

**EMSA**  
**Income Statement Compared to Budget**  
**Sept. 2020**

	<u>Year to date as of Sep-2020</u>		
	<u>Actuals</u>	<u>Budget 2021</u>	<u>Variance</u>
<b>Revenue</b>			
<b>Net Patient Revenue</b>			
Patient Revenue	55,890,425	53,648,114	2,242,311
Contractuals & Deductions	-40,978,925	-38,002,911	-2,976,014
<b>Total Net Patient Revenue</b>	<b>14,911,500</b>	<b>15,645,203</b>	<b>-733,703</b>
<i>Realization Rate</i>	<i>26.7%</i>	<i>29.2%</i>	
Other Operating Revenue	3,041,106	3,040,702	404
<b>Total Revenue</b>	<b>17,952,605</b>	<b>18,685,905</b>	<b>-733,299</b>
<b>Expense</b>			
Salary & Wages	1,110,111	1,062,056	-48,054
Benefits	319,048	313,641	-5,408
Professional & Contracted Services	15,009,469	14,424,342	-585,127
Training & Development	47	30,226	30,179
Supplies	67,680	107,694	40,014
Repairs & Maintenance	339,748	374,895	35,147
Utilities	451,220	441,499	-9,721
Rent	149,241	147,888	-1,353
Insurance	60,189	60,009	-180
Public Relations	28,287	25,374	-2,913
Other Expenses	443,312	437,342	-5,970
<b>Total Expense</b>	<b>17,978,352</b>	<b>17,424,966</b>	<b>-553,386</b>
<b>Non-Operating Income</b>	25,585	17,500	8,085
<b>Non-Operating Expenses</b>	941,859	974,000	32,141
<b>Net Income</b>	<b>-942,022</b>	<b>304,438</b>	<b>-1,246,460</b>
<b>Net Income %</b>	-5.2%	1.6%	-6.9%
<b>EBITDA</b>	-25,747	1,260,938	-1,286,685
<b>EBITDA %</b>	-0.1%	6.7%	-6.9%