

**Solutions Group
Patient Financial Services Deductible Project
50 Day Analysis**

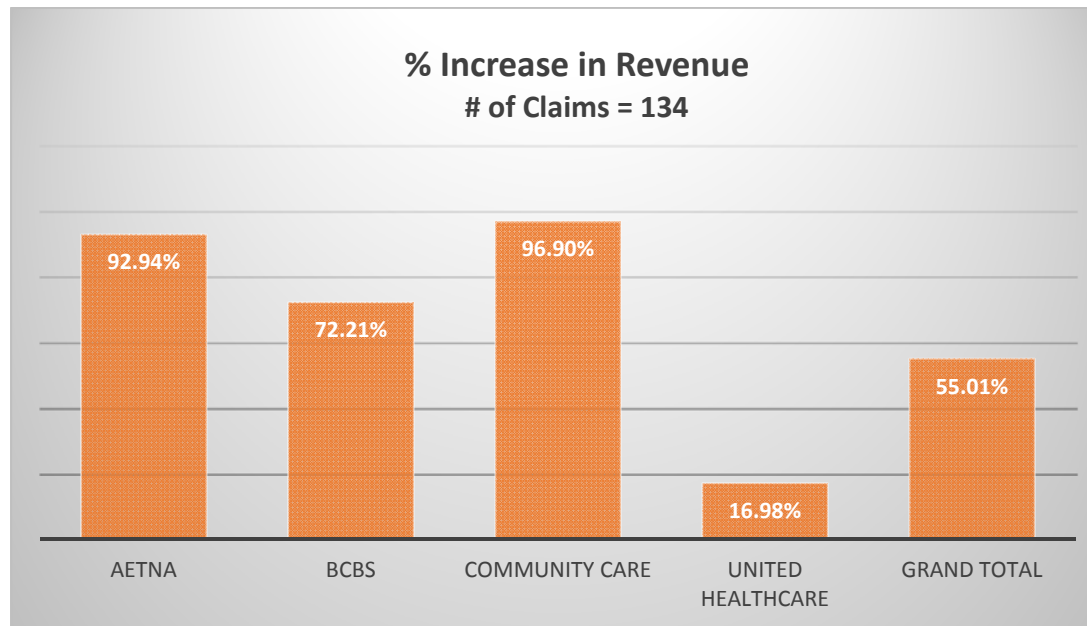
03/25/2015

	Count	Percent
Total Number of Claims Sent	1211	
Total Number of Claims Had Met Deductible on DOS	706	60%
Total Number of Claims Held and Released for Meeting Deductibles	134	10%
Current Total Number of Claims Still Being Monitored	371	30%

Claims Held and Released

Payer	# Claims Released	Deductible at DOS	AVG Deductible Per Claim	AVG Age of Claim at Bill Drop
AETNA	25	\$ 22,796.53	\$ 911.86	14.10
BCBS	71	\$ 156,417.52	\$ 2,203.06	13.22
COMMUNITY CARE	1	\$ 1,003.75	\$ 1,003.75	7.83
UNITED HEALTHCARE	37	\$ 47,506.22	\$ 1,283.95	11.27
Grand Total	134	\$ 227,724.02	\$ 1,699.43	12.81

Payer	Expected				Additional Revenue by Holding the Account
	Reimbursement at DOS	Actual Reimbursement	Vendor Cost	Total Reimbursement	
AETNA	\$ 577.69	\$ 9,675.38	\$ 909.77	\$ 8,765.61	\$ 8,187.92
BCBS	\$ 7,813.51	\$ 39,050.00	\$ 3,123.64	\$ 35,926.36	\$ 28,112.85
COMMUNITY CARE	\$ 20.00	\$ 737.81	\$ 71.78	\$ 666.03	\$ 664.03
UNITED HEALTHCARE	\$ 17,930.42	\$ 41,929.16	\$ 2,399.87	\$ 39,529.29	\$ 21,598.87
Grand Total	\$ 26,321.62	\$ 91,392.35	\$ 6,505.06	\$ 84,887.29	\$ 58,545.67



If claims were not held, potentially **\$65,070.73** would have gone to either patient responsibility or adjusted off to EMSACare, this is an additional \$436.91 per Claim

Expected Reimbursement at DOS minus Actual Reimbursement

Current Monitored Claims

Payor	# Claims	TOTAL Deductible	AVG Deductible	Deductible at DOS	AVG Deductible Not Met Per Claim at DOS	Current Avg Aging of Claim	Expected Reimbursement if Billed on DOS
AETNA	39	\$ 91,000.00	\$ 2,333.33	\$ 81,493.03	\$ 2,089.56	25.21	\$ 23.12
BCBS OF OK	85	\$ 207,980.00	\$ 2,446.82	\$ 159,558.33	\$ 1,877.16	23.86	\$ 5,347.76
CIGNA	3	\$ 3,250.00	\$ 1,083.33	\$ 3,250.00	\$ 1,083.33	16.33	\$ 982.00
COMMUNITY CARE UNITED HEALTHCARE	16	\$ 21,750.00	\$ 1,359.38	\$ 19,380.08	\$ 1,211.26	18.41	\$ 7,318.80
	62	\$ 79,675.00	\$ 1,285.08	\$ 72,879.31	\$ 1,175.47	27.48	\$ 26,403.61
Grand Total	205	\$ 403,655.00	\$ 1,969.05	\$ 336,560.75	\$ 1,641.76	24.67	\$ 40,075.29

Currently there are additional 166 Claims being worked by Solutions Group we do not have the information about the deductibles.