



October 23, 2013

TO: EMSA Board of Trustees

**FR: Stephen Williamson
President and Chief Executive Officer**

RE: Award of Power Cot Loader and Cot Fastener System

The RFP was published for the Power Cot Loaders on September 30, 2013 and October 7, 2013 in both divisions. Bids were received from Stryker EMS Equipment. Their bid was totally compliant with the RFP and there were no exceptions to our specifications. Stryker's price for seven (7) units is \$138,146.40.

The upgrade to twelve (12) cots and labor associated with this addition is \$27,963.60 and an additional four (4) year service agreement is \$28,537.60, resulting in a total cost of \$194,647.60. These costs were in our approved budget this year and staff has researched this equipment and strongly feels it will reduce workers' compensation and improve safety for our patients. In addition to the safer loading of the patient, this product secures the patient on the cot within the ambulance in a far more superior way than any other locking method. Attached is some research on this type of equipment.

Staff recommends the approval of this purchase.