*EMSA*Financial Review

December, 2015



EMSA Eastern Division Highlights



- Y-T-D loss of \$189K compared to budgeted profit of \$200K
- Y-T-D collection rate of 48% vs budget of 46%
- Emergency transports are more than budget 414 transports or 1.4%
- Non-emergency transports were 140 less than budget or 3.1%

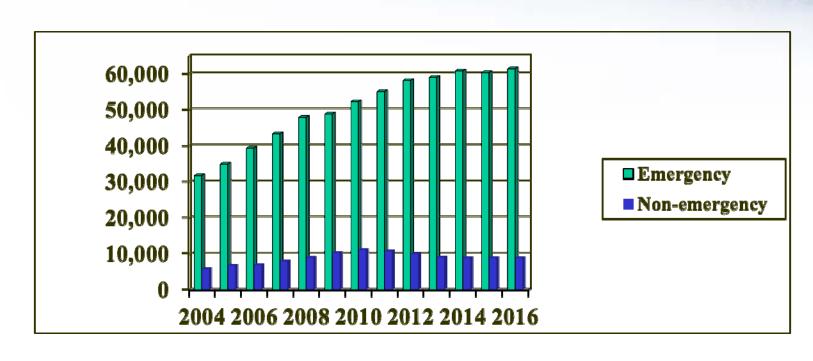
EMSA Western Division Highlights



- Y-T-D net loss of \$1,459K compared to budgeted net loss of \$1,576K
- Y-T-D collection rate of 48% compared to budget of 48%
- Emergency transports were less than budget by 1.2% or 457 transports
- Non-emergency transports were more than budget by .5% or 17 transports

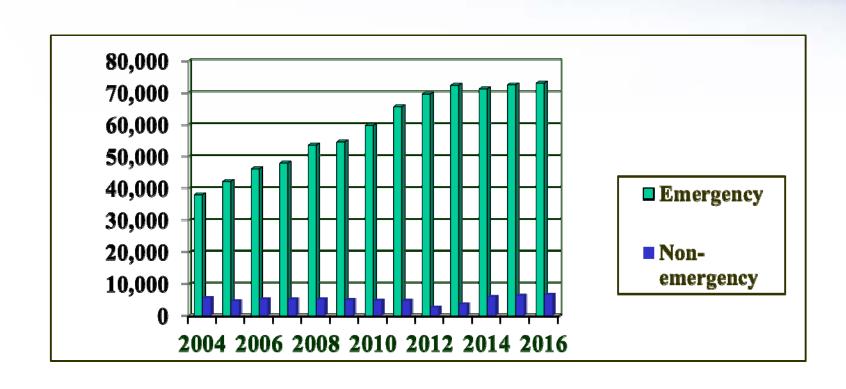
EMSA Eastern Division Transports





EMSA Western Division Transports





EMSA Eastern Division Accounts Receivable Aging

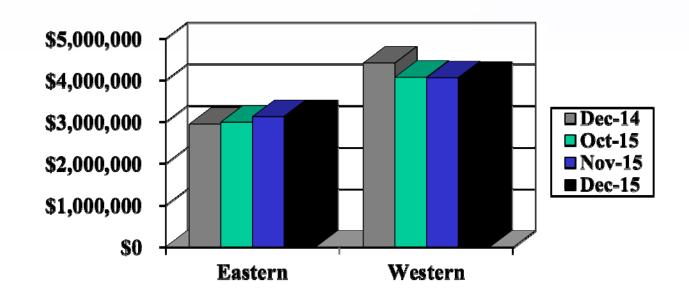
| | Dec-15 | Dec-14 |
|----------|------------|------------|
| Current | 33% | 32% |
| 30 days | <u>19%</u> | <u>17%</u> |
| Subtotal | <u>52%</u> | <u>49%</u> |
| 60 days | 13% | 12% |
| 90 days | 7% | 11% |
| 120+ | 28% | 28% |

EMSA Western Division Accounts Receivable Aging

| | Dec-15 | Dec-14 |
|----------|------------|------------|
| Current | 32% | 30% |
| 30 days | <u>19%</u> | <u>16%</u> |
| Subtotal | <u>51%</u> | <u>46%</u> |
| 60 days | 13% | 11% |
| 90 days | 7% | 10% |
| 120+ | 29% | 33% |

EMSA Past Due Accounts Receivable





EMSA Eastern Division Cash Receipts/Disbursements



| | Actual | Budget | Difference |
|---------------------------------|----------------|----------------|------------|
| Beg. cash | \$3,600 | \$3,600 | |
| Receipts | 15,000 | 14,500 | 500 |
| Oper. exp. /chg in WC | (14,800) | (13,400) | (1,400) |
| Cap. exp. | (1,200) | (1,200) | 0 |
| Cash from | 2,600 | 3,500 | (900) |
| Operations Capital Contribution | 300 | 300 | 0 |
| Ending cash | <u>\$2,900</u> | <u>\$3,800</u> | (900) |

EMSA Western Division Cash Receipts/Disbursements

| | Actual | Budget | Difference |
|-------------------------|----------------|--------------|------------|
| Beg. cash | \$3,800 | 3,800 | |
| Receipts-revenue | 15,100 | 14,700 | 400 |
| Oper. Exp./chgs in WC | (15,700) | (15,900) | 200 |
| Cap. Exp. | (1,400) | (1,400) | 0 |
| Cash from Operations | 1,800 | <u>1,200</u> | <u>600</u> |
| Capital Contribution | 2,900 | 2,900 | 0 |
| Ending Cash | \$4,700 | 4,100 | <u>600</u> |

There is no net interdivisional payable/receivable