

**EMSA**  
**Trended Income Statement**  
**December 2020**

	<u>Jul-2020</u>	<u>Aug-2020</u>	<u>Sep-2020</u>	<u>Oct-2020</u>	<u>Nov-2020</u>	<u>Dec-2020</u>
<b>Revenue</b>						
<b>Net Patient Revenue</b>						
Patient Revenue	19,188,578	18,677,343	18,024,504	18,413,354	18,228,135	18,663,170
Contractuals & Deductions	(13,412,954)	(13,512,511)	(14,053,460)	(13,093,018)	(13,065,328)	(11,969,591)
<b>Total Net Patient Revenue</b>	<b>5,775,624</b>	<b>5,164,832</b>	<b>3,971,044</b>	<b>5,320,336</b>	<b>5,162,807</b>	<b>6,693,578</b>
	<b>30.1%</b>	<b>27.7%</b>	<b>22.0%</b>	<b>28.9%</b>	<b>28.3%</b>	<b>35.9%</b>
Other Operating Revenue	809,626	1,324,629	892,076	562,941	1,246,339	6,159,097
<b>Total Revenue</b>	<b>6,585,249</b>	<b>6,489,461</b>	<b>4,863,120</b>	<b>5,883,277</b>	<b>6,409,146</b>	<b>12,852,675</b>
<b>Expense</b>						
Salary & Wages	488,562	302,100	319,448	333,669	339,352	2,538,010
Benefits	134,079	92,669	93,070	93,593	96,782	620,981
Professional & Contracted Services	5,190,995	4,822,004	4,996,470	4,837,140	5,024,826	248,339
Training & Development	-	-	1,497	1,838	1,988	5,502
Supplies	4,427	33,245	33,001	52,702	63,308	1,487,905
Repairs & Maintenance	110,597	121,961	110,041	130,871	122,476	244,881
Utilities	150,546	138,461	162,213	157,769	121,626	154,387
Rent	57,881	43,517	47,843	51,347	44,161	47,553
Insurance	12,728	28,258	19,203	23,716	23,294	210,117
Public Relations	15,962	5,584	8,992	5,653	2,865	3,148
Other Expenses	106,671	187,553	140,732	167,955	163,281	649,178
<b>Total Operating Expense</b>	<b>6,272,447</b>	<b>5,775,350</b>	<b>5,932,510</b>	<b>5,856,254</b>	<b>6,003,960</b>	<b>6,210,002</b>
Non-Operating Income	7,779	9,021	8,785	8,978	8,860	11,758
Non-Operating Expenses	339,859	301,000	301,000	321,435	301,000	301,000
<b>Net Income</b>	<b>(19,279)</b>	<b>422,132</b>	<b>(1,361,605)</b>	<b>(285,434)</b>	<b>113,047</b>	<b>6,353,431</b>
<b>Net Income %</b>	<b>-0.3%</b>	<b>6.5%</b>	<b>-28.0%</b>	<b>-4.9%</b>	<b>1.8%</b>	<b>49.4%</b>
<b>EBITDA</b>	<b>312,802</b>	<b>714,111</b>	<b>(1,069,390)</b>	<b>27,024</b>	<b>405,186</b>	<b>6,642,673</b>
<b>EBITDA %</b>	<b>4.8%</b>	<b>11.0%</b>	<b>-22.0%</b>	<b>0.5%</b>	<b>6.3%</b>	<b>51.7%</b>