

# Financial Report November 2019

*Lora Conger*

*Chief Financial Officer*



**“To serve our communities’ pre-hospital needs through value-driven, compassionate, and clinically superior care.”**

# EMSA November 19 Income Statement

	Year to date as of Nov-2019		
	Actuals	Budget 2020	Variance
Revenue	33,487,685	30,612,182	2,875,503
Expense			
Salary & Wages	2,133,601	1,508,349	-625,252
Benefits	532,095	510,206	-21,889
Professional & Contracted Services	25,566,903	24,556,945	-1,009,958
Training & Development	20,743	45,304	24,561
Supplies	159,297	164,288	4,991
Repairs & Maintenance	695,594	548,357	-147,237
Utilities	644,887	614,429	-30,458
Rent	235,144	219,416	-15,728
Insurance	88,365	104,057	15,692
Public Relations	92,052	68,566	-23,486
Other Expenses	718,395	536,810	-181,585
Total Expense	30,887,075	28,876,727	-2,010,348
Non-Operating Income	34,757	53,750	-18,993
Non-Operating Expenses	1,643,787	1,667,116	23,329
Net Income	991,581	122,089	869,492
Net Income %	3.0%	0.4%	2.6%
EBITDA	2,600,611	1,735,455	865,156
EBITDA %	7.8%	5.7%	2.1%



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# EMSA Nov 19 Operating Expenses

Year to date as of Nov-2019

	<u>Actuals</u>	<u>Budget 2020</u>	<u>Variance</u>
Expense			
Salary & Wages	1,834,865	1,508,349	-326,516
Benefits	532,095	510,206	-21,889
Professional & Contracted Services	25,566,903	24,556,945	-1,009,958
Training & Development	20,743	45,304	24,561
Supplies	132,750	164,288	31,538
Repairs & Maintenance	694,861	548,357	-146,504
Utilities	641,692	613,019	-28,673
Rent	234,956	219,416	-15,540
Insurance	88,365	104,057	15,692
Public Relations	92,052	68,566	-23,486
Other Expenses	702,674	536,810	-165,864
<b>Total Expense</b>	<b>30,566,871</b>	<b>28,875,317</b>	<b>-1,691,554</b>

*Note: Operating expenses exclude grant expenditures*



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