

**EMSA**  
**MTD Income Statement**  
**December 2020**

	<u>Dec-2020</u>			<u>Year to date as of Dec-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
<b>Revenue</b>						
<b>Net Patient Revenue</b>						
<b>Patient Revenue</b>	18,663,170	18,077,082	586,088	111,195,083	107,296,227	3,898,856
<b>Contractuals &amp; Deductions</b>	(11,969,591)	(12,785,258)	815,667	(79,106,862)	(76,005,813)	(3,101,049)
<b>Total Net Patient Revenue</b>	<b>6,693,578</b>	<b>5,291,824</b>	<b>1,401,755</b>	<b>32,088,221</b>	<b>31,290,414</b>	<b>797,807</b>
	<b>35.9%</b>	<b>29.3%</b>		<b>28.9%</b>	<b>29.2%</b>	
<b>Other Operating Revenue</b>	6,159,097	881,234	5,277,863	10,994,708	6,104,404	4,890,304
<b>Total Revenue</b>	<b>12,852,675</b>	<b>6,173,058</b>	<b>6,679,617</b>	<b>43,082,929</b>	<b>37,394,818</b>	<b>5,688,111</b>
<b>Expense</b>						
<b>Salary &amp; Wages</b>	2,538,010	359,099	(2,178,911)	4,321,143	2,120,451	(2,200,692)
<b>Benefits</b>	620,981	102,310	(518,672)	1,131,174	623,289	(507,885)
<b>Professional &amp; Contracted Services</b>	248,339	4,807,661	4,559,322	25,119,775	28,892,324	3,772,549
<b>Training &amp; Development</b>	5,502	10,145	4,643	10,825	61,031	50,206
<b>Supplies</b>	1,487,905	36,432	(1,451,473)	1,674,588	214,990	(1,459,598)
<b>Repairs &amp; Maintenance</b>	244,881	123,592	(121,289)	840,828	746,189	(94,639)
<b>Utilities</b>	154,387	111,689	(42,698)	885,001	769,550	(115,451)
<b>Rent</b>	47,553	43,681	(3,872)	292,302	281,107	(11,195)
<b>Insurance</b>	210,117	20,000	(190,117)	317,315	120,009	(197,306)
<b>Public Relations</b>	3,148	8,454	5,306	42,203	50,736	8,533
<b>Other Expenses</b>	649,178	145,190	(503,988)	1,415,369	872,951	(542,418)
<b>Total Operating Expense</b>	<b>6,210,002</b>	<b>5,768,253</b>	<b>(441,749)</b>	<b>36,050,523</b>	<b>34,752,626</b>	<b>(1,297,896)</b>
<b>Non-Operating Income</b>	11,758	5,833	5,925	55,181	35,000	20,181
<b>Non-Operating Expenses</b>	301,000	312,000	11,000	1,865,295	1,931,000	65,705
<b>Net Income</b>	<b>6,353,431</b>	<b>98,638</b>	<b>6,254,793</b>	<b>5,222,293</b>	<b>746,192</b>	<b>4,476,101</b>
<b>Net Income %</b>	<b>49.4%</b>	<b>1.6%</b>	<b>47.8%</b>	<b>12.1%</b>	<b>2.0%</b>	<b>10.1%</b>
<b>EBITDA</b>	<b>6,642,673</b>	<b>404,805</b>	<b>6,237,869</b>	<b>7,032,406</b>	<b>2,642,192</b>	<b>4,390,215</b>
<b>EBITDA %</b>	<b>51.7%</b>	<b>6.6%</b>	<b>45.1%</b>	<b>16.3%</b>	<b>7.1%</b>	<b>9.3%</b>