



**July 24, 2013**

**TO: EMSA Board of Trustees**

**FR: Stephen Williamson  
President and Chief Executive Officer**

**RE: Award of Ambulance Bid to American Emergency Vehicles**

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The bid notice for the manufacturing of ambulances for EMSA over the next five years was first published on May 30, 2013, with the second printing on June 6, 2013.

Three RFP's were requested, and only one bidder, American Emergency Vehicles (AEV), responded. The bid was opened on July 11, 2013.

AEV took no exceptions and was compliant with all other aspects of the RFP. The cost of the ambulance without chassis is \$106,882.00 for fiscal year 2014. This is 6% more than EMSA paid for the last ambulance purchased two years ago. Pricing for all subsequent years will be a 3% annual conversion increase.

Staff recommends approval of the ambulance manufacturing contract to AEV.