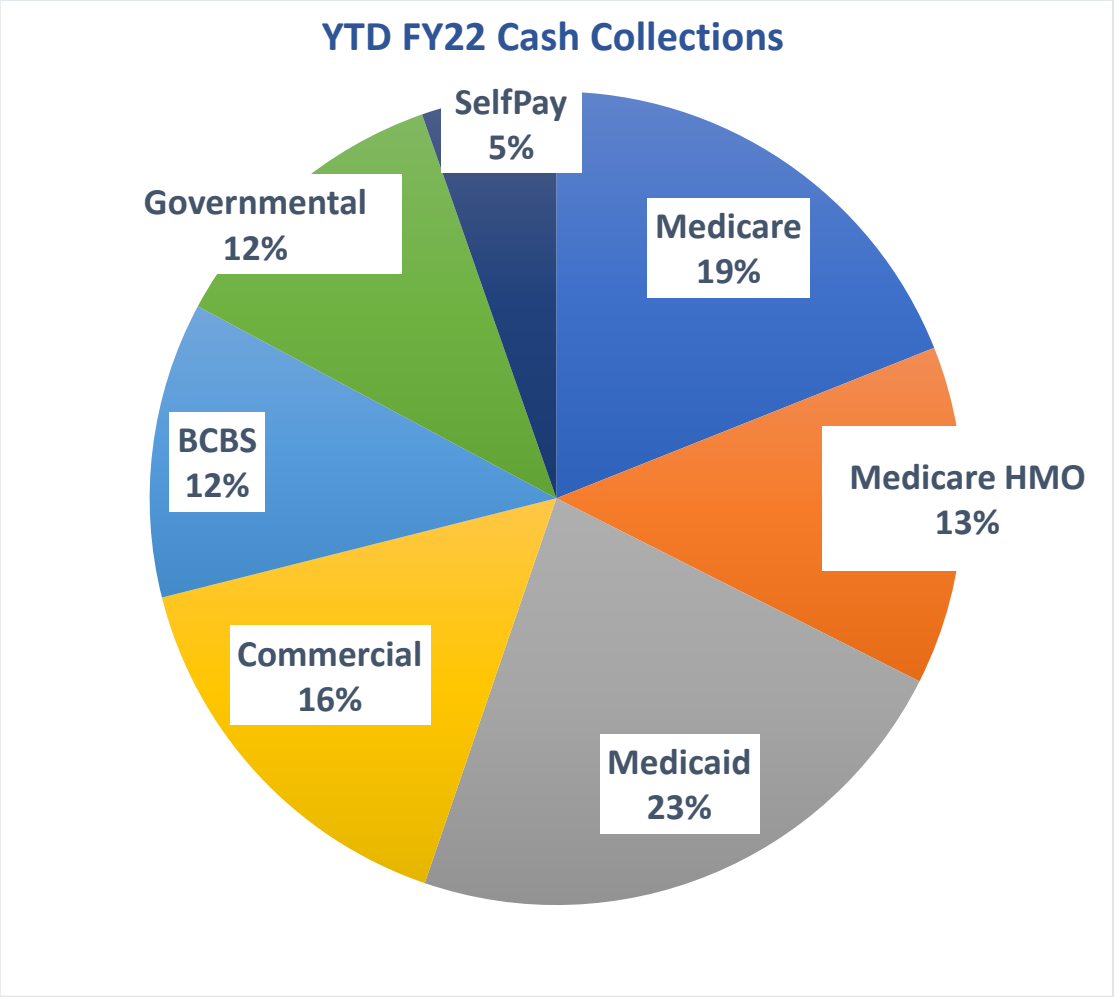
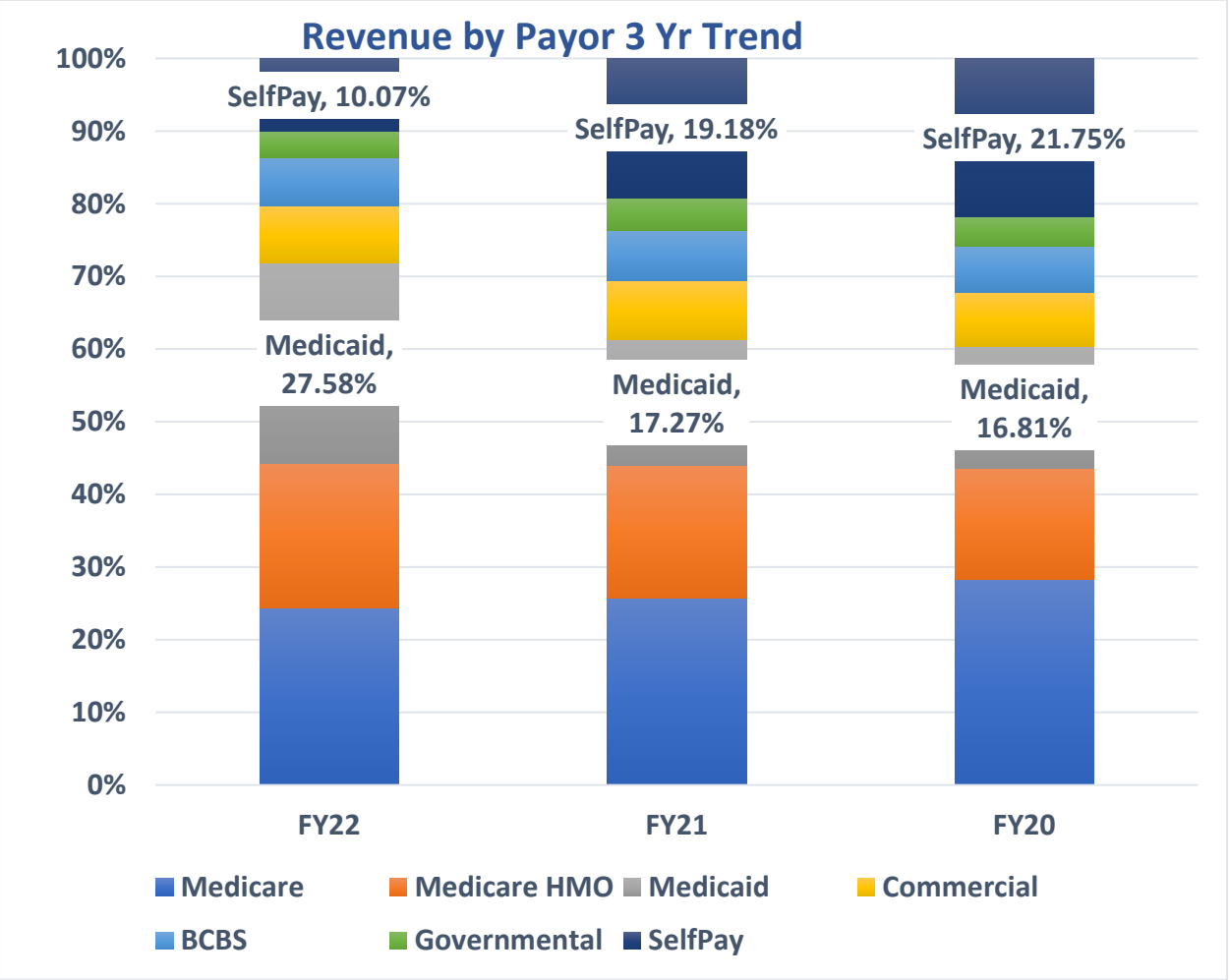
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# AR Trend



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# Revenue & Cash Collections



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