

# Financial Report February 2022

*Lora Conger*

*Chief Financial Officer*



**“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”**

# EMSA FY22 Income Statement

Year to date as of Jan-2022

	<u>Actuals</u>	<u>Budget 2022</u>	<u>Variance</u>
<b>Net Patient Revenue</b>			
Patient Revenue	145,724,716	133,977,772	11,746,944
Contractuals & Deductions	(105,269,622)	(96,399,009)	(8,870,612)
<b>Total Net Patient Revenue</b>	<b>40,455,094</b> 27.8%	<b>37,578,762</b> 28.0%	<b>2,876,331</b>
Other Operating Revenue	7,108,383	7,193,250	(84,867)
<b>Total Revenue</b>	<b>47,563,477</b>	<b>44,772,012</b>	<b>2,897,078</b>
<b>Total Operating Expense</b>	<b>40,176,905</b>	<b>39,336,776</b>	<b>(840,130)</b>
<b>Total Non-Operating</b>	<b>(2,089,966)</b>	<b>(2,096,000)</b>	<b>6,034</b>
<b>Net Income</b>	<b>5,296,606</b>	<b>3,339,237</b>	<b>1,957,369</b>
<b>Net Income %</b>	<b>11.1%</b>	<b>7.5%</b>	<b>3.6%</b>



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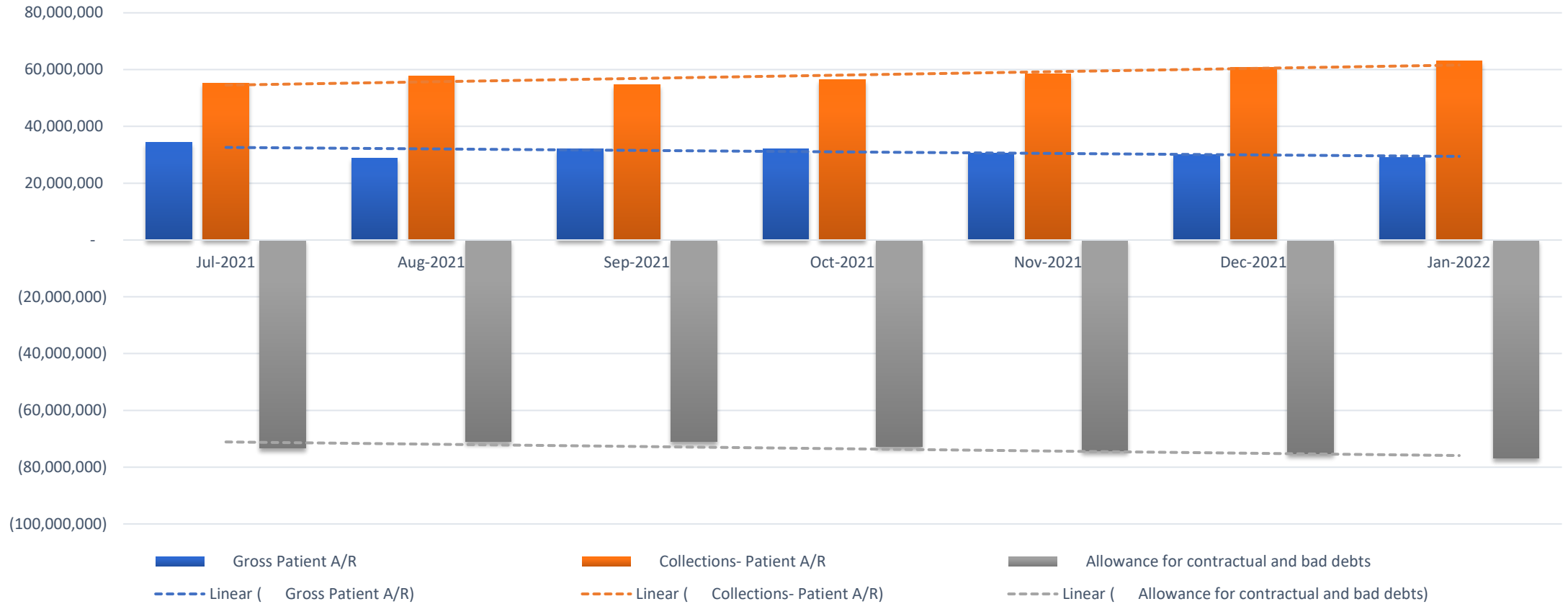
# EMSA FY22 Operating Expenses

	<u>Year to date as of Jan-2022</u>			Variance due to unbudgeted retention and performance incentives \$1.7M & TOC Medic program exceeding budget by \$326K
	<u>Actuals</u>	<u>Budget 2022</u>	<u>Variance</u>	
Salary & Wages	24,187,026	22,248,186	(1,938,840)	
Benefits	5,369,479	5,936,820	567,341	
Professional & Contracted Services	1,797,759	1,585,961	(211,798)	
Training & Development	119,232	153,703	34,470	
Supplies	3,764,696	3,937,195	172,499	
Repairs & Maintenance	1,745,658	1,574,434	(171,223)	
Utilities	862,340	730,326	(132,014)	
Rent	330,068	233,517	(96,551)	
Risk Management	727,545	1,644,713	917,168	
Public Relations	70,317	75,895	5,578	
Other Expenses	<u>1,202,784</u>	<u>1,216,025</u>	<u>13,241</u>	
<b>Total Expense</b>	<b>40,176,905</b>	<b>39,336,776</b>	<b>(840,130)</b>	



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# Total A/R



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