

Financial Update January 2023

Lora Conger

Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA FY23 Income Statement

	<u>Year to date as of Dec-2022</u>		
	<u>Actuals</u>	<u>Budget</u> <u>2023</u>	<u>Variance</u>
Revenue			
Patient Revenue	131,329,383	131,068,493	260,889
Contractuals & Deductions	(89,715,269)	(95,277,846)	5,562,577
Total Net Patient Revenue	41,614,113	35,790,647	5,823,466
<i>Realization Rate</i>	<i>31.7%</i>	<i>27.3%</i>	
Other Operating Revenue	11,422,356	6,338,600	5,083,756
Total Revenue	53,036,469	42,129,247	10,907,222
Total Operating Expense	43,833,040	37,804,720	(6,028,320)
Net Non-Operating	1,313,993	1,811,000	497,007
Net Income	7,889,436	2,513,527	5,375,909



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EMSA FY23 Operating Expenses

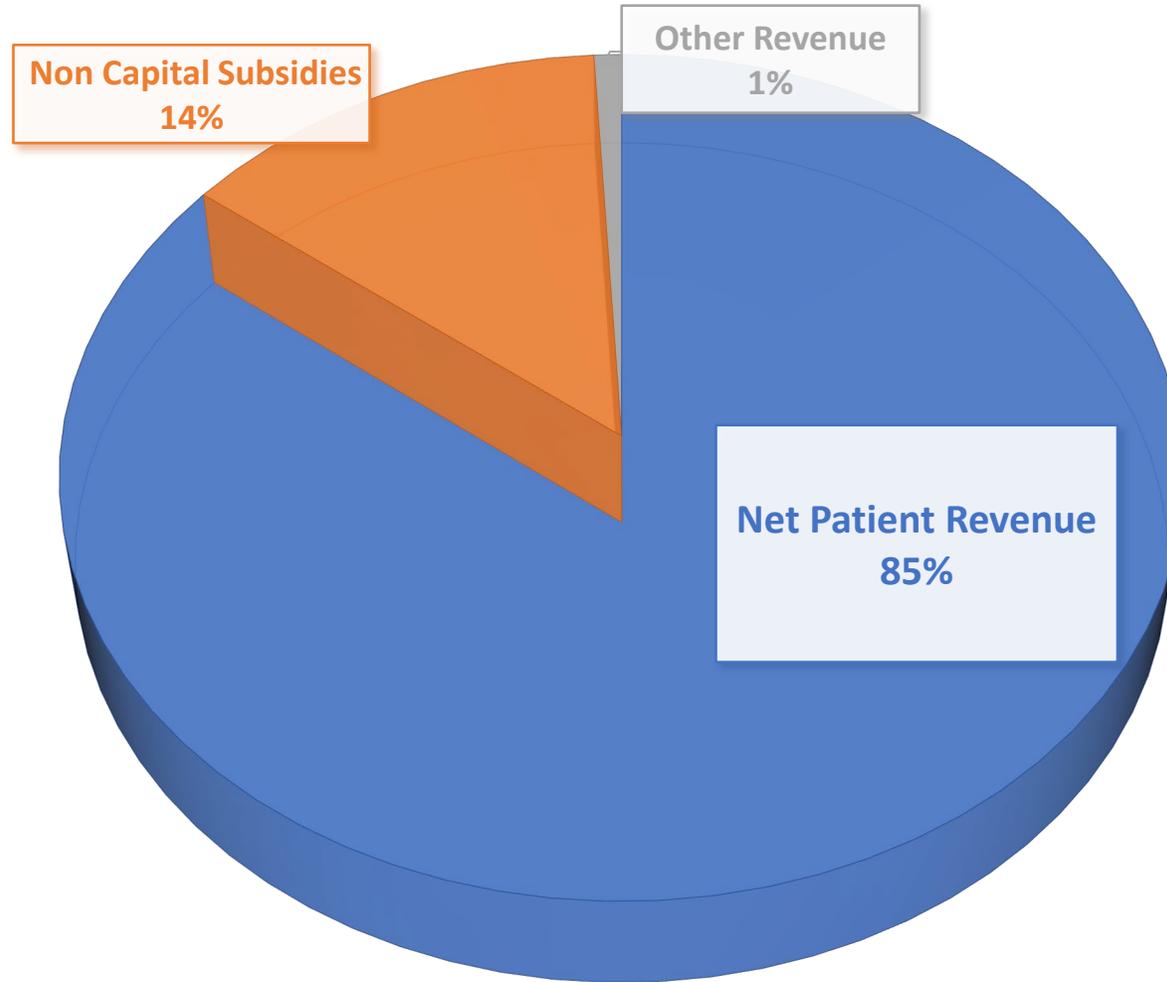
	<u>Year to date as of Dec-2022</u>		
	<u>Actuals</u>	<u>Budget 2023</u>	<u>Variance</u>
Operating Expenses			
Salary & Wages	28,237,506	22,683,611	(5,553,895)
Benefits	4,760,319	5,068,712	308,393
Professional & Contracted Svcs.	1,629,178	1,482,555	(146,624)
Training & Development	122,939	225,104	102,165
Supplies	4,347,186	3,634,036	(713,150)
Repairs & Maintenance	1,514,985	1,619,817	104,832
Utilities	599,100	642,151	43,051
Rent	156,542	107,550	(48,992)
Risk Management	1,023,726	1,094,339	70,613
Public Relations	111,250	209,820	98,570
Other Expenses	1,330,310	1,037,026	(293,284)
Total Operating Expense	43,833,040	37,804,720	(6,028,320)



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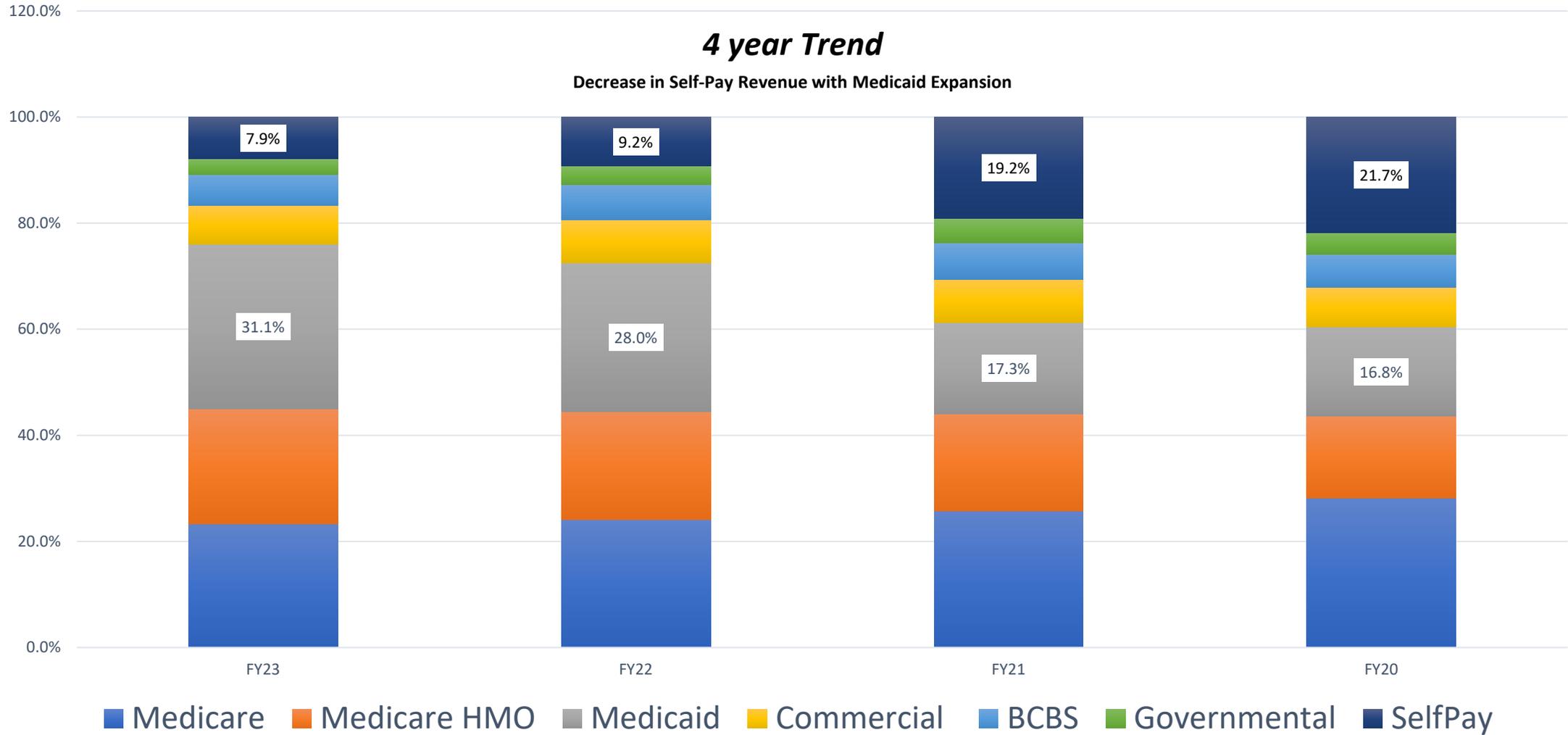
EMSA Funding Model

FY23 REVENUE SOURCES



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EMSA Revenue by Payor



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FY23 Revised Budget

	East	West	Consolidated
Total Operating Revenue	45,494,711	52,647,053	98,141,764
Total Salary & Wages	21,130,551	21,321,139	42,451,690
Total Contract Labor Operations	2,053,123	11,146,523	13,199,646
Total Benefits & Training/Development	5,126,806	5,095,191	10,221,997
Total Professional & Contracted Services	1,503,104	1,628,377	3,131,481
Total Supplies	3,639,852	4,718,333	8,358,185
Total Repairs & Maintenance	1,483,850	1,665,656	3,149,506
Total Utilities & Rent	680,215	889,566	1,569,780
Total Risk Management	1,019,367	1,118,796	2,138,163
Total Public Relations & Other	1,497,215	1,595,874	3,093,089
Total Operating Expenses	38,134,083	49,179,454	87,313,537
Net Non-Operating	1,577,587	1,072,951	2,650,538
Net Income	5,783,041	2,394,648	8,177,689



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