EMSA Financial Review

September, 2012



EMSA Eastern Division Highlights



- Y-T-D loss of \$132K compared to budgeted loss of \$240K
- Y-T-D collection rate of 50% vs budget of 48%
- Emergency transports are more than budget 747 transports or 5.1%
- Non-emergency transports were 41 less than budget or 1.7%

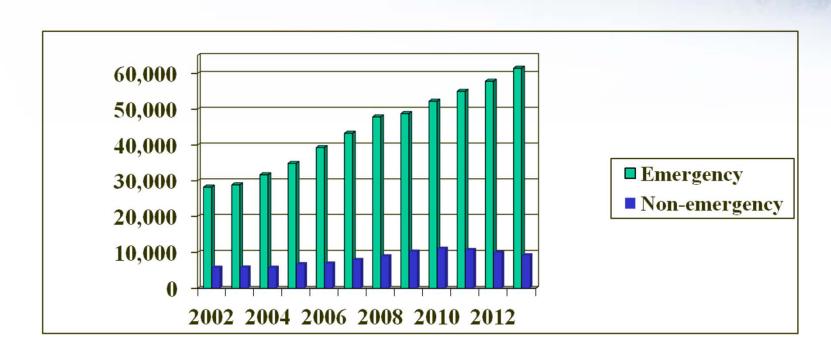
EMSA Western Division Highlights



- Y-T-D net loss of \$1,619K compared to budgeted net loss of \$2,290K
- Y-T-D collection rate of 47% compared to budget of 46%
- Emergency transports were more than budget by 2% or 345 transports
- Non-emergency transports were more than budget by 96% or 410 transports

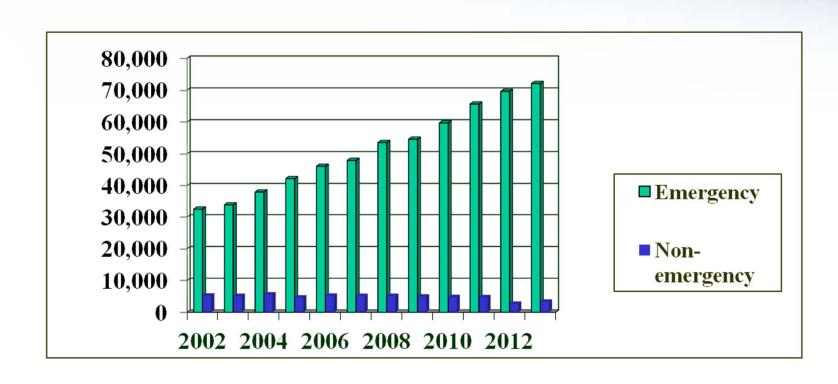
EMSA Eastern Division Transports





EMSA Western Division Transports





EMSA Eastern Division Accounts Receivable Aging

| | Sep-12 | Sep-11 |
|----------|------------|------------|
| Current | 34% | 35% |
| 30 days | <u>22%</u> | <u>26%</u> |
| Subtotal | <u>56%</u> | <u>61%</u> |
| 60 days | 15% | 14% |
| 90 days | 7% | 7% |
| 120+ | 22% | 18% |

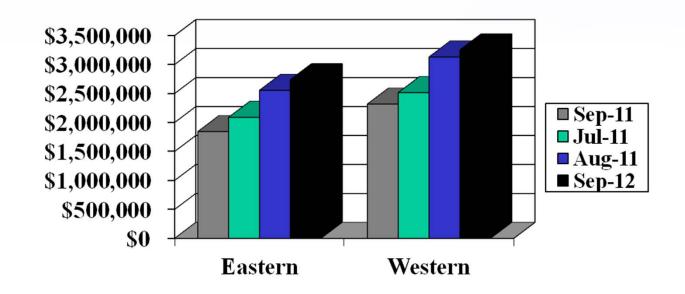
EMSA Western Division Accounts Receivable Aging



| | Sep-12 | Sep-11 |
|-----------------|------------|------------|
| Current | 34% | 33% |
| 30 days | <u>22%</u> | <u>28%</u> |
| Subtotal | <u>56%</u> | <u>61%</u> |
| 60 days | 15% | 14% |
| 90 days | 7% | 7% |
| 120+ | 22% | 18% |

EMSA Past Due Accounts Receivable





EMSA Eastern Division Cash Receipts/Disbursements

| | Actual | Budget | Difference |
|---------------------------------|----------------|------------|----------------|
| Beg. cash | \$2,400 | \$2,400 | |
| Receipts | 7,900 | 6,800 | 1,100 |
| Oper. exp. /chg in WC | (6,900) | (7,000) | 100 |
| Cap. exp. | (100) | (200) | <u>100</u> |
| Cash from | 3,300 | 2,000 | 1,300 |
| Operations Capital Contribution | 200 | <u>200</u> | 0 |
| Ending cash | <u>\$3,500</u> | \$2,200 | <u>\$1,300</u> |

EMSA Western Division Cash Receipts/Disbursements

| | Actual | Budget | Difference |
|---------------------------------|---------|----------------|--------------|
| Beg. cash | \$500 | \$500 | |
| Receipts-revenue | 6,300 | 6,500 | (200) |
| Oper. Exp./chgs in WC | (7,500) | (8,400) | 900 |
| Cap. Exp. | (100) | (300) | 200 |
| Debt retirement | (100) | (100) | 0 |
| Cash from | (900) | <u>(1,800)</u> | 900 |
| Operations Capital Contribution | 2,300 | 2,300 | 0 |
| Ending Cash | \$1,400 | \$500 | \$900 |

There is no net interdivisional payable/receivable