



Date: December 18, 2018

To: James O. Winham, President & CEO  
Lora Conger, CFO

From: Frank Gresh, CIO

Re: Laserfiche and ImageNet Sole Source

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I am recommending that we request the EMSA Board of Trustees to approve sole source acquisition of Laserfiche licensing and professional services through ImageNet Consulting.

As you are aware the Laserfiche suite of products has become a critical piece of our infrastructure at EMSA. ImageNet was the organization that we acquired it from as well as the organization that has provided all the professional services resources to us for implementation and several other projects along the way. I am recommending we take this step and approve them as a sole source vendor for future projects involving Laserfiche in order to be more efficient with staff resources while following our purchasing policies.

ImageNet is a local Oklahoma company and is the largest value-added reseller of Laserfiche in Oklahoma. They have a successful relationship with multiple municipal, tribal and higher education organizations in Oklahoma.