

Financial Report September 2020

Lora Conger
Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY21 Income Statement

	<u>Year to date as of Aug-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Revenue			
Net Patient Revenue			
Patient Revenue	38,189,369	36,154,164	2,035,205
Contractuals & Deductions	<u>-26,678,526</u>	<u>-25,570,525</u>	<u>-1,108,000</u>
Total Net Patient Revenue	11,510,843	10,583,638	927,205
<i>Realization Rate</i>	30.1%	29.3%	
Other Operating Revenue	2,405,066	2,168,468	236,598
Total Revenue	13,915,909	12,752,106	1,163,803
Total Operating Expenses	12,040,947	11,666,354	-374,593
Non-Operating Income	16,800	11,667	5,133
Non-Operating Expenses	<u>640,859</u>	<u>662,000</u>	<u>21,141</u>
Net Income	1,250,903	435,419	815,484
Net Income %	9.0%	3.4%	7.7%
EBITDA	1,874,962	1,085,752	789,210
EBITDA %	13.5%	8.5%	5.0%



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EMSA FY21 Operating Expenses

Year to date as of Aug-2020

	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Expense			
Salary & Wages	790,546	714,357	-76,189
Benefits	224,752	210,908	-13,844
Professional & Contracted Services	10,012,999	9,616,682	-396,317
Training & Development	0	20,086	20,086
Supplies	37,672	71,266	33,595
Repairs & Maintenance	231,906	251,303	19,397
Utilities	287,906	328,483	40,577
Rent	101,398	104,207	2,809
Insurance	40,985	40,009	-976
Public Relations	21,546	16,920	-4,626
Other Expenses	<u>291,237</u>	<u>292,133</u>	896
Total Expense	12,040,947	11,666,354	-374,593



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