

EMSA
Cash Projections - East
(\$000)

	Cash Deficit at 8:59 with no rate increase				At 8:59 with Inc to \$2000 at 11/1				At 8:59 with Inc to \$2700 at 11/1				
12/8		(600)				(600)				(600)			
1/8		(1,000)				(800)				(600)			
2/8		(1,400)				(950)				(500)			
3/8		(1,800)				(1,050)				(300)			
4/8		(2,200)				(1,110)				-	At this point could be building cash reserve in utility fund.		
5/8		(2,600)				(1,110)				-			
6/8		(3,000)				(1,110)				-			

- Comments:
1. An increase to \$2700 would start building a large cash reserve in the utility fund
 2. It is likely that the percentage increase in revenue from a \$1400 increase in rate would be less than a \$700 increase. There will be some push back from commercial insurers but it cannot be determined.
 3. An increase in the utility rate is a much more reliable way of generating revenue.