

# EMSA

## Income Statement Compared to Budget

November 30, 2020

	<u>Actuals</u>	<u>Nov-2020 Budget 2021</u>	<u>Variance</u>	<u>Year to date as of Nov-2020</u>		
				<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
<b>Revenue</b>						
<b>Net Patient Revenue</b>						
Patient Revenue	18,228,135	17,493,950	734,185	92,531,914	89,219,146	3,312,768
Contractuals & Deductions	(13,065,328)	(12,432,386)	(632,942)	(67,137,271)	(63,220,555)	(3,916,716)
<b>Total Net Patient Revenue</b>	<b>5,162,807</b>	<b>5,061,564</b>	<b>101,242</b>	<b>25,394,642</b>	<b>25,998,591</b>	<b>(603,948)</b>
	<b>28.3%</b>	<b>28.9%</b>	<b>13.8%</b>	<b>27.4%</b>	<b>29.1%</b>	
Other Operating Revenue	830,049	886,234	(56,185)	4,584,326	5,223,170	(638,844)
<b>Total Revenue</b>	<b>5,992,856</b>	<b>5,947,798</b>	<b>45,057</b>	<b>29,978,969</b>	<b>31,221,761</b>	<b>(1,242,792)</b>
<b>Expense</b>						
Salary & Wages	339,352	347,377	8,025	1,783,132	1,761,351	(21,781)
Benefits	96,782	102,210	5,428	510,193	520,980	10,787
Professional & Contracted Services	5,002,661	4,807,660	(195,001)	24,849,271	24,084,662	(764,608)
Training & Development	833	10,515	9,682	4,114	50,886	46,772
Supplies	60,754	35,432	(25,322)	184,002	178,558	(5,444)
Repairs & Maintenance	118,297	123,592	5,295	590,009	622,597	32,588
Utilities	121,626	108,106	(13,520)	730,615	657,861	(72,754)
Rent	44,161	43,681	(480)	244,749	237,426	(7,323)
Insurance	23,294	20,000	(3,294)	107,198	100,009	(7,189)
Public Relations	2,865	8,454	5,589	39,055	42,282	3,227
Other Expenses	164,656	145,210	(19,446)	769,504	727,761	(41,743)
<b>Total Expense</b>	<b>5,975,280</b>	<b>5,752,237</b>	<b>(223,043)</b>	<b>29,811,841</b>	<b>28,984,373</b>	<b>(827,468)</b>
<b>Non-Operating Income</b>	2,942	5,833	(2,891)	32,574	29,167	3,407
<b>Non-Operating Expenses</b>	301,000	312,000	11,000	1,564,295	1,619,000	54,705
<b>Net Income</b>	<b>(280,482)</b>	<b>(110,605)</b>	<b>(169,877)</b>	<b>(1,364,593)</b>	<b>647,554</b>	<b>(2,012,147)</b>
<b>Net Income %</b>	<b>-4.7%</b>	<b>-1.9%</b>	<b>-2.8%</b>	<b>-4.6%</b>	<b>2.1%</b>	<b>-6.6%</b>
<b>EBITDA</b>	<b>17,575</b>	<b>195,561</b>	<b>(177,986)</b>	<b>167,127</b>	<b>2,237,387</b>	<b>(2,070,260)</b>
<b>EBITDA %</b>	<b>0.3%</b>	<b>3.3%</b>	<b>-3.0%</b>	<b>0.6%</b>	<b>7.2%</b>	<b>-6.6%</b>