



Date: July 25, 2022
To: Johna Easley, Interim President & CEO
From: Lora Conger, CFO
Re: Extension of contract with PCG

In November 2018, EMSA signed a three-year contract with Public Consulting Group (PCG) to prepare and file cost reports for the Medicaid program in the State of Oklahoma. This was a new reimbursement program that was approved by the Oklahoma Healthcare Authority that received special funding from the federal government. PCG worked in conjunction with the Oklahoma Ambulance Association to get the program established in Oklahoma.

PCG prepares and files the cost report with Oklahoma Healthcare Authority. They also act as the intermediary and primary contact with OHA in regards to any questions and ensuring payments are received. PCG is paid 9% of the amount EMSA collects as additional reimbursement from the cost report. For the FY21 cost report, EMSA paid PCG \$124,000.

The Oklahoma program is moving from Certified Public Expenditure (CPE) Medicaid Fee for Service program to a Managed Care (MCO) program in the near future. PCG has demonstrated experience and ability in assisting with this type of program transition. They have worked in multiple states implementing these types of programs.

Although, PCG is not the only provider of these type of services, they are currently the most knowledgeable provider in regards to Oklahoma's program. Additionally, they are familiar with EMSA and EMSA's cost structure.

I recommend we extend the contract with PCG for one additional year rather than going through a RFP/RFQ process at this time and reevaluate the competitive landscape for the FY23 cost report contract period.