

# Financial Report May 2021

*Lora Conger*  
*Chief Financial Officer*



**“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”**

# EMSA FY21 Income Statement

	<u>Year to date as of Apr-2021</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
<b>Revenue</b>			
Patient Revenue	188,414,611	177,272,028	11,142,583
Contractuals & Deductions	(136,437,188)	(125,735,356)	(10,701,832)
<b>Total Net Patient Revenue</b>	<b>51,977,423</b>	<b>51,536,672</b>	<b>440,751</b>
	27.6%	29.1%	
Other Operating Revenue	15,776,457	10,165,540	5,610,917
<b>Total Revenue</b>	<b>67,753,880</b>	<b>61,702,212</b>	<b>6,051,668</b>
<b>Total Operating Expense</b>	<b>55,880,405</b>	<b>57,668,658</b>	<b>1,788,253</b>
Non-Operating Income	78,081	58,333	19,748
Non-Operating Expenses	3,106,858	3,218,000	111,142
<b>Net Income</b>	<b>8,844,698</b>	<b>873,888</b>	<b>7,970,811</b>
Net Income %	13.1%	1.4%	11.6%
EBITDA	11,873,475	4,033,554	7,839,921
EBITDA %	17.5%	6.5%	11.0%



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# EMSA FY21 Operating Expenses

	<u>Year to date as of Apr-2021</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
Salary & Wages	15,056,546	3,501,001	(11,555,545)
Benefits	3,969,779	1,038,856	(2,930,923)
Professional & Contracted Services	25,889,062	48,122,918	22,233,856
Training & Development	35,783	102,043	66,260
Supplies	3,686,530	372,917	(3,313,613)
Repairs & Maintenance	1,632,502	1,241,475	(391,027)
Utilities	1,511,344	1,229,724	(281,620)
Rent	479,695	321,383	(158,312)
Risk Management	1,272,309	219,787	(1,052,522)
Public Relations	64,356	84,552	20,196
Other Expenses	<u>2,282,499</u>	<u>1,434,002</u>	<u>(848,497)</u>
<b>Total Operating Expense</b>	<b>55,880,405</b>	<b>57,668,658</b>	<b>1,788,253</b>



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