

## Income Statement Compared to Budget

|                                    | Year to date as of Nov-2021 |              |                   |
|------------------------------------|-----------------------------|--------------|-------------------|
|                                    | <u>Actuals</u>              | Budget 2022  | <u>Variance</u>   |
| Revenue                            |                             |              |                   |
| Net Patient Revenue                |                             |              |                   |
| Patient Revenue                    | 104,751,170                 | 95,342,321   | 9,408,848         |
| Contractuals & Deductions          | (76,917,879)                | (68,650,628) | (8,267,251)       |
| Total Net Patient Revenue          | 27,833,291                  | 26,691,694   | 1,141,597         |
|                                    | 26.6%                       | 28.0%        |                   |
| Other Operating Revenue            | 4,930,276                   | 5,421,750    | (491,474)         |
| Total Revenue                      | 32,763,567                  | 32,113,444   | 650,123           |
|                                    |                             |              |                   |
| Expense                            |                             |              |                   |
| Salary & Wages                     | 15,844,595                  | 15,866,214   | 21,620            |
| Benefits                           | 3,736,099                   | 3,791,536    | 55,437            |
| Professional & Contracted Services | 1,241,619                   | 1,146,544    | (95 <i>,</i> 076) |
| Training & Development             | 74,198                      | 109,577      | 35,380            |
| Supplies                           | 2,508,275                   | 2,637,914    | 129,639           |
| Repairs & Maintenance              | 1,232,935                   | 1,127,185    | (105,750)         |
| Utilities                          | 628,396                     | 521,846      | (106,550)         |
| Rent                               | 248,697                     | 210,335      | (38,362)          |
| Risk Management                    | 496,797                     | 1,175,023    | 678,226           |
| Public Relations                   | 51,661                      | 52,069       | 408               |
| Other Expenses                     | 904,778                     | 858,880      | (45 <i>,</i> 898) |
| Total Expense                      | 26,968,049                  | 27,497,124   | 529,074           |
|                                    |                             |              |                   |
| Non-Operating Income               | 33,913                      | 40,000       | (6 <i>,</i> 087)  |
| Non-Operating Expenses             | 1,541,866                   | 1,536,000    | (5 <i>,</i> 866)  |
|                                    |                             |              |                   |
| Net Income                         | 4,287,565                   | 3,120,320    | 1,167,245         |
| Net Income %                       | 13.1%                       | 9.7%         |                   |