

Financial Report February 2020

Lora Conger

Chief Financial Officer



“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”

EMSA Feb 20 Income Statement

	<u>Actuals</u>	<u>Budget 2020</u>	<u>Variance</u>
Revenue			
Net Patient Revenue			
Patient Revenue	149,977,620	140,082,909	9,894,711
Contractuals & Deductions	-107,990,945	-100,095,489	-7,895,456
Total Net Patient Revenue	41,986,675	39,987,420	1,999,255
<i>Realization Rate</i>	<i>28.0%</i>	<i>28.5%</i>	
Other Operating Revenue	9,787,809	8,486,222	1,301,587
Total Revenue	51,774,484	48,473,642	3,300,842
Operating Expense	49,182,596	45,854,577	-3,328,018
Non-Operating Income	52,580	86,000	138,580
Non-Operating Expenses	2,603,092	2,640,418	37,327
Net Income	41,376	64,646	-23,270
Net Income %	0.1%	0.1%	-0.1%
EBITDA	2,591,888	2,619,064	-27,176
EBITDA %	5.0%	5.4%	-0.4%



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EMSA Feb 20 Operating Expenses

	Actuals	Budget 2020	Variance
Expense			
Salary & Wages	2,553,243	2,399,688	-153,555
Benefits	788,950	815,077	26,127
Professional & Contracted Services	41,178,685	38,965,626	-2,213,058
Training & Development	32,460	72,487	40,027
Supplies	283,705	262,979	-20,726
Repairs & Maintenance	1,062,317	877,980	-184,337
Utilities	1,066,947	976,248	-90,699
Rent	371,137	352,454	-18,683
Insurance	131,529	166,494	34,965
Public Relations	115,881	104,695	-11,186
Other Expenses	1,105,589	858,593	-246,996
Total Expense	48,690,443	45,852,321	-2,838,122

Note: Operating expenses exclude grant expenditures

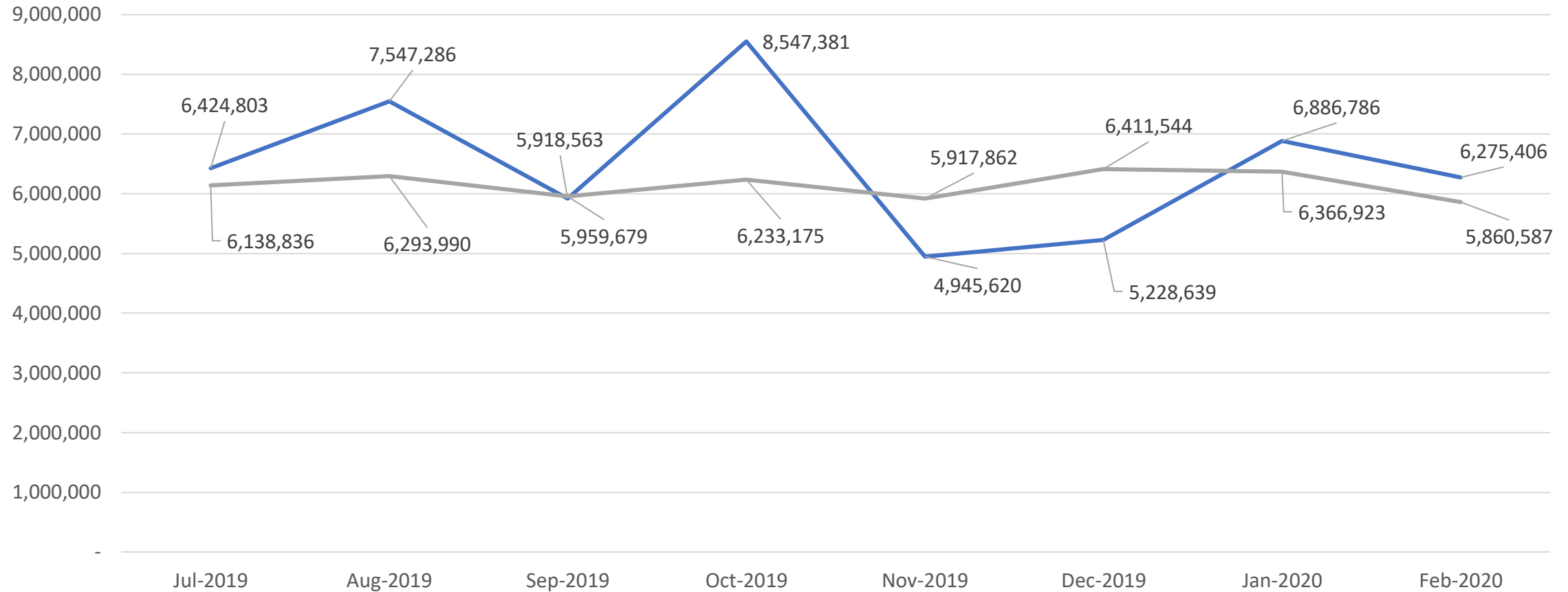


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Total Net Revenue & Op Exp Trend

— Revenue — Operating Exp



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