

# EMSA

## Income Statement Compared to Budget

### November 30, 2020

	<u>Jul-2020</u>	<u>Aug-2020</u>	<u>Sep-2020</u>	<u>Oct-2020</u>	<u>Nov-2020</u>
<b>Revenue</b>					
Net Patient Revenue					
Patient Revenue	19,188,578	18,677,343	18,024,504	18,413,354	18,228,135
Contractuals & Deductions	(13,412,954)	(13,512,511)	(14,053,460)	(13,093,018)	(13,065,328)
Total Net Patient Revenue	<b>5,775,624</b>	<b>5,164,832</b>	<b>3,971,044</b>	<b>5,320,336</b>	<b>5,162,807</b>
<i>Realization Rate</i>	<b>30.1%</b>	<b>27.7%</b>	<b>22.0%</b>	<b>28.9%</b>	<b>28.3%</b>
Other Operating Revenue	809,626	1,324,629	892,076	727,946	830,049
<b>Total Revenue</b>	<b>6,585,249</b>	<b>6,489,461</b>	<b>4,863,120</b>	<b>6,048,282</b>	<b>5,992,856</b>
<b>Expense</b>					
Salary & Wages	488,562	302,100	319,448	333,669	339,352
Benefits	134,079	92,669	93,070	93,593	96,782
Professional & Contracted Services	5,190,995	4,822,004	4,996,470	4,837,140	5,002,661
Training & Development	-	-	1,497	1,785	833
Supplies	4,427	33,245	33,001	52,576	60,754
Repairs & Maintenance	110,597	121,961	110,041	129,113	118,297
Utilities	150,546	138,461	162,213	157,769	121,626
Rent	57,881	43,517	47,843	51,347	44,161
Insurance	12,728	28,258	19,203	23,716	23,294
Public Relations	15,962	5,584	8,992	5,653	2,865
Other Expenses	106,671	187,553	140,732	169,893	164,656
<b>Total Expense</b>	<b>6,272,447</b>	<b>5,775,350</b>	<b>5,932,510</b>	<b>5,856,254</b>	<b>5,975,280</b>
<b>Non-Operating Income</b>	7,779	9,021	8,785	4,047	2,942
<b>Non-Operating Expenses</b>	339,859	301,000	301,000	321,435	301,000
<b>Net Income</b>	<b>(19,279)</b>	<b>422,132</b>	<b>(1,361,605)</b>	<b>(125,359)</b>	<b>(280,482)</b>
<b>Net Income %</b>	-0.3%	6.5%	-28.0%	-2.1%	-4.7%
<b>EBITDA</b>	<b>312,802</b>	<b>714,111</b>	<b>(1,069,390)</b>	<b>192,029</b>	<b>17,575</b>
<b>EBITDA %</b>	4.8%	11.0%	-22.0%	3.2%	0.3%