Category	Indicator	Oct-16		Range Key	
Financials			Celebrate	Monitor	Act Now
	Cash on hand vs. budget		> budget	< 1-10%	< 10%+
	Operating expenses vs. budget		< budget	> 1-5%	> 5%+
	Patient receipts vs. budget		> budget	< 1-5%	< 5%+
	Emergency transports vs. budget		> budget	< 1-5%	< 5%+
Patient Financials			Celebrate	Monitor	Act Now
	Coding productivity				
	Avg. # of new claims billed per day	537	> 549	549-525	< 525
	Pre-verifying productivity				
	Avg. # of new claims worked per day	570	> 569	569-545	< 545
	Overall productivity**				
	Avg. days to bill*	9	< 11	11-14	> 14
** Must be reported several months behind to calculate data					
Patient Satisfaction			Celebrate	Monitor	Act Now
	Overall satisfaction survey score - East*	91.4%	> 90%	90%	<90%
	Overall satisfaction survey score - West*	91.4%	> 90%	90%	<90%
*Top box excellent score for July - Sept 2016					
Technology			Celebrate	Monitor	Act Now
	Lost unit hours due to IT issues - East	2:42	<13 hrs	13-24 hrs	>24 hrs
	Lost unit hours due to IT issues - West	4:00	<13 hrs	13-24 hrs	>24 hrs
	Critical system downtime during working hours	0	0	0	> 0

*Experiencing delays from manufacturer in returning ePCR tablets sent to them for repairs. We went from one week turnaround to three weeks turnaround, which caused a shortage of tablets. Working closely with manufacturer to resolve the issue.

Marketing/Communications/EMSAcare		Celebrate	Monitor	Act Now
Public engagement				
Media hits	133	> 175	125-175	< 125
Website visits	13,154	> 10000	7000-10000	< 7000
Social media fans (increase over previous month)*	79	> 75	50-75	< 50
Community events - East	12	> 10	8-10	< 8
Community events - West	6	> 10	8-10	< 8
Civic engagement				
Newsletters/meetings (beneficiary cities)	20	> 8	3-8	< 3
Newsletters/meetings (non-ben cities)	2	> 1	1	< 1
EMSAcare				
Utility program EMSAcare subscribers-Tulsa (Oct.'16)	80.37%			
Utility program EMSAcare subscribers-OKC (Oct.'16)	72.7%			