

Financial Report December 2020

Lora Conger

Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY21 Income Statement

	<u>Year to date as of Nov-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Revenue			
Net Patient Revenue			
Patient Revenue	92,531,914	89,219,146	3,312,768
Contractuals & Deductions	(67,137,271)	(63,220,555)	(3,916,716)
Total Net Patient Revenue	25,394,642	25,998,591	(603,948)
<i>Realization Rate</i>	27.4%	29.1%	
Other Operating Revenue	4,584,326	5,223,170	(638,844)
Total Revenue	29,978,969	31,221,761	(1,242,792)
Total Operating Expense	29,811,841	28,984,373	(827,468)
Non-Operating Income	32,574	29,167	3,407
Non-Operating Expenses	1,564,295	1,619,000	54,705
Net Income	(1,364,593)	647,554	(2,012,147)
Net Income %	-4.6%	2.1%	-6.6%
EBITDA	167,127	2,237,387	(2,070,260)
EBITDA %	0.6%	7.2%	-6.6%



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EMSA FY21 Operating Expenses

	<u>Year to date as of Nov-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Operating Expenses			
Salary & Wages	1,783,132	1,761,351	(21,781)
Benefits	510,193	520,980	10,787
Professional & Contracted Services	24,849,271	24,084,662	(764,608)
Training & Development	4,114	50,886	46,772
Supplies	184,002	178,558	(5,444)
Repairs & Maintenance	590,009	622,597	32,588
Utilities	730,615	657,861	(72,754)
Rent	244,749	237,426	(7,323)
Insurance	107,198	100,009	(7,189)
Public Relations	39,055	42,282	3,227
Other Expenses	769,504	727,761	(41,743)
Total Operating Expense	29,811,841	28,984,373	(827,468)



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