# President s Commentary

Jim Winham
Chief Executive Officer



## Headcount Dashboard



Division	Position Type	Full Time	FT Goal	Percent Staffed	PRN	LOA	ILO	Academy	FTO	Productive FT Headcount	Productive FT % Staffed
EAST	EMT	95	92	103.26%	8	2	0	11	7	75	81.52%
	Logistics	24	22	109.09%	0	1	0	0	0	23	104.55%
	Paramedic	77	89	86.52%	17	2	2	1	2	72	80.90%
	SSC	21	23	91.30%	1	0	0.	Ö	Ō	21	91.30%
	Total	217	226	96.02%	26	5	2	12	9	191	84.51%
WEST	EMT	92	101	91.09%	12	4	3	0	5	81	80.20%
	Logistics	18	22	81.82%	1	0	0	0	0	18	81.82%
	Paramedic	82	113	72.57%	26	6	4	0	7	69	61.06%
	SSC	20	23	86.96%	2	0	0	0	4	16	69.57%
	Total	212	259	81.85%	41	10	7	0	16	184	71.04%
Grand Total		429	485	88.45%	67	15	9	12	25	375	77.32%

## COVID-19

Oklahoma July 28, 2021

1474 new cases (6 deaths)

7-day rolling average of 1,236

607 in acute care facilities (25 pediatric)

191 in ICU



To serve our communities pre-hospital needs through value-driven, compassionate, and clinically superior care.

## **EMSA Vaccination Rates**

### Western Division

All Departments 50.50%

Field Operations 50.24%

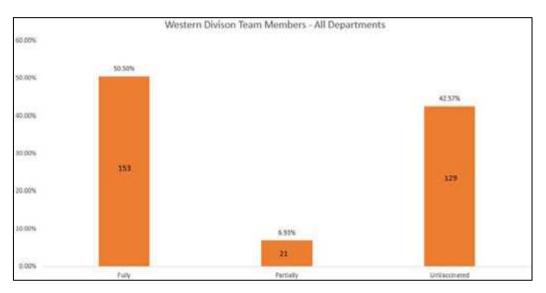
Communications 58.33%

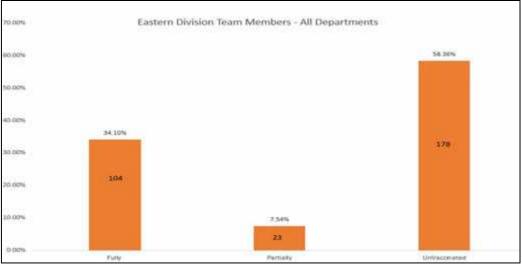
### **Eastern Division**

All Departments 34.10%

Field Operations 35.98%

Communications 40.91%







To serve our communities pre-hospital needs through value-driven, compassionate, and clinically superior care.



### **Global Healthcare Workforce**



Estimates a Shortage of 18,000,000 Healthcare Workers by 2030





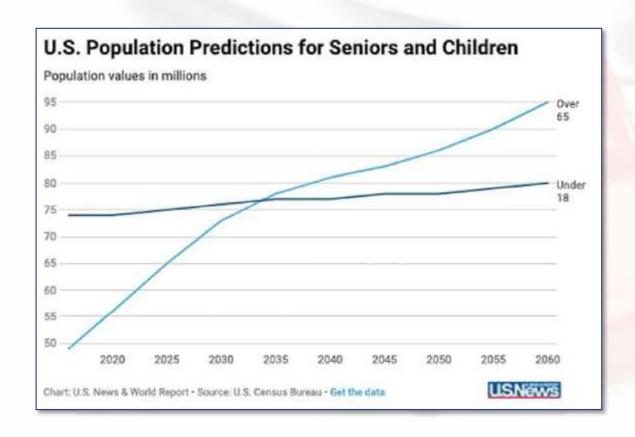
Employment in Healthcare projected to grow 15% (2019-2029)

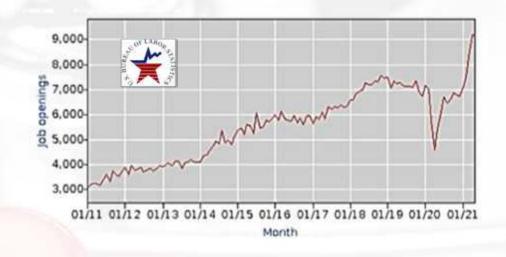
2.4M Jobs by 2029



### **Healthcare Workforce**

Demand will grow in U.S. as % of elderly population nearly doubles from 2008-2050





New healthcare jobs will account for 1/3 of all job growth by 2026

Home health aides (47 %)

Personal care aides (39 %)

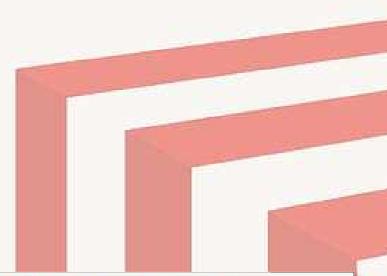
Physician assistants (37 %)

Nurse practitioners (36 %)

Physical therapist assistants (31%)

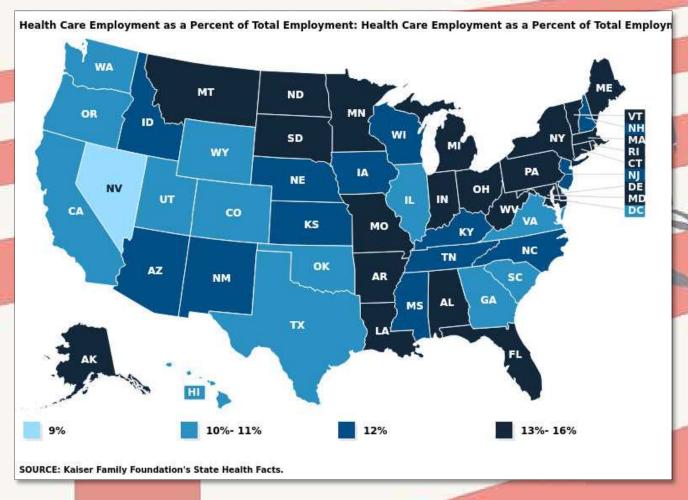


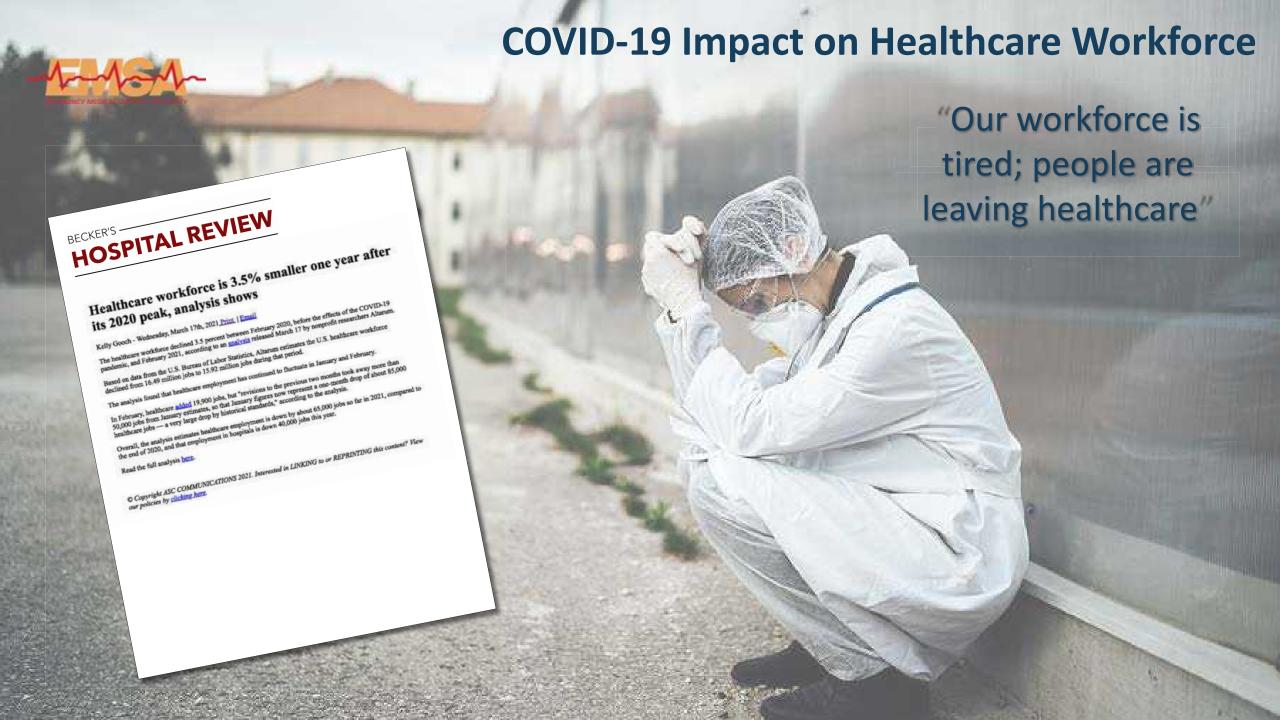
## **United States Healthcare Support Workforce**



### Employment and annual mean wages for healthcare support occupations, May 2020

Occupation	Employment	Annual mean wage
Home health and personal care aides	3,211,590	\$28,060
Nursing assistants	1,371,050	32,050
Medical assistants	710,200	36,930
Dental assistants	312,140	42,310
Phlebotomists	128,020	37,280
Veterinary assistants and laboratory animal caretakers	98,810	30,980
Healthcare support workers, all other	96,720	41,430
Physical therapist assistants	92,740	59,440
Massage therapists	85,040	47,350
Medical equipment preparers	56,870	41,070
Psychiatric aides	51,550	33,300
Medical transcriptionists	49,530	37,310
Physical therapist aides	45,790	30,110
Orderlies	43,570	31,780
Occupational therapy assistants	42,750	63,420
Pharmacy aides	38,900	32,250
Occupational therapy aides	5,630	34,16







### **United States EMS Job Outlook**

2019-2029 6%

(Faster than 4% average)



Health Resources & Services Administration

826,111 EMS Professionals (2014)





### Topics > Paramedic Jobs and Careers Ambulance services face national paramedic shortage

Counties, universities, and private companies are working together to reach out to high school and college students about the industry and offer training programs

Mar 28, 2019

HOWELL, Mich. — Ambulance services in Michigan are working to improve recruitment efforts to hire HOWELL, Mich. — Ambulance services in Michigan are working to improve recruitment entire more paramedics because of a state and nationwide staffing shortage — largely due to high

Counties, universities, and private companies are working together to reach out to high school and employee turnover and low pay rates. counties, universities, and private companies are working together to reach out to high school college students about the industry and offer training programs to get people interested, the Livingston Daily Press & Argus reported.



# EMS agencies struggling to fill EMT, paramedic positions

Laura Fitzgerald Port Huron Times Herald









Tri-Hospital staff talk about the job

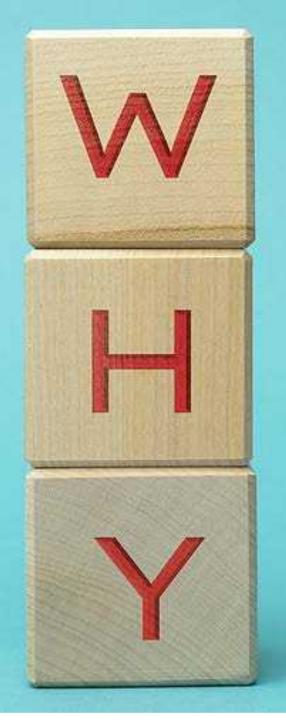
Severy Tri-Hospital EAS employees discuss what they like about working as a paramedic. Errari Wells, Fort Haron Times

Tri-Hospital EMS paramedic Torina Fite had a tough decision to make.

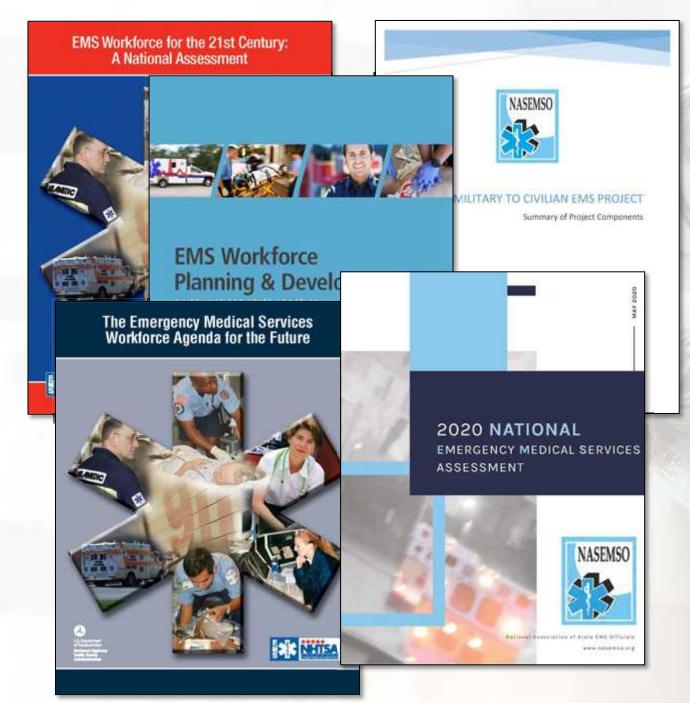
She had always planned to become a physician's assistant, but she fell in love with



Would/Should Someone Come to EMS?



Are They Not Coming to EMS?



### **EMS Workforce Efforts**

- Difficulty Retaining Workers
- Inability to Increase Wages
- Lack of Career Advancement
- Lack of Quantitative Workforce Data
- Poor Management Practices
- Lack of Workforce Health & Safety
- Diversity & Inclusion







## Ambulance Industry Employee Turnover Study

AAA/Newton 360 2021 Ambulance Industry Employee Turnover Study





Prepared and authored by the American Ambulance Association, Newton 360, Doverspike Consulting, and The Center for Organizational Research

June 21, 2021

SECOND DRAFT

CONFIDENTIAL



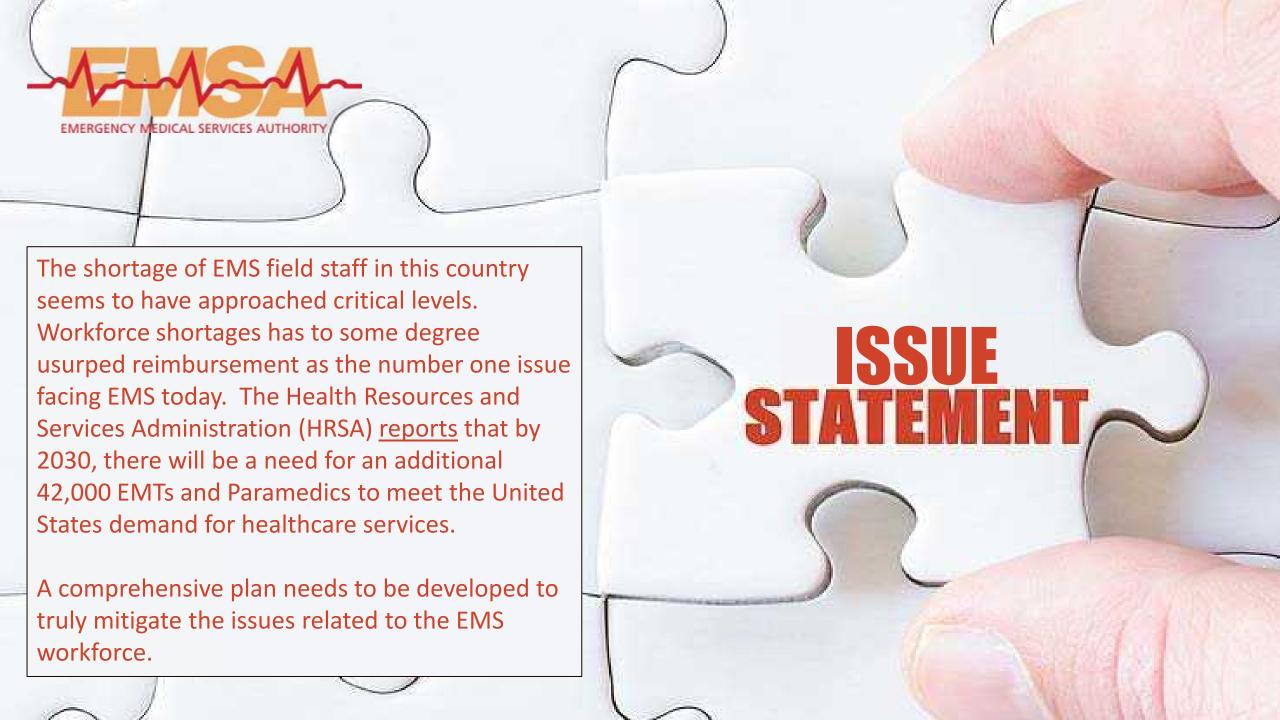
### **Ambulance Industry Employee Turnover Study**



Table ES1. Turnover Rates by Year by Occupational Category (2019 Results Appear in Parentheses Below the 2021 Results)<sup>2,3</sup>

	Unweighte	ed Average	Turnover	Weighted Average Turnover			
Occupation	Overall	Voluntary	Involuntary	Overall	Voluntary	Involuntary	
	Turnover <sup>a</sup>	Turnover	Turnover	Turnover	Turnover	Turnover	
Full-time	24%	19%	5%	24%	20%	4%	
EMT	(30%)	(24%)	(5%)	(28%)	(22%)	(6%)	
Part-time	28%	24%	5%	33%	28%	6%	
EMT	(44%)	(30%)	(12%)	(47%)	(29%)	(18%)	
Full-time	26%	20%	3%	15%	12%	2%	
Paramedic	(22%)	(19%)	(4%)	(19%)	(16%)	(4%)	
Part-time	23%	19%	3%	27%	23%	3%	
Paramedic	(28%)	(24%)	(5%)	(37%)	(24%)	(13%)	
Supervisor	15%	11%	3%	9%	7%	2%	
	(12%)	( 9%)	(3%)	(8%)	(6%)	(2%)	
Dispatch	30%	23%	6%	21%	17%	4%	
	(36%)	(23%)	(11%)	(31%)	(20%)	(11%)	







- 1. Attrition Study
- 2. Alternate Transport
- 3. EMT & Paramedic Educational Programs
- 4. Engage Military Transition Group





