

# Financial Report January 2022

*Lora Conger*  
*Chief Financial Officer*



**“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”**

# EMSA FY22 Income Statement

Year to date as of Dec-2021

	<u>Actuals</u>	<u>Budget 2022</u>	<u>Variance</u>
<b>Net Patient Revenue</b>			
Patient Revenue	125,087,179	114,660,047	10,427,132
Contractuals & Deductions	(90,167,825)	(82,524,818)	(7,643,007)
<b>Total Net Patient Revenue</b>	34,919,354 27.9%	32,135,228 28.0%	2,784,126
Other Operating Revenue	6,104,785	6,307,500	(202,715)
<b>Total Revenue</b>	41,024,139	38,442,728	2,581,411
<b>Total Operating Expense</b>	34,594,512	33,803,337	(791,174)
<b>Total Non-Operating</b>	(1,797,149)	(1,788,000)	9,149
<b>Net Income</b>	4,632,479	2,851,391	1,781,088
<b>Net Income %</b>	13.2%	6.4%	6.8%



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# EMSA FY22 Operating Expenses

	Year to date as of Dec-2021		
	Actuals	Budget 2022	Variance
Operating Expenses			
Salary & Wages	20,776,366	19,060,355	(1,716,011)
Benefits	4,693,929	5,142,340	448,411
Professional & Contracted Services	1,564,878	1,366,253	(198,625)
Training & Development	88,660	131,649	42,989
Supplies	3,168,569	3,386,765	218,195
Repairs & Maintenance	1,488,035	1,350,361	(137,674)
Utilities	725,570	625,465	(100,105)
Rent	292,719	220,841	(71,878)
Risk Management	615,701	1,409,868	794,167
Public Relations	67,301	64,482	(2,819)
Other Expenses	<u>1,112,783</u>	<u>1,044,959</u>	<u>(67,824)</u>
<b>Total Operating Expenses</b>	<b>34,594,512</b>	<b>33,803,337</b>	<b>(791,174)</b>

Variance due to unbudgeted performance incentives & TOC Medic program exceeding budget



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