

Financial Report February 2021

Lora Conger

Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY21 Income Statement

	<u>Year to date as of Jan-2021</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Revenue			
Net Patient Revenue			
Patient Revenue	130,792,977	125,373,309	5,419,668
Contractuals & Deductions	(94,163,596)	(88,791,072)	(5,372,524)
Total Net Patient Revenue	36,629,381	36,582,238	47,143
	28.0%	29.2%	
Other Operating Revenue	12,557,455	6,990,638	5,566,817
Total Revenue	49,186,836	43,572,876	5,613,960
Total Operating Expense	40,736,374	40,482,615	(253,759)
Non-Operating Income	60,030	40,833	19,197
Non-Operating Expenses	2,185,763	2,263,000	77,237
Net Income	6,324,728	868,094	5,456,634
Net Income %	12.9%	2.0%	10.9%
EBITDA	8,450,461	3,090,260	5,360,201
EBITDA %	17.2%	7.1%	10.1%



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY21 Operating Expenses

	<u>Year to date as of Jan-2021</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Salary & Wages	6,870,739	2,465,968	(4,404,771)
Benefits	1,782,809	728,598	(1,054,212)
Professional & Contracted Services	25,295,283	33,699,985	8,404,702
Training & Development	19,095	71,176	52,081
Supplies	2,036,025	254,222	(1,781,803)
Repairs & Maintenance	1,025,849	869,781	(156,068)
Utilities	1,028,223	883,281	(144,942)
Rent	337,411	292,264	(45,147)
Insurance	531,956	140,009	(391,947)
Public Relations	48,231	59,190	10,959
Other Expenses	<u>1,760,752</u>	<u>1,018,142</u>	<u>(742,610)</u>
Total Operating Expense	40,736,374	40,482,615	(253,759)



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”