MEMORANDUM

Date: January 24, 2018

To: Board of Trustees

From: Kent Torrence

Subject: FINANCIAL REVIEW – December 2017

Attached you will find financial statements for December 2017. The financial statements are presented on a combined basis and for each division. Also included are *Key Financial Indicators*, *Transports and Requests for Service*, *Cash Rollforward*, and *Capital Expenditures Variance*. Please note that the financial statements are unaudited.

Highlights

On a year-to-date basis, the Eastern Division had net loss of \$774 thousand compared to a budgeted loss of \$495 thousand, and the Western Division had a net loss of \$3,077 thousand compared to a budgeted net loss of \$3,645 thousand.

There is no net interdivisional payable/receivable as of 12/31/17.

Combined Balance Sheets

Following is a discussion of significant assets and liabilities at December 31, 2017, and how the balances have changed from the prior year.

Cash

Note that the East cash balance includes \$66,000 of funds that have been loaned on the building addition and not yet spent. It is anticipated that the majority of the unspent amount will be spent by the end of the project.

Other Miscellaneous Receivables

The East balance includes \$905,587 owed by AMR on the 2016 profit cap and also amounts owed by granting agencies. The West balance includes \$1,033,572 owed by AMR on the 2016 profit cap and assets that have been paid for by the Authority that will be included as part of the West subsidy.

Due to Contractor

The due to contractor balance represents our liability to American Medical Response for October and September services. This balance usually includes two months of contractor billings.

Deferred Revenue

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The deferred revenue balance consists of EMSAcare revenue that has not yet been amortized.

Income Statements

Following is a discussion of operating revenues and expenses that vary significantly from budget.

Patient Service Revenue

Eastern division patient revenue (excluding utility fund revenue) is more than budget by \$1,589 thousand (3.4%) and Western is more than budget by \$438 thousand (.8%). Gross patient service revenue variances are partly attributable to differences between actual and budgeted transports for fiscal 2018. The Eastern Division had 829 more emergency transports than budgeted (2.6%); non-emergency transports were 504 more than budget (9.8%). The Western Division emergency transports were more than budget by 254 (.7%) and non-emergencies were 843 less than budget (15%).

The year-to-date collection rate is 51% for the Eastern Division compared to a budget of 49% and an actual for fiscal 2017 of 50%. The year-to-date collection rate is 52% for the Western Division compared to a budget of 52% and an actual for fiscal 2017 of 53%.

cc: Jim Winham – EMSA Angela Lehman - EMSA Mike Albright – EMSA Drew Rees – Tulsa City Council Steve Wagner – City of Tulsa Doug Dowler – City of Oklahoma City

EMSA EMSA Combined

For the Six Months Ending Sunday, December 31, 2017

Month of December

For the 6 Months Ended December

	Month of December		For the 6 Months Ended December			
	Actual	Budget	Variance	Actual	Budget	Variance
Revenue			_			
Patient service revenue:						
Emergency base rate	\$15,059,200.00	\$14,828,192.00	1.56%	\$89,415,300.00	\$88,012,494.00	1.59%
Non-emergency base rate	770,850.02	666,089.00	15.73%	4,463,721.72	3,953,560.00	12.90%
Mileage	1,045,728.00	1,017,343.00	2.79%	6,121,041.00	6,038,424.00	1.37%
Special events	37,700.00	29,666.67	27.08%	226,210.00	178,000.02	27.08%
Subscription membership	17,546.99	16,666.66	5.28%	82,651.06	99,999.96	-17.35%
Other revenue	644,362.50	593,750.00	8.52%	2,923,505.35	3,562,500.00	-17.94%
	17,575,387.51	17,151,707.33	2.47%	103,232,429.13	101,844,977.98	1.36%
Deductions from revenue:						
Contractual allowances and bad debts	11,577,215.16	11,528,583.34	-0.42%	70,875,755.24	69,171,500.04	-2.46%
Collection fees and expenses	93,745.60	70,833.33	-32.35%	381,807.96	424,999.98	10.16%
	11,670,960.76	11,599,416.67	-0.62%	71,257,563.20	69,596,500.02	-2.39%
Net patient service revenue	5,904,426.75	5,552,290.66	6.34%	31,974,865.93	32,248,477.96	-0.85%
Operating expenses other than depreciation:						
Ambulance contract expense	4,557,052.53	4,568,346.33	0.25%	26,472,151.15	26,315,949.98	-0.59%
Employee compensation & benefits	321,716.23	355,828.91	9.59%	2,242,863.60	2,134,973.46	-5.05%
Medical supplies	11,770.04	28,999.92	59.41%	102,450.62	173,999.52	41.12%
Building rent, utilities and maintenance	99,826.31	94,283.32	-5.88%	600,125.71	565,699.92	-6.09%
Equipment maintenance	157,255.41	164,583.33	4.45%	764,090.82	987,499.98	22.62%
TotalCare campaign	4,418.83	3,750.00	-17.84%	20,101.47	22,500.00	10.66%
Quality assurance fees	70,771.83	70,833.33	0.09%	424,630.98	424,999.98	0.09%
Telephone	89,078.76	71,666.67	-24.30%	471,583.42	430,000.02	-9.67%
Professional services	115,844.21	349,000.01	66.81%	1,746,837.64	2,094,000.06	16.58%
Miscellaneous supplies	38,502.52	48,941.67	21.33%	260,596.76	293,650.02	11.26%
Postage and courier service	1,083.54	6,458.34	83.22%	36,833.43	38,750.04	4.95%
Equipment lease	387.83	1,775.00	78.15%	9,665.74	10,650.00	9.24%
Other fees and expenses	56,842.30	84,450.00	32.69%	332,634.80	506,700.00	34.35%
Community relations	14,337.94	10,166.67	-41.03%	55,434.48	61,000.02	9.12%
Office supplies	3,070.11	3,833.34	19.91%	19,671.39	23,000.04	14.47%
Insurance	16,588.40	16,416.66	-1.05%	91,109.65	98,499.96	7.50%
Travel, meals, and training	2,900.88	2,750.00	-5.49%	14,874.39	16,500.00	9.85%
	5,561,447.67	5,882,083.50	5.45%	33,665,656.05	34,198,373.00	1.56%
Operating inc. (loss) before depr.	342,979.08	(329,792.84)	-204.00%	(1,690,790.12)	(1,949,895.04)	-13.29%
Depreciation	349,999.99	350,000.00	0.00%	2,099,999.94	2,100,000.00	0.00%
Operating income (loss)	(7,020.91)	(679,792.84)	-98.97%	(3,790,790.06)	(4,049,895.04)	-6.40%

EMSA EMSA Combined For the Six Months Ending Sunday, December 31, 2017

	Month of December			For the 6 Months Ended December		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense:						
Interest expense		15,083.33	100.00%	65,775.56	90,499.98	27.32%
Nonoperating expense		15,083.33	100.00%	65,775.56	90,499.98	27.32%
Nonoperating income - interest income	882.27		0.00%	5,210.64		0.00%
Net income (loss)	(6,138.64)	(694,876.17)	99.12%	(3,851,354.98)	(4,140,395.02)	6.98%

EMSA EMSA Eastern Division

For the Six Months Ending Sunday, December 31, 2017 Month of December

	Month of December		For the 6 Months Ended December			
	Actual	Budget	Variance	Actual	Budget	Variance
Revenue			_			
Patient service revenue:						
Emergency base rate	\$7,137,000.00	\$7,044,219.00	1.32%	\$42,737,500.00	\$41,810,848.00	2.22%
Non-emergency base rate	385,985.00	298,874.00	29.15%	2,213,698.14	1,773,962.00	24.79%
Mileage	473,052.00	452,515.00	4.54%	2,864,061.00	2,685,896.00	6.63%
Special events	17,875.00	14,000.00	27.68%	133,495.00	84,000.00	58.92%
Subscription membership	8,653.22	8,333.33	3.84%	44,583.00	49,999.98	-10.83%
Other revenue	644,313.50	593,750.00	8.52%	2,923,080.64	3,562,500.00	-17.95%
	8,666,878.72	8,411,691.33	3.03%	50,916,417.78	49,967,205.98	1.90%
Deductions from revenue:						
Contractual allowances and bad debts	5,747,237.36	5,499,416.67	-4.51%	34,290,426.98	32,996,500.02	-3.92%
Collection fees and expenses	42,020.03	33,333.33	-26.06%	168,809.22	199,999.98	15.60%
	5,789,257.39	5,532,750.00	-4.64%	34,459,236.20	33,196,500.00	-3.80%
Net patient service revenue	2,877,621.33	2,878,941.33	-0.05%	16,457,181.58	16,770,705.98	-1.87%
Operating expenses other than depreciation:						
Ambulance contract expense	2,161,487.49	2,146,261.33	-0.71%	12,624,109.45	12,363,530.98	-2.11%
Employee compensation & benefits	154,461.78	167,239.58	7.64%	1,071,047.80	1,003,437.48	-6.74%
Medical supplies	7,947.72	12,891.59	38.35%	38,864.62	77,349.54	49.75%
Building rent, utilities and maintenance	31,601.85	29,924.99	-5.60%	221,836.05	179,549.94	-23.55%
Equipment maintenance	75,837.50	77,750.00	2.46%	350,138.89	466,500.00	24.94%
TotalCare campaign	3,581.98	2,500.00	-43.28%	15,916.04	15,000.00	-6.11%
Quality assurance fees	34,500.00	34,500.00	0.00%	207,000.00	207,000.00	0.00%
Telephone	37,393.20	28,833.34	-29.69%	202,886.64	173,000.04	-17.28%
Professional services	54,121.96	161,250.00	66.44%	785,678.53	967,500.00	18.79%
Miscellaneous supplies	21,736.05	23,108.33	5.94%	142,857.98	138,649.98	-3.03%
Postage and courier service	577.14	3,041.67	81.03%	19,145.66	18,250.02	-4.91%
Equipment lease	179.91	1,025.00	82.45%	5,318.46	6,150.00	13.52%
Other fees and expenses	30,309.17	37,399.99	18.96%	163,657.07	224,399.94	27.07%
Community relations	9,697.00	5,000.00	-93.94%	33,534.28	30,000.00	-11.78%
Office supplies	1,120.53	1,916.67	41.54%	9,294.55	11,500.02	19.18%
Insurance	9,683.04	8,750.00	-10.66%	52,180.50	52,500.00	0.61%
Travel, meals, and training	1,577.03	1,250.00	-26.16%	6,869.47	7,500.00	8.41%
Travel, meale, and training	2,635,813.35	2,742,642.49	3.90%	15,950,335.99	15,941,817.94	-0.05%
Operating inc. (loss) before depr.	241,807.98	136,298.84	77.41%	506,845.59	828,888.04	-38.85%
Depreciation	208,333.33	208,333.33	0.00%	1,249,999.98	1,249,999.98	0.00%
Operating income (loss)	33,474.65	(72,034.49)	-146.47%	(743,154.39)	(421,111.94)	76.47%
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EMSA Eastern Division For the Six Months Ending Sunday, December 31, 2017 Month of December For the 6 Months Ended December

	Month of December			For the 6 Months Ended December		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense:			•			
Interest expense		12,333.33	100.00%	32,909.16	73,999.98	55.53%
Nonoperating expense		12,333.33	100.00%	32,909.16	73,999.98	55.53%
Nonoperating income - interest income	329.10		0.00%	1,696.68		0.00%
Net income (loss)	33,803.75	(84,367.82)	140.07%	(774,366.87)	(495,111.92)	-56.40%

EMSA EMSA Western Division

For the Six Months Ending Sunday, December 31, 2017 Month of December

Patient service revenue: Patient service revenue: Patient service revenue: Patient service revenue: ST,922,200.00 \$7,783,973.00 \$1,78% \$46,677.800.00 \$46,201,646.00 \$1,03% \$1,000		Month of December		For the 6 Months Ended December			
Patient service revenue:		Actual	Budget	Variance			
Emergency base rate \$7,922,200.00 \$7,783,973.00 1.78% \$46,677,800.00 \$46,201,646.00 \$1.03% \$Non-emergency base rate 384,865.02 367,215.00 \$4.81% \$2,250,023.58 \$2,179,589.00 \$2,25% \$Mileage \$72,676.00 \$564,828.00 \$1.93% \$3,256,880.00 \$3,352,528.00 \$2,25% \$2,500,000 \$3,550,000 \$2,25% \$3,500,000 \$49,000.02 \$1.37% \$30,000.00 \$44,71 \$0.00% \$44,71	Revenue						
Non-emergency base rate 384,865.02 367,215.00 4.81% 2.250,023.58 2.179,598.00 3.23% Mileage 572,676.00 564,828.00 1.39% 3.256,980 3.352,528.00 3.258, No. 3.258	Patient service revenue:						
Non-emergency base rate 384,865.02 367,215.00 4.81% 2.250,023.88 2.179,598.00 3.23% Mileage 572,676.00 564,828.00 1.39% 3.256,9800 3.352,528.00 2.85% Special events 19,825.00 15,666.67 26,54% 92,715.00 94,000.02 1.37% Subscription membership 49.00 0.00% 424.71 0.00% 424.71 0.00% 0.00% 4.999.98 22.86% 0.00%	Emergency base rate	\$7.922.200.00	\$7.783.973.00	1.78%	\$46.677.800.00	\$46.201.646.00	1.03%
Mileage							
Special events 19,825.00 15,666.67 26,54% 92,715.00 94,000.02 -1.37% 20,000							
Subscription membership Other revenue 8,893.77 b 49.00 b 49.00 b 424.71 b 49.00 b 4							
Other revenue 49.00 k, 908,508.79 8,740,016.00 1.90% 52,316,011.35 51,877,772.00 0.00% 0.84% Deductions from revenue: Contractual allowances and bad debts Collection fees and expenses 5,829,977.80 b,581,703.37 6,029,166.67 a,3.30% 36,585,328.26 a,582,000.00 36,175,000.02 b,5.33% 212,998.74 a,225,000.00 5,33% 212,998.74 a,225,000.00 5,33% 36,581,703.37 a,7500.00 3,75,300.00 a,37,93% 32,12,998.74 a,225,000.00 5,33% 36,581,328.26 a,36,400,000.02 a,1.09% 36,400,000.02 a,1.09% 36,400,000.02 a,1.09% 36,400.000.02 a,1.09% 36,400.000.000 a,1.09% 36,400.000.000 a,1.09% 36,400.000.000 a,1.09% 36,400.000 a,1.09% 36,400.000 a,							
Deductions from revenue: Contractual allowances and bad debts 5,829,977.80 6,029,166.67 3.30% 36,585,328.26 36,175,000.02 -1.13% Collection fees and expenses 5,817,255.77 37,500.00 -37,93% 212,998.74 225,000.00 5.33% Net patient service revenue 3,026,805.42 2,673,349.33 13.22% 15,517,684.35 15,477,771.98 0.26% Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,599.33 11.31% 1,171,815.80 1,131,535.98 -3.56% Medical supplies 3,822.32 16,108.33 76,27% 63,586.00 96,649.98 34,21% Building rent, utilities and maintenance 81,417.91 86,833.33 6.01% 378,289.66 386,149.88 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20,55% TotalCare campaign 836.85 1,250.00	Other revenue	49.00		0.00%	424.71		0.00%
Contractual allowances and bad debts 5,829,977.80 6,029,166.67 3,30% 36,585,328.26 36,175,000.02 -1,13% Collection fees and expenses 51,725.57 37,500.00 -37,93% 212,998.74 225,000.00 5.33% Net patient service revenue 3,026,805.42 2,673,349.33 13,22% 15,517,684.35 15,477,771.98 0.26% Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11,31% 1,171,815.80 1,131,535.98 3.56% Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34,21% Building rent, utilities and maintenance 68,224.46 64,358.33 6.01% 378,289.66 386,449.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.21% 4185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17%		8,908,508.79	8,740,016.00	1.93%	52,316,011.35	51,877,772.00	0.84%
Collection fees and expenses 51,725.57 37,500.00 -37,93% 212,998,74 225,000.00 5.33% Net patient service revenue 3,026,805.42 2,673,349.33 13.22% 15,517,684.35 15,477,771.98 0.26% Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,815.80 1,115,535.98 -3.56% Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34.21% Building rent, utilities and maintenance 68,224.46 64,358.33 -6.01% 378,289.66 386,149.98 2.04% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 -0.17% 217,630.98 217,999.98 -0.17% Professional services 61,722.25 187,750.01 67,13% 961,159.11	Deductions from revenue:						
Net patient service revenue 5,881,703.37 6,066,666.67 3.05% 36,798,327.00 36,400,000.02 -1.09% Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,815.80 1,131,535.98 -3.56% Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34.21% Building rent, utilities and maintenance 68,224.46 64,358.33 6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20,55% TotalCare campaign 836.85 1,250.00 33,05% 4,185.43 7,500.00 44.19% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67,13% 961,159.11 1,126,500.06 14.68%	Contractual allowances and bad debts	5,829,977.80	6,029,166.67	3.30%	36,585,328.26	36,175,000.02	-1.13%
Net patient service revenue 3,026,805.42 2,673,349.33 13.22% 15,517,684.35 15,477,771.98 0.26% Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11,31% 1,171,815.80 1,131,535.98 -3,56% Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34.21% Building rent, utilities and maintenance 68,224.46 64,358.33 6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 2.05% TotalCare campaign 836.85 1,250.00 33,05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.99 0.17% Professional services 61,722.25 187,750.01 67,13% 961,159.11 1,126,500.06 14.68%	Collection fees and expenses	51,725.57	37,500.00	-37.93%	212,998.74	225,000.00	5.33%
Operating expenses other than depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,1815.80 1,131,535.98 -3.56% Medical supplies 3,822.32 16,108.33 76,27% 63,586.00 96,649.98 34,21% Building rent, utilities and maintenance 68,224.46 64,358.33 -6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20.55% TotalCare campaign 836.85 1,250.00 30,55% 4,185.43 7,500.00 44,19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Miscellaneous supplies 61,722.25 187,750.01 67,13% 961,159.11 1,12,500.06 14,686		5,881,703.37	6,066,666.67	3.05%	36,798,327.00	36,400,000.02	-1.09%
depreciation: Ambulance contract expense 2,395,565.04 2,422,085.00 1.09% 13,848,041.70 13,952,419.00 0.75% Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,815.80 1,131,535.98 -3,56% Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34.21% Building rent, utilities and maintenance 68,224.46 64,358.33 -6.01% 378,289.66 386,149.98 2.0.4% Equipment maintenance 81,417.91 86,833.33 6.01% 378,289.66 386,149.98 2.0.55% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies <td>Net patient service revenue</td> <td>3,026,805.42</td> <td>2,673,349.33</td> <td>13.22%</td> <td>15,517,684.35</td> <td>15,477,771.98</td> <td>0.26%</td>	Net patient service revenue	3,026,805.42	2,673,349.33	13.22%	15,517,684.35	15,477,771.98	0.26%
Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,815.80 1,131,535.98 -3.56% Medical supplies Building rent, utilities and maintenance 68,224.46 64,358.33 76.27% 63,586.00 96,649.98 34.21% Equipment maintenance 68,224.46 64,358.33 6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20.55% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.4							
Employee compensation & benefits 167,254.45 188,589.33 11.31% 1,171,815.80 1,131,535.98 -3.56% Medical supplies Building rent, utilities and maintenance 68,224.46 64,358.33 76.27% 63,586.00 96,649.98 34.21% Equipment maintenance 68,224.46 64,358.33 6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20.55% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.4	Ambulance contract expense	2,395,565.04	2,422,085.00	1.09%	13,848,041.70	13,952,419.00	0.75%
Medical supplies 3,822.32 16,108.33 76.27% 63,586.00 96,649.98 34.21% Building rent, utilities and maintenance 68,224.46 64,358.33 -6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20.55% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-3.56%</td>							-3.56%
Building rent, utilities and maintenance 68,224.46 64,358.33 -6.01% 378,289.66 386,149.98 2.04% Equipment maintenance 81,417.91 86,833.33 6.24% 413,951.93 520,999.98 20.55% TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506,40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.		3,822.32	16,108.33	76.27%	63,586.00	96,649.98	34.21%
TotalCare campaign 836.85 1,250.00 33.05% 4,185.43 7,500.00 44.19% Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,945.58 1,916.67 -1.72% 10,376.84<	Building rent, utilities and maintenance	68,224.46	64,358.33	-6.01%	378,289.66	386,149.98	2.04%
Quality assurance fees 36,271.83 36,333.33 0.17% 217,630.98 217,999.98 0.17% Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15	Equipment maintenance	81,417.91	86,833.33	6.24%	413,951.93	520,999.98	20.55%
Telephone 51,685.56 42,833.33 -20.67% 268,696.78 256,999.98 -4.55% Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92	TotalCare campaign	836.85	1,250.00	33.05%	4,185.43	7,500.00	44.19%
Professional services 61,722.25 187,750.01 67.13% 961,159.11 1,126,500.06 14.68% Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71%		36,271.83	36,333.33	0.17%	217,630.98		0.17%
Miscellaneous supplies 16,766.47 25,833.34 35.10% 117,738.78 155,000.04 24.04% Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91%	Telephone	51,685.56	42,833.33	-20.67%	268,696.78	256,999.98	-4.55%
Postage and courier service 506.40 3,416.67 85.18% 17,687.77 20,500.02 13.72% Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Equipment lease 207.92 750.00 72.28% 4,347.28 4,500.00 3.39% Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Other fees and expenses 26,533.13 47,050.01 43.61% 168,977.73 282,300.06 40.14% Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Community relations 4,640.94 5,166.67 10.18% 21,900.20 31,000.02 29.35% Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% 2,925,634.32 3,139,441.01 6.81% 17,715,320.06 18,256,555.06 2.96% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Office supplies 1,949.58 1,916.67 -1.72% 10,376.84 11,500.02 9.77% Insurance 6,905.36 7,666.66 9.93% 38,929.15 45,999.96 15.37% Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% 2,925,634.32 3,139,441.01 6.81% 17,715,320.06 18,256,555.06 2.96% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Insurance Travel, meals, and training 6,905.36 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% 2,925,634.32 3,139,441.01 7,666.66 9.93% 8,004.92 9,000.00 11.06% 11.06% 11.74% 8,004.92 9,000.00 11.06% 11							
Travel, meals, and training 1,323.85 1,500.00 11.74% 8,004.92 9,000.00 11.06% 2,925,634.32 3,139,441.01 6.81% 17,715,320.06 18,256,555.06 2.96% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%	Office supplies						
2,925,634.32 3,139,441.01 6.81% 17,715,320.06 18,256,555.06 2.96% Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%							
Operating inc. (loss) before depr. 101,171.10 (466,091.68) -121.71% (2,197,635.71) (2,778,783.08) -20.91% Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%	Travel, meals, and training	1,323.85	1,500.00	11.74%	8,004.92	9,000.00	11.06%
Depreciation 141,666.66 141,666.67 0.00% 849,999.96 850,000.02 0.00%		2,925,634.32	3,139,441.01	6.81%	17,715,320.06	18,256,555.06	2.96%
	Operating inc. (loss) before depr.	101,171.10	(466,091.68)	-121.71%	(2,197,635.71)	(2,778,783.08)	-20.91%
	Depreciation	141,666.66	141,666.67	0.00%	849,999.96	850,000.02	0.00%
	Operating income (loss)	(40,495.56)		-93.34%	(3,047,635.67)	(3,628,783.10)	-16.01%

EMSA EMSA Western Division For the Six Months Ending Sunday, December 31, 2017

	Month of December			For the 6 Months Ended December		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense:						
Interest expense		2,750.00	100.00%	32,866.40	16,500.00	-99.19%
Nonoperating expense		2,750.00	100.00%	32,866.40	16,500.00	-99.19%
Nonoperating income - interest income	553.17		0.00%	3,513.96		0.00%
Net income (loss)	(39,942.39)	(610,508.35)	93.46%	(3,076,988.11)	(3,645,283.10)	15.59%

EMSA EMSA Combined

For the Six Months Ending Sunday, December 31, 2017 2018 2017

	2018	2017
Assets		
Current assets:		
Cash and cash equivalents:		
Cash in banks	\$336,340.12	(\$356,269.07)
Petty cash	1,200.00	1,200.00
Invested cash	9,114,682.14	10,792,363.37
	9,452,222.26	10,437,294.30
Patient accounts receivable:	-,,	, ,
Patient accounts receivable	25,186,060.59	23,237,393.07
Receivables in collection	75,017,000.19	74,452,000.19
	100,203,060.78	97,689,393.26
Less allowance for contractual	, ,	, ,
allowances and bad debts	86,922,450.00	83,736,291.00
Net patient accounts receivable	13,280,610.78	13,953,102.26
Other receivables:		
Due from contractor	485,307.62	664,964.28
Due from collection agency	52,603.53	31,566.73
Other miscellaneous receivables	3,106,890.69	(681.48)
	3,644,801.84	695,849.53
Other current assets:		
Prepaid assets	711,396.90	763,379.53
Other, principally funds held by trustee	(21,648.04)	172,558.92
	689,748.86	935,938.45
Total current assets	27,067,383.74	26,022,184.54
rotar current accets	21,001,000.11	
Property and equipment:		
Communication equipment	9,489,481.00	9,242,155.67
Buildings and leasehold improvements	3,994,113.76	3,913,672.76
Ambulances	14,642,428.27	13,517,411.75
Data processing equipment	7,778,363.57	7,768,863.57
On-board equipment	8,322,963.92	7,879,842.70
Office furniture and equipment	1,391,368.16	1,391,368.16
Miscellaneous other equipment	1,681,973.44	1,575,047.44
Land	64,200.00	64,200.00
Transportation equipment	639,742.98	634,016.98
Prepaid assets	8,464,540.06	2,283,840.09
Capital Lease	739,910.29	739,910.29
	57,209,085.45	49,010,329.41
Less accumulated depreciation	42,105,508.96	38,415,476.60
Net property and equipment	15,103,576.49	10,594,852.81
	, ,	, ,
Other assets	9,734.50	9,734.50
Total assets	42,180,694.73	36,626,771.85

EMSA EMSA Combined For the Six Months Ending Sunday, December 31, 2017

	2018	2017
Liabilities and Division Capital		
Current liabilites:		
Accounts payable and accrued liabilities	2,969,717.07	979,836.30
Due to contractor	8,927,835.58	8,502,397.54
Due to Quality Assurance Fund	348,827.39	306,254.62
Accrued retirement	174,032.49	174,238.59
Accrued salaries and wages	386,719.53	400,362.78
Current installments of long-term debt	648,834.91	347,752.00
Accrued interest payable	22.33	11.26
Deferred revenue	105,281.95	129,324.18
Total current liabilities	13,561,271.25	10,840,177.27
Long-term debt	5,801,779.21	2,134,119.30
Other liabilities		21,752.22
Total liabilities	19,363,050.46	12,996,048.79
Division capital:		
Contributed capital	89,050,580.77	82,675,340.77
Retained earnings (deficit)	(62,381,581.52)	(55,149,329.11)
Current year earnings (loss)	(3,851,354.98)	(3,895,288.60)
Total division capital	22,817,644.27	23,630,723.06
Total liabilities & division capital	42,180,694.73	36,626,771.85

EMSA Eastern Division

For the Six Months Ending Sunday, December 31, 2017
2018 2017

	2018	2017
Assets		
Current assets:		
Cash and cash equivalents:		
Cash in banks	\$25,305.53	(\$679,438.47)
Petty cash	600.00	600.00
Invested cash	2,545,835.41	3,439,163.62
	2,571,740.94	2,760,325.15
Patient accounts receivable:	2,07 1,7 1010 1	2,7 00,020.10
Patient accounts receivable	11,782,652.04	10,973,229.31
Receivables in collection	36,905,999.82	35,659,999.82
	48,688,651.86	46,633,229.13
Less allowance for contractual	10,000,001.00	10,000,220.10
allowances and bad debts	42,881,297.00	40,388,710.00
Net patient accounts receivable	5,807,354.86	6,244,519.13
Other receivables:	- 0,001,001.00	
Due from contractor	485,307.62	664,964.28
Due from collection agency	13,938.75	14,702.51
Other miscellaneous receivables	931,920.19	(591.48)
	1,431,166.56	679,075.31
Other current assets:	1,101,100.00	
Prepaid assets	336,113.32	356,412.37
Other, principally funds held by trustee	(17,805.29)	135,281.23
Ciriot, principally funds field by trustee	318,308.03	491,693.60
Total current assets	10,128,570.39	10,175,613.19
Total current assets	10,120,570.39	10,175,015.19
Property and equipment:		
Communication equipment	4,758,551.63	4,725,569.49
Buildings and leasehold improvements	3,331,474.35	3,319,637.35
Ambulances	8,847,058.56	8,173,887.78
Data processing equipment	3,913,089.51	3,913,089.51
On-board equipment	4,571,178.33	4,498,758.92
Office furniture and equipment	620,543.58	620,543.58
Miscellaneous other equipment	961,664.00	912,079.25
Land	64,200.00	64,200.00
Transportation equipment	405,776.04	400,050.04
Prepaid assets	7,040,404.77	1,696,048.13
Capital Lease	338,087.66	338,087.66
	34,852,028.43	28,661,951.71
Less accumulated depreciation	23,582,854.77	21,417,771.98
Net property and equipment	11,269,173.66	7,244,179.73
Other assets	g 272 60	g 272 so
	8,273.60	8,273.60
Total assets	21,406,017.65	17,428,066.52

EMSA EMSA Eastern Division For the Six Months Ending Sunday, December 31, 2017

	2018	2017
Liabilities and Division Capital		
Current liabilites:		
Accounts payable and accrued liabilities	1,365,376.31	1,239,045.52
Due to contractor	4,203,657.72	3,942,083.87
Due to Quality Assurance Fund	348,827.39	306,254.62
Accrued retirement	92,088.23	92,130.76
Accrued salaries and wages	183,559.55	188,743.81
Current installments of long-term debt	468,875.91	175,480.00
Accrued interest payable	22.33	11.26
Deferred revenue	51,919.31	57,331.23
Total current liabilities	6,714,326.75	6,001,081.07
Long-term debt	5,417,419.21	1,569,800.30
Other liabilities		21,752.22
Total liabilities	12,131,745.96	7,592,633.59
Division capital:		
Contributed capital	8,946,836.23	8,081,571.23
Retained earnings (deficit)	1,101,802.33	3,469,287.71
Current year earnings (loss)	(774,366.87)	(1,715,426.01)
Total division capital	9,274,271.69	9,835,432.93
Total liabilities & division capital	21 406 017 65	17 129 066 52
Total liabilities & division capital	21,406,017.65	17,428,066.52

EMSA EMSA Western Division For the Six Months Ending Sunday, December 31, 2017 2018 2017

	2018	2017
Assets		
Current assets:		
Cash and cash equivalents:		
Cash in banks	\$311,034.59	\$323,169.40
Petty cash	600.00	600.00
Invested cash	6,568,846.73	7,353,199.75
	6,880,481.32	7,676,969.15
Patient accounts receivable:		
Patient accounts receivable	13,403,408.55	12,264,163.76
Receivables in collection	38,111,000.37	38,792,000.37
	51,514,408.92	51,056,164.13
Less allowance for contractual		
allowances and bad debts	44,041,153.00	43,347,581.00
Net patient accounts receivable	7,473,255.92	7,708,583.13
Other receivables:	_	
Due from collection agency	38,664.78	16,864.22
Other miscellaneous receivables	2,174,970.50	(90.00)
	2,213,635.28	16,774.22
Other current assets:		
Prepaid assets	375,283.58	406,967.16
Other, principally funds held by trustee	(3,842.75)	37,277.69
	371,440.83	444,244.85
Total current assets	16,938,813.35	15,846,571.35
Property and equipment:		
Communication equipment	4,730,929.37	4,516,586.18
Buildings and leasehold improvements	662,639.41	594,035.41
Ambulances	5,795,369.71	5,343,523.97
Data processing equipment	3,865,274.06	3,855,774.06
On-board equipment	3,751,785.59	3,381,083.78
Office furniture and equipment	770,824.58	770,824.58
Miscellaneous other equipment	720,309.44	662,968.19
Transportation equipment	233,966.94	233,966.94
Prepaid assets	1,424,135.29	587,791.96
Capital Lease	401,822.63	401,822.63
	22,357,057.02	20,348,377.70
Less accumulated depreciation	18,522,654.19	16,997,704.62
Net property and equipment	3,834,402.83	3,350,673.08
Other assets	1,460.90	1,460.90
Total assets	20,774,677.08	19,198,705.33

EMSA EMSA Western Division For the Six Months Ending Sunday, December 31, 2017

	2018	2017
Liabilities and Division Capital		
Current liabilites:		
Accounts payable and accrued liabilities	1,604,340.76	(259,209.22)
Due to contractor	4,724,177.86	4,560,313.67
Accrued retirement	81,944.26	82,107.83
Accrued salaries and wages	203,159.98	211,618.97
Current installments of long-term debt	179,959.00	172,272.00
Deferred revenue	53,362.64	71,992.95
Total current liabilities	6,846,944.50	4,839,096.20
Long-term debt	384,360.00	564,319.00
Total liabilities	7,231,304.50	5,403,415.20
Division capital:		
Contributed capital	80,103,744.54	74,593,769.54
Retained earnings (deficit)	(63,483,383.85)	(58,618,616.82)
Current year earnings (loss)	(3,076,988.11)	(2,179,862.59)
Total division capital	13,543,372.58	13,795,290.13
Total liabilities & division capital	20,774,677.08	19,198,705.33

EMSA Cash Rollforward Year Ending June 30, 2018

	Eastern Division Actual	Eastern Division Budget	Eastern Division Variance	Western Division Actual		Western Division Budget	Western Division Variance	Combined Actual	Combined Budget	Combined Variance
Balance at June 30, 2017	\$ 3,643,961	\$ 3,643,961	-	7,422,560		7,422,560	-	11,066,521	11,066,521	-
Net revenue collected	13,322,000	12,905,208	416,792	15,032,000		15,123,286	(91,286)	28,354,000	28,028,494	325,506
Utility bill receipts	2,923,000	3,562,500	(639,500)					2,923,000	3,562,500	(639,500)
TotalCare proceeds	94,270	100,000	(5,730)	89,085		100,000	(10,915)	183,355	200,000	(16,645)
Payment to contractor	(12,488,957)	(12,363,533)	(125,424)	(13,846,260)	((13,952,419)	106,159	(26,335,217)	(26,315,952)	(19,265)
Operating expenses/changes in WC	(2,815,355)	(3,574,998)	759,643	(4,210,035)		(4,299,996)	89,961	(7,025,390)	(7,874,994)	849,604
Capital expenditures	(711,795)	(616,500)	(95,295)	(1,476,800)		(1,468,500)	(8,300)	(2,188,595)	(2,085,000)	(103,595)
Net debt proceeds/(reduction)∫	(353,000)	(420,918)	67,918	(205,138)		(205,000)	(138)	(558,138)	(625,918)	67,780
Interest/other income	3,093		3,093	2,869			2,869	5,962	-	5,962
Other	392,534	(2) 390,996	1,538	2,634,190	(1)	2,634,190	-	3,026,724	3,025,186	1,538
Balance at December 31, 2017	4,009,751	3,626,716	383,035	5,442,471		5,354,121	88,350	9,452,222	8,980,837	471,385

(1) 44,586 - '17 Other Western Subsidy

461,220 -'18 Edmond Subsidy

225,774 -'18 Other Western Subsidy

320,262 - '17 Oklahoma City Subsidy

1,582,348 - '18 Oklahoma City Subsidy

2,634,190

(2) 392,534 - '17 Other Eastern Subsidy

West - Cash 6,880,481 A/P (1,438,010)

Net 5,442,471

NOTE: The cash balance is net of the intercompany receivable/payable which results from consolidating the accounts payable function.

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EMSA Statement of Cash Flows Six Months Ended 12/31/17

Eastern Division

Net In	(774,367)		
Add:	Depreciation Decrease in allowance for doubtful accounts Increase in deferred revenue	1,250,000 (78,000) 51,919	1,223,919
Chanç	(153,630) 311,967 (69,653) (160,665) (83,225)	(155,206)	
Net Pi	roperty Additions:		(2,511,608)
Debt S	Service/ Loan Proceeds		1,495,637
Net C	ontributed Capital		392,534
Chang	ge in cash and cash equivalents:	=	(329,091)
	Cash balance @6/30/17		2,900,832
	Cash balance @12/31/17		2,571,741
	Change in cash	_	(329,091)

EMSA Statement of Cash Flows Six Months Ended 12/31/17

Western Division

Net incom	ne (loss)		(3,076,988)
D	epreciation ecrease in allowance for doubtful accounts crease in deferred revenue	850,000 (595,000) 53,363	308,363
D In In In	in working capital: ecrease in patient receivables icrease in other receivables icrease in other assets icrease in accounts payable ecrease in accrued liabilities	82,881 (681,188) (18,315) 862,991 (80,875)	165,494
Net Prope	erty (Additions)/Dispositions		(1,143,995)
Debt Serv	vice/Loan proceeds		(172,272)
Contribute	ed Capital		2,634,190
Change ii	n cash and cash equivalents:		(1,285,208)
	Cash balance @6/30/16		8,165,689
	Cash balance @12/31/17		6,880,481
	Change in cash	-	(1,285,208)

EMSA Eastern Division Capital Expenditures Variance Year Ending June 30, 2018

Through December

Through December		Actual	Under (Over)
Description	Budget	EMSA	Budget
Ambulances			
2018 Ambulances (eleven)			
Replacement units	474,000		474,000
Repairs	25,000	25,133	(133)
Common use vehicle	25,000	38,775	(38,775)
Miscellaneous	20,000	50,775	20,000
2017 Ambulances (eleven)	,,		,,
Replacement units	1,269,000	669,336	599,664
2016 Ambulances (ten)	-,,	,	,
Replacement units	1,100,000	1,059,777	40,223
On board equipment:			
Stair chairs	5,000		5,000
Power cots	213,000		213,000
Miscellaneous	32,000		32,000
CAD and radio equipment:			
Mobile data terminals	105,000		105,000
Mobile gateways	119,000		119,000
Recording system	92,000		92,000
Building expenses:			
Floor scrubbers		20,064	(20,064
Miscellaneous	43,000	7,014	35,986
Computer equipment:			
UPS batteries	5,000		5,000
Information processing system (Laserfiche)		55,092	(55,092
Miscellaneous	100,000		100,000
TOTAL	3,602,000	1,875,191	1,726,809
Less 2017 incurred prior year		421,893	
Less 2016 incurred prior year		741,503	
Current year expenditures		711,795	
Less 2017 incurred current year	1,269,000	247,443	
Less 2016 incurred current year	1,100,000	318,274	
Current year budget	1,233,000	146,078	1,086,922

EMSA Western Division Capital Expenditures Variance Year Ending June 30, 2018

Through December

Through December				
Description	Budget	Actual OKC	Actual EMSA	Under (Over) Budget
Ambulances				
2018 Ambulances (eleven)				
Replacement units	1,338,000			1,338,000
Repairs	25,000		61,935	(36,935)
Miscellaneous	20,000		,	20,000
2017 Ambulances (eleven)	.,			.,
Replacement units	1,269,000	626,649		642,351
2016 Ambulances (ten)	,,	,.		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Replacement units	1,100,000	1,209,266		(109,266)
On board equipment:				
Stair chairs	5,000			5,000
Power cots	870,000		882,364	(12,364)
Power cots - aid vans (3)	0.0,000		42,220	(42,220)
Miscellaneous	39,000		12,447	26,553
CAD and radio equipment:				
Mobile data terminals	115,000			115,000
Mobile gateways in trucks	131,000			131,000
Radio infrastructure (NG911)	117,500		29,376	88,124
Recording system	108,000		56,837	51,163
Building expenses:				
Office furniture	10,000			10,000
Parking lot and grounds	10,000			10,000
Miscellaneous	48,000		6,892	41,108
Computer equipment:				
Information processing system(Laserfiche)			58,623	(58,623)
Miscellaneous	100,000			100,000
TOTAL	5,305,500	1,835,915	1,150,694	2,318,891
Less 2016 and 2017 incurred prior year		1,509,809		
Current year expenditures		326,106	1,150,694	1,476,800
Less 2016 and 2017 incurred current year	2,369,000	326,106		
Current year budget	2,936,500	0	1,150,694	1,785,806

EMSAKey Financial Indicators
Fiscal Year Ending June 30, 2018

Eastern Division

	<u>Jul-17</u>	<u>Aug-17</u>		<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>		Year-to- <u>date</u>	Prior <u>Year</u>	Budget
Transports:											
Emergency	5,648	5,535		5,401	5,497	5,376	5,536		32,993	31,875	32,164
Non-emergency	951	990		872	925	935	971		5,644	4,942	5,140
Total	6,599	6,525		6,273	6,422	6,311	6,507		38,637	36,817	37,304
Unit hours	14,417	14,704		13,779	14,249	14,244	14,671		86,064	92,313	
% of total system hours	47.5%	48.4%		47.3%	46.4%	46.5%	47.4%		47.2%	46.8%	47.0%
Gross revenue by payor:											
Medicare	43%	44%		43%	44%	44%	43%)	44%	43%	
Medicaid	17%	17%		20%	18%	19%	18%)	18%	18%	
Private insurance	17%	16%		16%	16%	16%	17%)	17%	17%	
Uninsured and other	 23%	23%		21%	22%	21%	22%)	21%	22%	
	 100%	100%		100%	100%	100%	100%)	100%	100%	
Collection rate	44.2%	51.5%		49.8%	52.8%	53.6%	53.2%)	50.8%	50.4%	49.0%
Net income (loss)	\$ (632,995)	\$ 610,141	\$	295,002	\$ (703,575)	\$ (376,744)	\$ 33,804	\$	(774,367)	\$ (1,715,426) \$	(495,112)
Days in A/R	79.4	79.9		83.1	82.0	81.0	84.9		N/A	83.4	
Past due A/R	\$ 2,310,000	\$ 2,192,000	\$	2,187,000	\$ 2,200,000	\$ 2,267,000	\$ 2,285,000		N/A	\$ 2,626,000	
Current ratio	1.42	1.69	ı	1.59	1.47	1.45	1.51	l	N/A	1.70	

EMSA Key Financial Indicators Fiscal Year Ending June 30, 2018

Western Division

	<u>Jul-17</u>	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	De	ec-17	Year-to- <u>date</u>	Prior <u>Year</u>	<u>Budget</u>
Transports:										
Emergency	6,061	6,014	5,929	5,946	5,785		6,061	35,796	35,947	35,552
Non-emergency	815	886	773	751	688		788	4,701	4,872	5,544
Total	6,876	6,900	6,702	6,697	6,473		6,849	40,497	40,819	41,096
Unit hours	15,940	15,647	15,351	16,467	16,420		16,260	96,085	104,759	
% of total system hours	52.5%	51.6%	52.7%	53.6%	53.5%		52.6%	52.8%	53.2%	53.0%
% of gross revenue by payor:										
Medicare	45%	44%	44%	46%	46%		47%	45%	45%	
Medicaid	15%	16%	15%	15%	16%		15%	16%	15%	
Private insurance	19%	18%	19%	20%	19%		19%	19%	19%	
Uninsured and other	21%	22%	22%	19%	19%		19%	20%	21%	
	100%	100%	100%	100%	100%		100%	100%	100%	
Collection rate	47.4%	56.1%	48.2%	52.6%	56.8%		54.6%	52.5%	53.5%	52.0%
Net income (loss)	\$ (664,712)	\$ (345,199)	\$ (595,590)	\$ (614,823)	\$ (816,723)	\$	(39,942)	\$ (3,076,989)	\$ (2,179,863) \$	(3,645,283)
Days in A/R	83.0	82.2	82.7	84.8	85.8		87.3	N/A	80.0	
Past due A/R	\$ 2,913,000	\$ 2,761,000	\$ 2,776,000	\$ 2,695,000	\$ 2,755,000	\$ 2,9	928,000	N/A	\$ 3,186,000	
Current ratio	2.83	2.78	2.97	3.09	2.90		2.47	N/A	3.27	

EMSA Eastern Division

Transports and Requests for Service Fiscal Year Ending June 30, 2018

									Varia	Variance	
	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Y-T-D	Budget	#	%	
Transports:											
Code 1	2,054	1,971	1,965	1,990	1,998	2,059	12,037				
Code 2	3,594	3,564	3,436	3,507	3,378	3,477	20,956				
Total emergencies	5,648	5,535	5,401	5,497	5,376	5,536	32,993	32,164	829	2.6%	
Code 3	938	974	863	916	914	953	5,558				
Code 4	13	16	9	9	21	18	86				
Total non-emergencies	951	990	872	925	935	971	5,644	5,140	504	9.8%	
Total transports	6,599	6,525	6,273	6,422	6,311	6,507	38,637	37,304	1,333	3.6%	
Cancelled calls	629	594	499	552	514	580	3,368				
No hauls	2,120	2,045	1,934	1,880	1,748	1,887	11,614				
Total requests for service	9,348	9,164	8,706	8,854	8,573	8,974	53,619				
Transports/day:											
Emergencies	182.2	178.5	180.0	177.3	179.2	178.6	179.3	174.8	4.5		
Non-emergencies	30.7	31.9	29.1	29.8	31.2	31.3	30.7	27.9	2.7		
Tron emergencies	212.9	210.5	209.1	207.2	210.4	209.9	210.0	202.7	7.2		
Percent of total transports:											
Emergencies	85.6%	84.8%	86.1%	85.6%	85.2%	85.1%	85.4%	86.2%			
Non-emergencies	14.4%	15.2%	13.9%	14.4%	14.8%	14.9%	14.6%	13.8%			
Tron emergencies	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
Unit hours	14,417	14,704	13,779	14,249	14,244	14,671	86,064	_			
Percent of total unit hours:											
Eastern Division	47.5%	48.4%	47.3%	46.4%	46.5%	47.4%	47.2%	47.0%			
Western Division	52.5%	51.6%	52.7%	53.6%	53.5%	52.6%	52.8%	53.0%			
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			

EMSA Western Division

Transports and Requests for Service Fiscal Year Ending June 30, 2018

Transports:				Variar		nce					
Code 1 2,372 2,269 2,372 2,260 2,344 2,463 14,080 Code 2 3,689 3,745 3,557 3,686 3,441 3,598 21,716 Total emergencies 6,061 6,014 5,929 5,946 5,785 6,061 35,796 35,542 254 0.7% Code 3 800 860 751 737 678 772 4,598 Code 4 15 26 22 14 10 16 103 Total non-emergencies 815 886 773 751 688 788 4,701 5,544 (843) (15.2%) Total requests 6,876 6,900 6,702 6,697 6,473 6,849 40,497 41,086 (589) (1,4%) Cancelled calls 652 602 575 501 515 574 3,419 No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 <		Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Y-T-D	Budget		
Code 2 3,689 3,745 3,557 3,686 3,441 3,598 21,716 Total emergencies 6,061 6,014 5,929 5,946 5,785 6,061 35,796 35,542 254 0.7% Code 3 800 860 751 737 678 772 4,598 Code 4 15 26 22 14 10 16 103 Total non-emergencies 815 886 773 751 688 788 4,701 5,544 (843) (15.2%) Total transports 6,876 6,990 6,702 6,697 6,473 6,849 40,497 41,086 (589) (1,4%) Cancelled calls 652 602 575 501 515 574 3,419 No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,59	Transports:										
Total emergencies	Code 1	2,372	2,269	2,372	2,260	2,344	2,463	14,080			
Code 3 800 860 751 737 678 772 4,598 Code 4 15 26 22 14 10 16 103 Total non-emergencies 815 886 773 751 688 788 4,701 5,544 (843) (15.2%) Total reapports 6,876 6,900 6,702 6,697 6,473 6,849 40,497 41,086 (589) (1.4%) Cancelled calls 652 602 575 501 515 574 3,419 No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,591 Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9	Code 2	3,689	3,745	3,557	3,686	3,441	3,598	21,716			
Code 4 15 26 22 14 10 16 103 Total non-emergencies 815 886 773 751 688 788 4,701 5,544 (843) (15.2%) Total transports 6,876 6,900 6,702 6,697 6,473 6,849 40,497 41,086 (589) (1.4%) Cancelled calls 652 602 575 501 515 574 3,419 No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,591 Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) Emergencies 88.1% 87.2%	Total emergencies	6,061	6,014	5,929	5,946	5,785	6,061	35,796	35,542	254	0.7%
Total non-emergencies	Code 3	800	860	751	737	678	772	4,598			
Total transports 6,876 6,900 6,702 6,697 6,473 6,849 40,497 41,086 (589) (1.4%) Cancelled calls 652 602 575 501 515 574 3,419 No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,591 Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	Code 4	15	26	22	14	10	16	103			
Cancelled calls Cancelled calls	Total non-emergencies	815	886	773	751	688	788	4,701	5,544	(843)	(15.2%)
No hauls 1,845 1,787 1,779 1,762 1,721 1,781 10,675 Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,591 Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% Vulit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2%	Total transports	6,876	6,900	6,702	6,697	6,473	6,849	40,497	41,086	(589)	(1.4%)
Total requests for service 9,373 9,289 9,056 8,960 8,709 9,204 54,591 Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	Cancelled calls	652	602	575	501	515	574	3,419			
Transports/day: Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	No hauls	1,845	1,787	1,779	1,762	1,721	1,781	10,675			
Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0% <td>Total requests for service</td> <td>9,373</td> <td>9,289</td> <td>9,056</td> <td>8,960</td> <td>8,709</td> <td>9,204</td> <td>54,591</td> <td></td> <td></td> <td></td>	Total requests for service	9,373	9,289	9,056	8,960	8,709	9,204	54,591			
Emergencies 195.5 194.0 197.6 191.8 192.8 195.5 194.5 193.2 1.4 Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0% <td>Transports/day:</td> <td></td>	Transports/day:										
Non-emergencies 26.3 28.6 25.8 24.2 22.9 25.4 25.5 30.1 (4.6) 221.8 222.6 223.4 216.0 215.8 220.9 220.1 223.3 (3.2) Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	ž , , ,	195.5	194.0	197.6	191.8	192.8	195.5	194.5	193.2	1.4	
Percent of total transports: Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	_										
Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%											
Emergencies 88.1% 87.2% 88.5% 88.8% 89.4% 88.5% 88.4% 86.5% Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	Percent of total transports:										
Non-emergencies 11.9% 12.8% 11.5% 11.2% 10.6% 11.5% 11.6% 13.5% 100.0%		88.1%	87.2%	88.5%	88.8%	89.4%	88.5%	88.4%	86.5%		
Unit hours 15,940 15,647 15,351 16,467 16,420 16,260 96,085 Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	_										
Percent of total unit hours: Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%											
Eastern Division 47.5% 48.4% 47.3% 46.4% 46.5% 47.4% 47.2% 47.0% Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	Unit hours	15,940	15,647	15,351	16,467	16,420	16,260	96,085			
Western Division 52.5% 51.6% 52.7% 53.6% 53.5% 52.6% 52.8% 53.0%	Percent of total unit hours:										
	Eastern Division	47.5%	48.4%	47.3%	46.4%	46.5%	47.4%	47.2%	47.0%		
100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	Western Division	52.5%	51.6%	52.7%	53.6%	53.5%	52.6%				
		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		

KEY: AMR MCB EMSA	OVER \$10K				
Vendor Name	Vendor ID	Doc#	Doc Date	Doc Amt	Comment1
Accounting Principals	ACTPRN01	80526	1/22/2018	5,923.42000	Temporary Employees
Adam Hurry	HURRY, ADAM	80485	1/3/2018	700.00000	Employee Travel Reimburse/forward
Adam Paluka	PALUKA, ADAM	80573	1/22/2018	124.50000	Employee Expense Reimbursement
Air Solutions	AIR SOLUTIONS	80528	1/22/2018	1,522.00000	Building Maintenance
AIRGAS USA LLC	1223388	80499	1/3/2018	5,787.97000	AMR
Ala Carte Courier Service, Inc	ALACRT01	80529	1/22/2018	1,005.14000	Courier Service
Alliance Maintenance	ALLIANCE MAINT	80530	1/22/2018	3,263.56000	Janitorial Service
All-Kill Pest Control	ALLKIL01	80448	12/29/2017	226.00000	Building Maintenance
American Ambulance Association	AAA	Z000003519	12/29/2017	12,000.00000	Dues
American Emergency Vehicles	AEV01	80527	1/22/2018	253,028.00000	Ambulance Maintenance
American Express-Employee	AMEXPR01	80516	1/22/2018	11,845.76000	Employee Corporate Cards
American Waste Control	AMWSTE01	Z000003529	1/22/2018	468.13000	Utilities
Ameritas Life Insurance Corp	AMERITAS	80600	1/23/2018	543.84000	Benefits
Amos Electrical & Mechanical, Inc.	AMOSEL01	80531	1/22/2018	477.50000	Building Maintenance
Association of Central Ok Govn	ACOG 01	80525	1/22/2018	1,256.10000	OKC 911 Service Agreement
AT&T Interstate Dedicated Private Line Service	ATT 07	80532	1/22/2018	2,705.54000	Communications
AT&T Mobility	AT&T MOBILITY	Z000003530	1/22/2018	86.28000	Wireless Communications
att	ATT 10	Z000003520	12/29/2017	23,990.62000	Communications
B. D. Eddie Enterprises	BDEDDI01	80483	1/3/2018	27,991.01000	Rent
BG Products	BG PRODUCTS	80504	1/3/2018	2,490.00000	AMR - Medical Supplies
Blue Sky Supply	BLUE SKY SUPPLY	80533	1/22/2018	403.70000	Coffee/Food Service
Board of Regents of the Univ, OU Physicians Tulsa	BD REGENTS OU	80517	1/22/2018	29,953.73000	OMD Dir Salary & Benefits
BOK Financial	BOK FINANCIAL	80534	1/22/2018	3,397.82000	Bond Trustee Fee
BOUND TREE MEDICAL LLC	1009059	80495	1/3/2018	15.44000	AMR
Bradshaw Consulting Services, Inc.	BCS	80449	12/29/2017	49,534.25000	Software Maintenance
CAD North Inc	CAD NORTH	80518	1/22/2018	12,825.00000	Cad
Capital Waste Solutions	CAPITAL WASTE	80535	1/22/2018	3,100.00000	Building Maintenance
CDW Government, Inc.	CDWCMP01	80536	1/22/2018	4,598.80000	Computer Supplies
Center Point Energy	OK ENERGY SERV	80467	12/29/2017	1,000.28000	Utilities
Change Healthcare	CHANGE HEALTHCA	80452	12/29/2017	2,125.58000	Pt Account
Change Healthcare	CHANGE HEALTHCA	80537	1/22/2018	4,250.32000	Pt Account
Chantelle Ainge	HINDS, CHANTELL	80549	1/22/2018	64.41000	Employee Travel Expenses

Cheryel Prebble	PREBBLE, CHERYL	80470	12/29/2017	104.99000 Employee Reimbursement
Cheryel Prebble	PREBBLE, CHERYL	80601	1/23/2018	104.99000 Employee Reimbursement
City of Bixby	CTYBXB01	80542	1/22/2018	41.38000 utilities
City of Oklahoma City - Utilities	CTYOKC01	80455	12/29/2017	971.80000 Utilities
City of Tulsa Utilities	CTYTUL02	80543	1/22/2018	1,312.76000 Utilities
Clean Sweep Janitorial	CLEAN SWEEP JAN	80538	1/22/2018	3,255.00000 Janitorial Services
Cobra One Corporation	COBRA ONE CORP	80453	12/29/2017	245.00000 Benefits
Community Care	COMMUNITY CARE	80539	1/22/2018	49.56000 employee Benefits
Community Care	COMMUNITY CARE	80519	1/22/2018	36,264.76000 employee Benefits
Compsource Oklahoma	COMPSOURCE	80484	1/3/2018	1,593.00000 Workers Comp
Cox	COX	Z000003531	1/22/2018	1,919.51000 Internet
Cox	COX	Z000003521	12/29/2017	26,032.22000 Internet
CPI Office Products	CPI OFFICE PROD	Z000003532	1/22/2018	17,200.30000 Office Supplies/Toner/Janitor
CSI Communications, LLC	CRTSPC01	80541	1/22/2018	217.50000 Website
CSI Communications, LLC	CRTSPC01	80454	12/29/2017	333.75000 Website
Curtis Knoles	KNOLES, CURTIS	80461	12/29/2017	412.40000 MCB - Employee Reimbursement
David Howerton	HOWERTON	80550	1/22/2018	65.00000 MCB - Reimburse
David Howerton	HOWERTON	80521	1/22/2018	365.00000 MCB - Reimburse
Deluxe Business Checks and Solutions	DELUX	80544	1/22/2018	80.49000 Supplies
Detco	DETCO	Z000003525	1/3/2018	1,809.60000 Fleet Maintenance
Donohue Commercial Service	DONOHUE COMMERC	80545	1/22/2018	2,413.00000 Building Maintenance
EAN Holdings	EAN HOLDINGS	80456	12/29/2017	3,600.13000 Rent
EMS TECHNOLOGY SOLUTIONS LLC	1313999	80500	1/3/2018	2,496.00000 AMR
English Family Limited Partnership	ENGLISH FAMILY	80457	12/29/2017	1,000.00000 Rent
Erling and Associates Inc.	ERLING01	80547	1/22/2018	4,166.67000 Professional Services
Federal Express Corporation	FEDEXP01	80548	1/22/2018	231.42000 Express Mail
FERNO WASHINGTON INC	1005511	80490	1/3/2018	374.00000 AMR
Grainger Punchout	1001624	80489	1/3/2018	4,122.39000 AMR
Greater OKC Chamber of Commerc	GOCCC 01	Z000003522	12/29/2017	1,000.00000 Dues
HARDESTY PRESS	HRDPRS	80505	1/3/2018	212.69000 Outside Printing
Henry Schein Inc.	HENRY SCHEIN	Z000003526	1/3/2018	898.80000 Medical Supplies
Henry Schein Inc.	HENRY SCHEIN	Z000003533	1/22/2018	1,286.76000 Medical Supplies
Hunter Engineering Company	HUNTER ENGINEER	80506	1/3/2018	143.20000 AMR - Misc
Infor	INFOR	80551	1/22/2018	62,111.56000 health care data integration

Insperity Expense Management	INSPERITY EXPEN	Z000003534	1/22/2018	308.00000 Expense Report Software
Iron Mountain OSDP	IRONMNTN	80459	12/29/2017	300.00000 Offsite Storage
J & P Ventures LLC	J&P VENTURES	80460	12/29/2017	1,850.00000 Rent
January Environmental Services, Inc.	JANUARY ENVIORN	80507	1/3/2018	300.00000 AMR- Waste Removal
Jeff Goodloe, M.D.	GOODLOE, JEFF	80520	1/22/2018	1,148.83000 MCB - Employee Reimbursement
Jeff Goodloe, M.D.	GOODLOE, JEFF	80458	12/29/2017	1,565.50000 MCB - Employee Reimbursement
Jennifer Jones	JONESJEN	80522	1/22/2018	572.03000 MCB - Employee Reimbursement
Josh Butts	BUTTS, JOSH	80451	12/29/2017	1,250.00000 Graphic Design
Laerdal Medical Punchout	1006286	80491	1/3/2018	2,762.09000 AMR
Lambrusco's	LMBRSC01	80557	1/22/2018	95.50000 Lunch Meeting
LandCare	LANDCARE	80554	1/22/2018	2,008.50000 Building Maintenance
Lands' End Business Outfitters	LNDEND01	80558	1/22/2018	12.95000 Uniforms
Landscape Partners	LANDSCAPE PARTN	80555	1/22/2018	1,642.16000 Building Maintenance
Language Line Service	LNGLNE01	80559	1/22/2018	542.43000 Patient Support Services
Language Line Service	LNGLNE01	80462	12/29/2017	1,041.64000 Patient Support Services
LexisNexis Risk Data Management Inc	LEXISNEXIS	80556	1/22/2018	1,705.00000 Patient Service
Locke Lord LLP	LOCKE LORD LLP	80560	1/22/2018	43,661.90000 Legal Fees
Lone Star Enterprises, LLC	LONE STAR ENTER	80463	12/29/2017	3,988.14000 Building Rent
Lynxsystems, LLC	LYNXSYSTEMS	80561	1/22/2018	326.04000 Computer Supplies
Matt Cox	COX, MATT	80540	1/22/2018	124.12000 MCB - Expense REimbursement
McDonald McCann Metcalf Carwile	MCDONALD MCCANN	80464	12/29/2017	1,739.96000 Professional Services
McKesson Medical Punchout	1150574	80498	1/3/2018	163,538.55000 AMR - Medical Supplies
Meadows Collier	MEADOWS COLLIER	80562	1/22/2018	25,000.00000 Professional Services
MediTract	MEDITRACT	80563	1/22/2018	3,240.00000 Patient Account
MEDSOURCE INTERNATIONAL LLC	1343833	80501	1/3/2018	536.00000 AMR
Melanie Key	KEY, MELANIE	80553	1/22/2018	99.99000 Internet Reimburse
Metro Monitor	METRO MONITOR	80564	1/22/2018	165.00000 Media Monitoring
Metroplex Electric	METROPLEX	Z000003535	1/22/2018	3,672.59000 Building Maintenance
Midcon Data Services, LLC	MIDCON DATA SRV	80565	1/22/2018	963.85000 Shredding
Midcon Recovery Services	MIDCON RECOVERY	80566	1/22/2018	5,105.00000 Rental Space/Shred Bins
Mobile Health Resources	EMS SURVERYTEAM	80546	1/22/2018	3,696.00000 Community Relations
Mosaic Personnel	MOSAIC PERSONNE	80567	1/22/2018	132.72000 Temp Employee
MTM Recognition	MDWTRY01	Z000003527	1/3/2018	57.00000 AMR - Unifom
MyHealth Access Network	MY HEALTH ACCES	80568	1/22/2018	6,166.00000 Patient Services

Net Solutions	NETSOL01	80465	12/29/2017	6,000.00000 Network Support
Office Depot Punchout	1006929	80493	1/3/2018	1,005.75000 AMR
OG&E	OGE 01	80466	12/29/2017	2,806.06000 Utilities
OG&E	OGE 01	80569	1/22/2018	4,139.39000 Utilities
Ok Natural Gas	ONG 05	80468	12/29/2017	967.68000 Utilities
Ok Natural Gas	ONG 05	80570	1/22/2018	1,526.38000 Utilities
Orkin Exterminating Company	ORKIN 01	Z000003536	1/22/2018	572.03000 Building Maintenance
OTE International Holdings	OTE INTER HOLD	80508	1/3/2018	390.00000 AMR - Ambulance Maintenance
Owens Waste Management	OWENS TRASH SVC	80469	12/29/2017	18.00000 Utilities
Owens Waste Management	OWENS TRASH SVC	80572	1/22/2018	18.00000 Utilities
PACIFIC BIOMEDICAL EQUIPMENT INC	1009260	80496	1/3/2018	36,809.77000 AMR
PC Connection	PC CONNECTION	80574	1/22/2018	6,703.39000 Computer Supplies
PHYSIO CONTROL INC	1055366	80497	1/3/2018	47,352.49000 AMR
Pitney Bowes	PITBOW03	80523	1/22/2018	467.31000 Postage
Pitney Bowes Purchase Power	PITBOW02	80486	1/3/2018	5,367.10000 Postage
Priority Dispatch	PRYDSP01	Z000003528	1/3/2018	550.00000 Training Supplies
PRSA, Tulsa Chapter	PRSA 01	80524	1/22/2018	25.00000 Community Relations
Public Service Co of Oklahoma	PSO 01	80575	1/22/2018	3,966.03000 Utilities
Puckett, Ruth	PUCKET01	80471	12/29/2017	5,416.67000 Rent
Ranette Lauinger	JONES, RANETTE	80552	1/22/2018	461.94000 Employee Reimbursement
Republic Services	REPUBLIC SERVIC	80576	1/22/2018	3,300.69000 Utilities
Rhodes Hieronymus Jones Tucker & Cable PLLC	RHODES HIERONYM	80577	1/22/2018	237.20000 Professional Services
Rich & Cartmill	RICH	80472	12/29/2017	27,825.00000 Insurance
Riggs, Abney, Neal, Turpen	RIGGS 01	80578	1/22/2018	20,538.96000 Attorney Fees
Safari Micro	SAFARI MICRO	80579	1/22/2018	2,902.00000 computer supplies
Schnake Turnbo and Assoc. Inc.	SCHNAK01	80580	1/22/2018	3,500.00000 Community Relations
Scrambler Creative Services	SCRAMBLER CREAT	80581	1/22/2018	1,250.00000 Community Relations
Sherrie Snow	SNOW	80582	1/22/2018	199.98000 Internet Reimburse
Solutions Group	SOLUTIONS GROUP	80473	12/29/2017	14,312.69000 Collections
Solutions Group	SOLUTIONS GROUP	80583	1/22/2018	31,349.21000 Collections
Spartan Signs	SPARTAN SIGNS	80584	1/22/2018	439.00000 Ambulance Maintenance
Special Ops	SPECIAL OPS	80509	1/3/2018	1,289.27000 AMR - Uniforms
Stanley Security	STANLEY SECURIT	80474	12/29/2017	12,488.86000 Building Maintenance
STAPLES PROMOTIONAL PRODUCTS	1376967	80502	1/3/2018	73.90000 AMR

Sterling Talent Solutions	STERLING TALENT	80585	1/22/2018	335.20000 Background Checks
Steves Wholesale Distributors Inc	STEVES WHOLESAL	80510	1/3/2018	15.08000 AMR - Misc Supplies
Strategic SaaS	STRATEGIC SAAS	80475	12/29/2017	31,800.00000 Software Maintenance
Stryker Sales Corporation	STRYKER SALES	80586	1/22/2018	885,642.99000 Medical Supplies
Synergy DataCom	SYNRGY01	Z000003537	1/22/2018	2.29000 computer supplies
TAYLOR COMMUNICATIONS Punchout	1425669	80503	1/3/2018	301.00000 AMR
The Journal Record	THE JOURNAL REC	80587	1/22/2018	47.38000 Subscriptions
The University of OK Health Sciences Center	UNIVOK01	80478	12/29/2017	55.00000 Dues
Timmons Oil Company	TIMMONS OIL CO	80511	1/3/2018	5,444.00000 Ambulance Maintenance
Total Radio, Inc.	TOTRAD01	Z000003523	12/29/2017	828.80000 Communications
Total Radio, Inc.	TOTRAD01	Z000003538	1/22/2018	15,664.98000 Communications
Trinity Employment Specialists	TRINITY	80588	1/22/2018	1,688.11000 Temp Employees
TriTech	TRITECH	80476	12/29/2017	132,597.04000 Software Maintenance
Trizetto	TRIZETTO	80477	12/29/2017	525.00000 Patient Support Services
True Digital Security	TRUE DIGITAL	80589	1/22/2018	2,585.00000 Network Security
Tulsa County Clerk	TULCLK01	80512	1/9/2018	85.00000 Liens
Tulsa County Clerk	TULCLK01	80602	1/23/2018	119.00000 Liens
Tulsa County Clerk	TULCLK01	80513	1/16/2018	153.00000 Liens
Tulsa County Clerk	TULCLK01	80487	1/3/2018	238.00000 Liens
Tulsa Overhead Door, LLC	OVRHDR01	Z000003539	1/22/2018	9,022.00000 Building Maintenance
Tulsa World	TULSA WORLD	80590	1/22/2018	59.04000 Subscriptions
U.S. Cellular	US CELLULAR	80592	1/22/2018	387.83000 Tower Rental
UNIFIRST CORP	1006586	80492	1/3/2018	273.57000 AMR
United Mechanical	UNITED MECHANIC	80591	1/22/2018	2,344.58000 Building Maintenance
University Of Oklahoma Health Science Center Dept Of Pe	OU DEPT OF PEDS	80571	1/22/2018	6,666.67000 MCB Payroll
Verizon Wireless	VERIZON WIRELSS	Z000003540	1/22/2018	15,977.24000 Wireless Communications
VF IMAGEWEAR Punchout	1000132	80488	1/3/2018	5,438.08000 AMR
Weather Affirmation, L.L.C.	WTHAFM01	80597	1/22/2018	350.00000 Weather Notification
Wegener Human Resource Grp	WGNHMN01	80593	1/22/2018	288.00000 Temporary Employees
Windstream	WINDSTREAM	80479	12/29/2017	49.86000 Communications
Windstream	WINDSTREAM	80594	1/22/2018	14,334.81000 Communications
Works & Lentz, Inc.	WKSLNZ01	80595	1/22/2018	2,613.53000 Collections
Works & Lentz, Inc. (Tulsa)	WKSLNZ02	80596	1/22/2018	5,487.20000 Collections
Xtivia	XTIVIA	Z000003541	1/22/2018	4,429.00000 Maintenance SQL

Yale 31	YALE 31	80480	12/29/2017	550.00000 Rent
Yellow Pages	YP	80481	12/29/2017	452.50000 Advertising
Zevez	ZEVEZ	80482	12/29/2017	1,498.00000 Software Maintenance
Zevez	ZEVEZ	80598	1/22/2018	1,498.00000 Software Maintenance
Zirmed	ZIRMED	80599	1/22/2018	18,858.29000 Patient Billing
ZOLL Data Systems	ZOLL DATA	Z000003524	12/29/2017	14,368.00000 Patient Support Services
ZOLL Data Systems	ZOLL DATA	Z000003542	1/22/2018	14,368.00000 Patient Support Services
ZOLL MEDICAL CORP	1008451	80494	1/3/2018	1,565.82000 AMR