

	<u>Nov-2019</u>			<u>Year to date as of Nov-2019</u>		
	<u>Actuals</u>	<u>Budget 2020</u>	<u>Variance</u>	<u>Actuals</u>	<u>Budget 2020</u>	<u>Variance</u>
Revenue						
Net Patient Revenue						
Patient Revenue	18,384,068	17,294,186	1,089,881	92,807,703	88,200,350	4,607,353
Contractuals & Deductions	-13,889,854	-12,381,159	-1,508,695	-64,602,282	-62,952,013	-1,650,268
Total Net Patient Revenue	4,494,214	4,913,028	-418,814	28,205,422	25,248,337	2,957,085
Other Operating Revenue	364,076	1,316,809	-952,733	5,282,263	5,363,845	-81,582
Total Revenue	4,858,290	6,229,837	-1,371,547	33,487,685	30,612,182	2,875,503
Expense						
Salary & Wages	309,963	298,909	-11,054	2,133,601	1,508,349	-625,252
Benefits	82,433	100,440	18,007	532,095	510,206	-21,889
Professional & Contracted Services	5,054,017	4,802,528	-251,489	25,566,903	24,556,945	-1,009,958
Training & Development	183	9,061	8,878	20,743	45,304	24,561
Supplies	22,886	32,897	10,011	159,297	164,288	4,991
Repairs & Maintenance	112,748	109,041	-3,707	695,594	548,357	-147,237
Utilities	129,557	118,745	-10,812	644,887	614,429	-30,458
Rent	43,497	43,423	-74	235,144	219,416	-15,728
Insurance	15,864	20,812	4,948	88,365	104,057	15,692
Public Relations	12,417	12,043	-374	92,052	68,566	-23,486
Other Expenses	113,427	107,261	-6,166	718,395	536,810	-181,585
Total Expense	5,896,990	5,655,160	-241,830	30,887,075	28,876,727	-2,010,348
Non-Operating Income	6,889	10,750	-3,861	34,757	53,750	-18,993
Non-Operating Expenses	312,000	316,666	4,666	1,643,787	1,667,116	-11,291
Net Income	-1,343,811	268,760	-1,612,571	991,581	122,089	869,491
Net Income %	-27.7%	4.3%	-32.0%	3.0%	0.4%	2.6%
EBITDA	-1,038,700	574,676	-1,613,376	2,600,610	1,735,455	865,155
EBITDA %	-21.4%	9.2%	-30.6%	7.8%	5.7%	2.1%
Realization Rate	24.4%	28.4%	-4.0%	30.4%	28.6%	1.8%