

**Solutions Group  
Patient Financial Services Deductible Project  
75 Day Analysis**

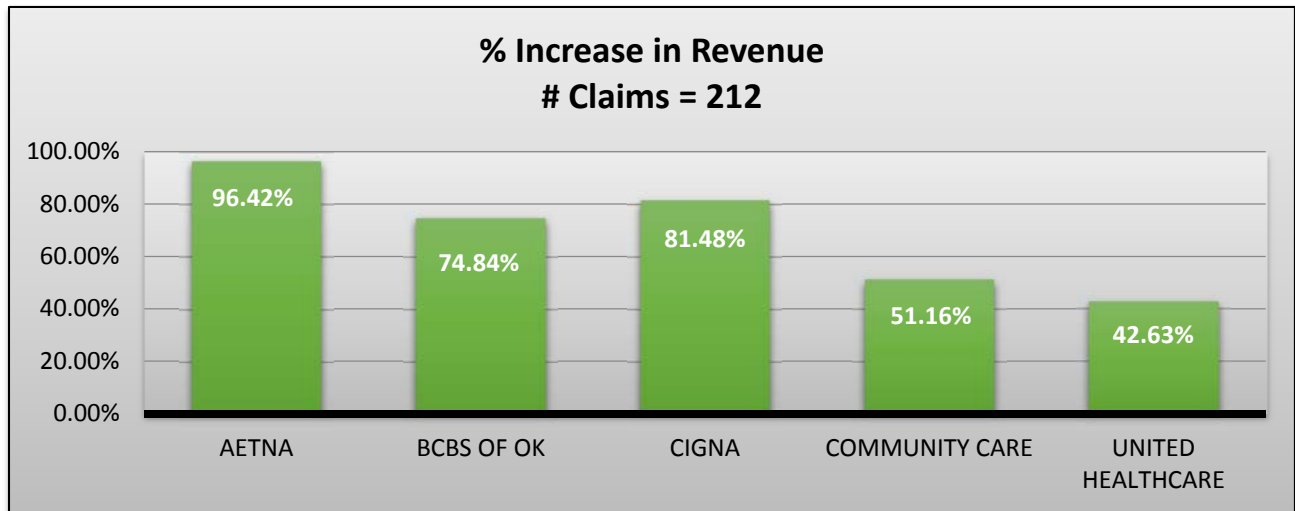
**04/16/2015**

	Count	Percent
Total Number of Claims Sent	1663	
Total Number of Claims Had Met Deductible on DOS	1043	63%
Total Number of Claims Held and Released for Meeting Deductibles	212	13%
Current Total Number of Claims Still Being Monitored	409	25%

**Claims Held and Released**

Payer	# Claims Released	Deductible at DOS	AVG Deductible Per Claim	AVG Age of Claim at Bill Drop
AETNA	42	\$ 42,279.35	\$ 1,006.65	15.10
BCBS	105	\$ 230,031.06	\$ 2,190.77	14.22
Cigna	2	\$ 2,500.00	\$ 1,250.00	7.03
COMMUNITY CARE	7	\$ 7,995.48	\$ 1,1142.21	8.83
UNITED HEALTHCARE	56	\$ 72,330.05	\$ 1,291.61	13.27
<b>Grand Total</b>	<b>212</b>	<b>\$ 355,135.90</b>	<b>\$ 1,675.17</b>	<b>11.65</b>

Payer	Expected				Additional Revenue by Holding the Account
	Reimbursement at DOS	Actual Reimbursement	Vendor Cost	Total Reimbursement	
AETNA	\$ 504.66	\$ 16,170.00	\$ 1,566.53	\$ 14,603.47	\$ 14,098.81
BCBS	\$ 13,567.14	\$ 73,500.00	\$ 5,993.29	\$ 67,506.71	\$ 53,929.57
Cigna	\$ 400.00	\$ 2,800.00	\$ 240.00	\$ 2,506.71	\$ 2,160.00
COMMUNITY CARE	\$ 2992.05	\$ 7,800.00	\$ 680.80	\$ 9119.21	\$ 6,127.16
UNITED HEALTHCARE	\$ 26,697.66	\$ 78,400.00	\$ 5,170.23	\$ 73,229.77	\$ 46,532.11
<b>Grand Total</b>	<b>\$ 44,161.51</b>	<b>\$ 180,670.00</b>	<b>\$ 13,650.85</b>	<b>\$ 167,019.20</b>	<b>\$ 122,857.60</b>



If claims were not held, potentially **\$136,508.50** would have went to either patient responsibility or adjusted off to EMSACare.

This processes netted \$579.52 additional revenue from the Insurance Company, instead of having to obtain from the patient.

(Expected Reimbursement at DOS minus Actual Reimbursement.)

Payor	# Claims	TOTAL Deductible	AVG Deductible Per Patient	Deductible at DOS	AVG Deductible Not Met Per Claim at DOS	Current Avg Aging of Claim	Expected Reimbursement if Billed on DOS
AETNA	43	88,527.27	2,058.77	79,411.99	1,846.79	33.40	342.57
BCBS OF OK	95	198,041.65	2,084.65	118,703.20	1,249.51	29.36	10,010.59
CIGNA	1	750.00	750.00	557.37	557.37	57.00	742.63
COMMUNITY CARE UNITED HEALTHCARE	8	11,388.35	1,423.54	6904.81	863.10	45.25	4,093.91
HEALTHCARE	82	87,893.66	1,065.76	82,694.82	1,014.75	31.17	37,263.89
<b>Grand Total</b>	<b>229</b>	<b>386,600.93</b>	<b>1,688.21</b>	<b>288,272.19</b>	<b>1,258.83</b>	<b>31.42</b>	<b>52,753.59</b>

### Current Monitored Claims

Currently there are additional 188 Claims being worked by Solutions Group we do not have the information about the deductibles.