

Financial Report November 2020

Lora Conger

Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY21 Income Statement

	<u>Year to date as of Sep-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Revenue			
Net Patient Revenue			
Patient Revenue	55,890,425	53,648,114	2,242,311
Contractuals & Deductions	-40,978,925	-38,002,911	-2,976,014
Total Net Patient Revenue	14,911,500	15,645,203	-733,703
Realization Rate	26.7%	29.2%	
Other Operating Revenue	3,041,106	3,040,702	404
Total Revenue	17,952,605	18,685,905	-733,299
Total Operating Expense	17,978,352	17,424,966	-553,386
Non-Operating Income	25,585	17,500	8,085
Non-Operating Expenses	941,859	974,000	32,141
Net Income	-942,022	304,438	-1,246,460
Net Income %	-5.2%	1.6%	-6.9%
EBITDA	-25,747	1,260,938	-1,286,685
EBITDA %	-0.1%	6.7%	-6.9%



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EMSA FY21 Operating Expenses

	<u>Year to date as of Sep-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Departments (Rollup)			
Operations	14,691,030	14,087,563	-603,467
Communications	57,825	58,083	258
Operations Support	575,956	649,038	73,082
Patient Business Services	778,047	812,846	34,799
IT	587,451	610,367	22,916
Facilities	287,613	314,202	26,589
Admin	751,383	647,399	-103,985
HR/Finance	52,443	46,854	-5,589
Community Relations/PR	<u>28,330</u>	<u>31,077</u>	<u>2,747</u>
Total Departments (Rollup)	17,810,078	17,257,428	-552,649

***Does not include the Grants Department*



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